Financial Statements and Schedules

December 31, 2004 and 2003

(With Independent Auditors' Report Thereon)



 $\begin{array}{c} \textbf{LATTIMORE BLACK MORGAN \& CAIN, P.C.} \\ \textbf{CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS} \end{array}$ 

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of

The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville:

We have audited the accompanying statements of financial position of The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville as of December 31, 2004 and 2003, and the related statements of activities, cash flows and functional expenses for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville as of December 31, 2004 and 2003, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedules of services provided and the 2004 board of directors have not been subjected to the auditing procedures applied in the audits of the basic financial statements and, accordingly, we express no opinion on them.

Lattimere, Black, Maryan + Cin, P.C.

Brentwood, Tennessee May 6, 2005

#### **Statements of Financial Position**

## December 31, 2004 and 2003

#### <u>Assets</u>

	<u>2004</u>	<u>2003</u>
Current assets:		
Cash	\$ 303,759.	\$ 534,408
Accounts receivable - counseling	54,605	49,831
Pledges receivable	2,530	27,450
State of Tennessee foster care reimbursement receivable	18,750	49,110
Prepaid expenses	34,381	24,254
Total current assets	414,025	685,053
Property and equipment, net	697,377	724,806
Investments	4,078,520	3,525,686
	\$5,189,922	\$ <u>4,935,545</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 64,194	\$ 37,600
Accrued vacation	28,615	24,795
Current portion of annuity payable	2,048	5,680
Total current liabilities	94,857	68,075
Annuity payable, excluding current portion	69,463	68,542
Total liabilities	164,320	136,617
Net assets:		
Unrestricted	4,156,872	3,907,948
Permanently restricted	868,730	890,980
Total net assets	5,025,602	4,798,928
	\$5,189,922	\$ <u>4,935,545</u>

#### **Statements of Activities**

## Years ended December 31, 2004 and 2003

	<u> </u>	<u>2004</u>		<u>2003</u>
Changes in unrestricted net assets:				
Public support:				
Individual support	\$	729,577	\$	712,327
Congregational support		254,458		248,705
Corporate support		240,396		255,763
Memorial gifts		22,990		57,677
Donated services and supplies		40,241		23,920
Total public support		1,287,662		1,298,392
Service revenue:				
Foster care support		35,656		59,113
Adoption fees		161,504		159,398
Professional services fees		63,754		107,517
Counseling fees		607,603		567,767
Total service revenue		868,517		893,795
Other revenue and gains:				
Annual dinner ticket sales		35,725		17,879
Interest income		46,979		33,945
Investment gains		256,824		<u>477,196</u>
Total other revenue and gains		339,528		529,020
Total public support, service and other				
revenue and gains		<b>2,495,707</b>		2,721,207
Expenses:				
Program services		1,941,416		1,872,485
Supporting services		305,367		336,442
Total expenses		<u>2,246,783</u>		2,208,927
Increase in unrestricted net assets		248,924		512,280
Changes in permanently restricted net assets:				
Contributions to endowment fund		3,100		4,733
Provision for uncollectible pledges		(25,350)		(52,087)
Decrease in permanently restricted net assets		(22,250)		(47.354)
Increase in net assets		226,674		464,926
Net assets at beginning of year		4,798,928		4,334,002
Net assets at end of year	\$	5,025,602	<b>s</b>	4,798,928

#### **Statements of Cash Flows**

## Years ended December 31, 2004 and 2003

		2004		<u>2003</u>
Cash flows from operating activities:			_	
Increase in net assets	\$	226,674	\$	464,926
Adjustments to reconcile increase in net assets to cash flows provided (used) by operating activities:				
Depreciation		46,975		48,353
Provision for uncollectible pledges		25,350		52,087
Net gain on investments		(239,624)		(459,384)
Donated stock		(105,191)		(4,361)
Donated equipment		(3,688)		(6,551)
(Increase) decrease in operating assets:				
Accounts receivable - counseling		(4,774)		(1,689)
Pledges receivable		(430)		(25,600)
State of Tennessee foster care reimbursement receivable		30,360		70,444
Prepaid expenses		(10,127)		4,040
Increase (decrease) in operating liabilities:				
Accounts payable		26,594		630
Accrued vacation		3,820		(789)
Annuity payable		(2,711)		(2,412)
Total adjustments		(233,446)		(325,232)
Net cash provided (used) by operating activities	···	(6,772)	_	139,694
Cash flows from investing activities:				
Purchases of property and equipment		(15,858)		(4,135)
Proceeds from sale of investments		112,870		8,487
Purchases of Investments		(320,889)		(51,665)
Net cash used by investing activities		(223,877)	_	(47,313)
Increase (decrease) in cash		(230,649)		92,381
Cash at beginning of year		534,408	_	442,027
Cash at end of year	<b>s</b>	303,759	\$	534,408

## **Statement of Functional Expenses**

## Year ended December 31, 2004

	Program Services Education of					Sup	porting Ser	vices		
				Rucation of Foster and		M	anagamant			
	7	Maternity	Foster	Adoptive		141	anagement and			Grand
	Counseling	Care			Adantian	Total			Trade 1	
	Counsemis	Care	Care	<u>Parents</u>	Adoption	<u>Total</u>	General Fu	ndraising	<u>Total</u>	<u>Total</u>
Salaries and related expenses	\$ 565,541 \$	94,192 \$	226,519	\$ 101,346	\$ 205,060	\$1,192,658 \$	44,580 \$	44,985 \$	89,565	\$ 1,282,223
Adoption home study	-	-	-	-	591	591	-	-	-	591
Advertising	-	-	-	-	61,329	61,329	-	-	_	61,329
Annual dinner	-	-	-	-	-	_	-	45,991	45,991	45,991
Annuity payments	-	-	-	_	-	-	-	3,789	3,789	3,789
Depreciation	20,718	3,451	8,299	3,713	7,513	43,694	1,633	1,648	3,281	46,975
Direct mail costs	20,000	-	29,199		-	49,199	_	29,199	29,199	78,398
Dues and subscriptions	3,132	521	1,254	561	1,135	6,603	247	249	496	7,099
Golf tournament	-	-	-	_	-	-	_	38,862	38,862	38,862
Hospital and medical payments	-	7,729	-	-	-	7,729	-	-	-	7,729
Insurance	30,271	5,041	12,124	5,424	10,975	63,835	2,386	2,408	4,794	68,629
Legal and professional	2,148	-	16,095		29,505	47,748	29,832	48,375	78,207	125,955
Miscellaneous	9,028	1,504	3,616	1,618	3,274	19,040	712	717	1,429	20,469
Postage	7,931	1,321	3,177	1,421	2,876	16,726	625	631	1,256	17,982
Psychiatric and clinical expenses	150,272	-	-	-	-	150,272	-	_	-	150,272
Supplies and maintenance	18,145	3,023	7,268	3,252	6,580	38,268	1,430	1,444	2,874	41,142
Support payments-foster care	-	-	168,827	-	_	168,827	<u>-</u>	<u>-</u>	-	168,827
Telephone	7,485	1,247	2,998	1,341	2,714	15,785	590	595	1,185	16,970
Travel	21,505	3,582	8,614	3,854	7,798	45,353	1,695	1,711	3,406	48,759
Utilities	6,524	1.087	2.613	1,169	2,366	13,759	514	519	1,033	14,792
Total	\$ <u>862,700</u> \$_	<u>122,698</u> \$	490,603	\$ <u>123,699</u>	\$ <u>341,716</u>	\$ <u>1,941,416</u> \$	84,244 \$	221,123 S	<u>305,367</u> S	<u> 2,246,783</u>

## **Statement of Functional Expenses**

# Year ended December 31, 2003

				ram Service			Sup	porting Se	rvices	
				ducation of						
	_			Foster and		M	anagement			
		Maternity	Foster	Adoptive	_		and			Grand
	Counseling	<u>Care</u>	Care	<u>Parents</u>	<u>Adoption</u>	<u>Total</u>	General Fu	ndraising	<u>Total</u>	<u>Total</u>
Salaries and related expenses	\$ 549,419 \$	87,317 \$	220,710	\$ 96,734	\$ 189,218	\$ 1,143,398 <b>\$</b>	42,537 \$	43,238 \$	85,775	\$ 1,229,173
Adoption home study	-	-	-	-	4,356	4,356	-	-	-	4,356
Advertising	•	-	-	-	69,722	69,722	-	-	-	69,722
Annual dinner	-	-	-	-	-	-	-	25,252	25,252	25,252
Annuity payments	-	-	-	-	_	-	-	3,943	3,943	3,943
Depreciation	21,614	3,435	8,682	3,805	7,443	44,979	1,673	1,701	3,374	48,353
Direct mail costs	-	-	32,116	-	_	32,116	-	32,116	32,116	64,232
Dues and subscriptions	2,501	397	1,004	440	861	5,203	194	197	391	5,594
Golf tournament	-	-	-	-	-	-	-	48,098	48,098	48,098
Hospital and medical payments	-	9,022	-	-	-	9,022	-	-	-	9,022
Insurance	27,875	4,430	11,198	4,908	9,600	58,011	2,158	2,194	4,352	62,363
Legal and professional	-	-	16,994	-	11,433	28,427	86,144	36,000	122,144	150,571
Miscellaneous	9,778	1,554	3,927	1,721	3,367	20,347	758	769	1,527	21,874
Postage	6,982	1,110	2,805	1,229	2,405	14,531	541	550	1,091	15,622
Psychiatric and clinical expenses	118,594	-	_	-	-	118,594	-	-	-	118,594
Supplies and maintenance	14,712	2,338	5,910	2,591	5,067	30,618	1,139	1,158	2,297	32,915
Support payments-foster care	•	-	212,100	-	_	212,100	-	-	-	212,100
Telephone	9,784	1,555	3,931	1,723	3,370	20,363	758	770	1,528	21,891
Travel	22,597	3,591	9,078	3,979	7,783	47,028	1,750	1,778	3,528	50,556
Utilities	6,568	1,044	2,639	1,157	2,262	13,670	509	517	1,026	14,696
Total	\$ <u>790,424</u> \$	115,793 \$	531,094	\$ <u>118,287</u>	\$ 316,887	\$ <u>1,872,485</u> \$	138,161 \$	198,281 \$	336,442	\$ <u>2,208,927</u>

See accompanying notes to the financial statements.

#### Notes to the Financial Statements

#### December 31, 2004 and 2003

#### (1) Nature of operations

The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville (the "Association") is a licensed, independent, nonprofit, family service agency providing (1) an educational program for teaching good family life and mental health; (2) counseling services for troubled marriages, family systems and individuals; and (3) children services through foster care, placing children for adoption and group experiences for children. The Association is supported primarily by contributions from individuals, congregations of the churches of Christ, and corporations.

The financial statements reflect only the activities for which the Association is directly involved in the receipt and expending of funds and do not include indirect assistance to the Association's clients through other programs.

#### (2) Summary of significant accounting policies

The financial statements of the Association are presented on the accrual basis. The significant accounting policies followed are described below.

#### (a) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Association and/or the passage of time

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Association.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Association reports the support as unrestricted.

#### Notes to the Financial Statements

December 31, 2004 and 2003

#### (b) Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are shown at their fair values in the statement of financial position. All gains and losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. Dividends, interest and other investment income are reported in the period earned as increases in unrestricted net assets unless the use of the assets received is limited by donor-imposed restrictions.

#### (c) Receivables and credit policy

Accounts receivable for counseling services are uncollateralized client obligations due at the time the service is provided. Certain clients have been granted extended payment terms. Late fees or interest charges are not assessed on delinquent accounts. The carrying amount of accounts receivable is reduced by a valuation allowance, if necessary, which reflects management's best estimate of the amounts that will not be collected.

Pledges receivable are recorded when notice is received that a future donation will occur. No discounts have been recorded on the pledges receivable that are due within one year.

Receivables from the State of Tennessee for foster care, adoption or counseling services are recorded when earned. No allowance has been recorded because management believes the receivables are fully collectible.

#### (d) Property and equipment

Property and equipment are stated at cost. Donated assets are recorded at their estimated fair value at the date of the gift. Depreciation is provided over the assets' estimated useful lives using the straight-line method.

Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. When property is retired or sold, the cost and the related accumulated depreciation are removed from the accounts, and the resulting gain or loss is included in the statement of activities.

#### Notes to the Financial Statements

December 31, 2004 and 2003

#### (e) Charitable gift annuities

The Association has entered into irrevocable agreements with donors whereby in exchange for the gift from the donor, the Association is obligated to provide an annuity to the donor or other designated beneficiaries for a specific number of years. A liability is recognized for the estimated present value of the annuity obligation and the assets are recorded at their gross market value for agreements where the Association is trustee. This discount rate and actuarial assumptions used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines and actuarial tables. The portion of the funds attributable to the present value of the future benefits to be received by the Association is recorded in the Statement of Activities as an unrestricted contribution in the period the funds were received. On an annual basis, the Association revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions.

#### (f) Income taxes

The Association is exempt from federal income taxes under the provisions of Internal Revenue Code Section 501(c)(3), and, accordingly, no provision for income taxes is included in the financial statements.

#### (g) Revenue recognition

Cash contributions are recognized as revenue when received.

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-free interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

In-kind contributions are recorded at fair value at the date of donation.

#### (h) Long-lived assets

The carrying values of long-lived assets are reviewed whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. If this review indicates that the asset will not be recoverable, as determined based on the undiscounted cash flows of the operating entity or asset over the remaining amortization period, the carrying value of the asset will be reduced to its fair value.

#### Notes to the Financial Statements

#### December 31, 2004 and 2003

#### (i) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (i) Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### (3) Credit risk and other concentrations

The Association generally maintains cash on deposit at banks in excess of federally insured amounts. The Association has not experienced any losses in such accounts and management believes the Association is not exposed to any significant credit risk related to cash.

#### (4) Investments

A summary of investments as of December 31, 2004 and 2003 is as follows:

	<u>200</u>	<u>14</u>	<u>2003</u>
Short-term investments	<b>\$</b> 11	15,341 \$	76,150
Mutual funds	89	99,940	708,609
Marketable equity securities	2,1	74,013	1,855,112
Debt securities	43	38,333	-
Corporate bonds	•	78,901	296,104
Government securities	3′	71,992	589,711
	\$_4,0'	78,520 \$_	3,525,686

The following schedule summarizes the net investment income in the statements of activities for 2004 and 2003:

	<u>2004</u>		<u>2003</u>
Dividend income	\$ 56,028	\$	46,145
Net gain on investments	239,624		459,384
Investment expenses	 (38,828)		(28,333)
	\$ 256,824	<b>\$</b>	477,196

#### Notes to the Financial Statements

#### December 31, 2004 and 2003

#### (5) Property and equipment

A summary of property and equipment as of December 31, 2004 and 2003 is as follows:

	<u>2004</u>		<u>2003</u>
Land	\$ 139,790	\$	139,790
Buildings and improvements	745,952		738,053
Furniture and equipment	203,688		237,563
Transportation equipment	 40,686	_	33,436
	1,130,116		1,148,842
Accumulated depreciation	 (432,739)	_	(424,036)
	\$ 697,377	<b>\$</b> _	724,806

#### (6) Line of credit

The Association has a \$50,000 line of credit agreement with a bank that expires July 2005. The line of credit bears interest at the bank's base rate plus 1/2% (5.75% at December 31, 2004). There were no borrowings outstanding under the line of credit at December 31, 2004 and 2003.

#### (7) Annuities payable

During prior years the Association entered into irrevocable agreements with donors whereby in exchange for the gift from the donor, the Association is obligated to provide an annuity to the donor or other designated beneficiaries for a specific number of years. There were no such contributions during 2004 or 2003. The present value of the estimated future payments (\$71,511 at December 31, 2004) is calculated using a discount rate of 8% and applicable mortality tables.

#### Notes to the Financial Statements

#### December 31, 2004 and 2003

#### (8) Net assets

The Board of Directors has designated that certain types of support received not be used for current operating purposes. Such designation may be terminated at the discretion of the Board and does not represent donor restrictions. A summary of unrestricted net assets at December 31, 2004 and 2003 is as follows:

	<u>2004</u>	<u>2003</u>
Board-designated:		
Endowment	\$ 55,000	\$ 55,000
Luna	23,217	22,589
Heffington	117,852	119,723
M.I.C.K.	185,763	180,736
Kresge Foundation	92,809	90,297
Estate gifts	597,203	581,041
Total board-designated	1,071,844	1,049,386
Undesignated	3,085,028	2,858,562
	\$ <u>4,156,872</u>	\$ <u>3,907,948</u>

Permanently restricted net assets of \$868,730 and \$890,980 at December 31, 2004 and 2003, respectively, consist of investments in perpetuity, the income from which is expendable to support the care of special needs children.

#### (9) Foster care revenue

The Association has entered into reimbursement agreements with the State of Tennessee in order to receive compensation for providing foster care to regular and medically fragile children. Foster care support revenues under these agreements amounted to \$97,606 and \$165,684 in 2004 and 2003, respectively, and are included in foster care support and professional service fees revenues in the accompanying financial statements. The contract agreements expire on June 30, 2005.

#### (10) Retirement plan

The Association sponsors a defined contribution retirement plan for its employees, which was established under the provisions of Internal Revenue Code Section 403(b). In order to participate in the plan, an employee must be 21 years old and have six months of service. Employee contributions of up to 5% of wages are matched by the Association. The Association's matching contributions of \$46,577 and \$47,382 in 2004 and 2003, respectively, are included in salary and related expenses in the accompanying financial statements.

#### (11) Advertising expenses

The Association's advertising efforts in 2004 and 2003 involved television, radio, magazine and yellow page advertisements to the general public. Costs associated with the advertising totaled \$61,329 and \$69,722 for 2004 and 2003, respectively, and are included in adoption-related expenses in the accompanying financial statements.

#### Notes to the Financial Statements

#### December 31, 2004 and 2003

#### (12) Donated services and supplies

A summary of donated services and supplies included in the accompanying financial statements for 2004 and 2003 is as follows:

	<u>20</u>	<u>04</u>	<u>2003</u>
Legal and professional	\$	12,375	\$ 12,869
Hospital and medical payments		4,178	4,500
Direct mail costs		20,000	-
Furniture and equipment		3,688	 6,551
	\$	40,241	\$ 23,920

#### (13) Contingent liabilities

The Association is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material adverse effect on the Association's financial position.

#### Schedule 1

# THE ASSOCIATION FOR GUIDANCE, AID, PLACEMENT AND EMPATHY (AGAPE) OF NASHVILLE

### Schedule of Services Provided

# Years ended December 31, 2004 and 2003

## (Unaudited)

	2004	<u>2003</u>
Adoption:	-10	24
In care, beginning of year	19	24
New cases during year	25	20
Total in care during year	44	44
Cases closed during year	32	25
In care, end of year	12	19
Special Needs Adoption Contract:		
In care, beginning of year	17	22
New cases during year		12
Total in care during year	17	34
Cases closed during year	12	17
In care, end of year	5	17
Foster Care - Private:		
In care, beginning of year	27	26
New cases during year	15_	36
Total in care during year	42	62
Cases closed during year	23_	35
In care, end of year	19	27
Foster Care - State Contract:		
In care, beginning of year	5	9
New cases during year	28_	7
Total in care during year	33	16
Cases closed during year	27_	11
In care, end of year	6	5
Children Served in Their Own Home:		
In care, beginning of year	-	2
New cases during year	2	2
Total in care during year	2	4
Cases closed during year	2	4
In care, end of year	_	

## Schedule 1

# THE ASSOCIATION FOR GUIDANCE, AID, PLACEMENT AND EMPATHY (AGAPE) OF NASHVILLE

## Schedule of Services Provided

## Years ended December 31, 2004 and 2003

## (Unaudited)

	<u>2004</u>	<u>2003</u>
Maternity Care:		
In care, beginning of year	13	12
New cases during year	29	44
Total in care during year	42	56
Cases closed during year	29	43
In care, end of year	13	13
Counseling:		
Number of families during year	1,392	1,222
Number of sessions during year	9,409	8,410

# Schedule of 2004 Board of Directors (Unaudited)

Name and Address		Telephone	Name and Address		<u>Telephone</u>
Mrs. Martha Carpenter 565 Harpeth Trace Drive Nashville, TN 37221	(H)	356-1165	Mr. Lee Mackey 3322 West End Avenue, 9th Floor Nashville, TN 37203	(H) (W)	834-5658 277-7066
Mr. James Davis 3059 Westchester Drive Clarksville, TN 37043	(H)	(931) 358-3123	Ms. Chicquita Martin 1609 Sumner Street Nashville, TN 37206	(H) (W)	226-8860 228-1161
Mrs. Connie Elliott 1234 Schrader Lane Nashville, TN 37208	(H) (W)	227-8363 329-0950	Mr. John Robinson 128 Vossland Drive Nashville, TN 37205	(H)	356-3544
Mr. Jeff Fox 333 Commerce Street, Suite 2106 Nashville, TN 37201	(H) (W)	376-8842 214-4066	Mr. Glen Rodgers 100 Trail East Drive Hendersonville, TN 37075	(H) (W)	824-1164 644-2211 x260
Mr. Kevin Gannon 5225 Rucker Christiana Road Christiana, TN 37037	(H) (W)	896-7008 904-3316	Mr. H.C. Stinson 1120 Tyne Boulevard Nashville, TN 37220	(H)	377-6882
Mr. Greg Hardeman 3901 West End Avenue, Box 47 Nashville, TN 37205	(H) (W)	292-0914 269-6626	Mr. John Thweatt 4400 Belmont Park Terrace #180 Nashville, TN 37215	(H) (W)	385-3159 269-3369
Dr. Ronald Hunter 343 Franklin Road Brentwood, TN 37027	(H) (W)	373-2817 373-1313	Mrs. Eleanor Vermillion 1014 Whitehall Road Murfreesboro, TN 37130	(H) (W)	890-5975 383-0490
Mrs. Betsye Ledford 1280 So. Ellington Parkway Lewisburg, TN 37091	(H) (W)	(931) 359-3310 (931) 359-6877			