

Preston Taylor Ministries
2017 Budget

	2016 PROJECTED	2016 BUDGET	2017 BUDGET
Contributions			
Congregations	\$ 94,895	\$ 175,000	\$ 105,000
Individuals	582,645	420,000	610,000
Foundations/Grants	218,893	207,500	325,000
Corporations	20,301	35,000	25,000
Fundraising Events	53,335	58,000	57,000
Youth	10,363	10,000	12,000
Designated for Capital Exp	15,100	-	-
All Other	22,026	4,400	5,000
Total Contributions	\$ 1,017,558	\$ 909,900	\$ 1,139,000
Expenses			
Personnel	694,967	737,537	892,826
Volunteer Mgmt	3,877	4,900	4,900
PTM Programs	47,290	65,175	59,050
PTM Youth	11,924	21,600	37,600
Administration	44,434	43,730	55,900
Utilities	15,076	13,400	18,100
Supplies/Equipment	28,241	24,900	28,200
Fundraising Expenses	19,330	20,150	24,800
Total Expenses	\$ 865,140	\$ 931,392	\$ 1,121,376
Net Income / (Loss)	\$ 152,418	\$ (21,492)	\$ 17,624
Less: Mortgage Payments - 2017			\$ (16,667)
Net Cash Flow - 2017			\$ 957

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	<u>2016</u>	<u>2016</u>	<u>2017</u>
	<u>PROJECTED</u>	<u>BUDGET</u>	<u>BUDGET</u>
Income			
4100 - Contributions			
4110 - Congregation	94,894.50	175,000.00	105,000.00
4125 - Individuals	582,644.96	420,000.00	610,000.00
4150 - Private Foundations/Grants	0.00		
4152 - Junior League Grant	4,600.00	10,000.00	5,000.00
4153 - SLCH United Way	0.00	12,500.00	40,000.00
NEW - United Way			50,000.00
4150 - Private Foundations/Grants - Other	214,292.97	185,000.00	230,000.00
Total 4150 - Private Foundations/Grants	<u>218,892.97</u>	<u>207,500.00</u>	<u>325,000.00</u>
4175 - Corporations	20,301.18	35,000.00	25,000.00
Total 4100 - Contributions	<u>916,733.61</u>	<u>837,500.00</u>	<u>1,065,000.00</u>
4200 - Fundraising Events			
4225 - Golf Tournament	22,975.00	25,000.00	26,000.00
4250 - Spring Event	15,341.65	15,000.00	15,500.00
4280 - Songwriters' Event	0.00		
4280.01 - Pickin and Grinnin Pantry Event	5,176.95		5,500.00
4280.02 - Creative Nation Songwriters	9,811.80		10,000.00
Total 4280 - Songwriters' Event	<u>14,988.75</u>	<u>18,000.00</u>	<u>15,500.00</u>
4285 - Tee Shirt Sales	30.00	0.00	0.00
Total 4200 - Fundraising Events	<u>53,335.40</u>	<u>58,000.00</u>	<u>57,000.00</u>
4300 - Capital Campaign	0.00	0.00	0.00
4400 - Youth			
4450 - Christmas Tree Fundraiser	10,363.00	10,000.00	12,000.00
Total 4400 - Youth	<u>10,363.00</u>	<u>10,000.00</u>	<u>12,000.00</u>
4500 - Barefoot Republic Camp	499.00	0.00	0.00
4700 - Reimbursements	124.65	0.00	0.00
4750 - Fees	1,538.05	0.00	0.00
4755 - Nativity Store	1,325.00	1,500.00	1,500.00
4800 - Miscellaneous Contributions			
4815 - PTM Outdoors	320.00	0.00	0.00
4820 - George Yowell Memorial	7,780.00	0.00	0.00
4850 - Memorial Fund	6,595.00	0.00	0.00
4860 - Restricted Benevolence	0.00	0.00	0.00
4880 - Dream Fund Contributions	650.00	2,000.00	0.00
4885 - Big Payback	1,570.00	0.00	2,000.00
4895 - LEAP House	15,100.00	0.00	0.00
Total 4800 - Miscellaneous Contributions	<u>32,015.00</u>	<u>2,000.00</u>	<u>2,000.00</u>
4900 - Interest Income	1,624.34	900.00	1,500.00
Total Income	<u>1,017,558.05</u>	<u>909,900.00</u>	<u>1,139,000.00</u>
Expense			
5100 - Personnel			
5101 - Executive Director	59,593.44	59,593.50	75,000.00
5101.01 - Executive Director Bonus	6,142.05	0.00	0.00
5101.05 - Program Director	39,702.40	40,000.00	45,000.00
5101.07 - LEAP Year Interns	20,500.00	22,000.00	31,000.00
5101.10 - Assistant Children's Director	0.00	3,000.00	3,000.00
5102.01 - Children's Director	36,923.62	37,412.50	33,990.00
5102.02 - Youth Director	16,588.56	30,812.50	5,407.50
5102.03 - Site Director - Faith United	15,154.00	12,546.00	15,000.00
5102.05 - Site Director - Park Avenue	18,797.20	16,728.00	30,256.18
5102.06 - Junior High Director	41,923.70	36,900.00	48,307.00
5102.07 - Volunteer Coordinator	0.00	12,000.00	12,000.00
5102.10 - Advancement Director	40,999.92	41,000.00	45,000.00
5102.11 - Site Director - St. Luke AME	13,525.25	18,000.00	15,000.00
5102.12 - Site Director - Mt Nebo	17,493.50	17,343.00	8,000.00
5102.13 - Director of Operations	32,800.08	32,800.00	45,000.00
5102.14 - Site Director - Dream Center	14,584.25	16,000.00	15,000.00
5102.15 - St. Luke CH Director	20,187.45	53,900.00	33,269.00
5102.16 - Site Director - St. Luke CH	12,020.00	0.00	26,000.00
5102.17 - High School Thrive Director	21,250.05	0.00	35,020.00
5102.18 - St. Luke CH - Summer Interns	5,196.00	0.00	5,000.00
NEW - NEW SITE DIRECTOR			8,000.00
5103 - Reading Instructors - Main Site	22,878.64	21,520.90	22,166.53

Preston Taylor Ministries
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	PROJECTED	BUDGET	BUDGET
5103.01 - Reading Instruct - Faith United	6,411.75	7,000.00	7,210.00
5103.02 - Reading Instruct - Park Avenue	14,925.00	13,000.00	13,390.00
5103.03 - Reading Instruct - St. Luke AME	5,370.25	7,000.00	7,210.00
5103.04 - Reading Instruct - Mt Nebo	4,433.00	7,000.00	7,210.00
5103.06 - Intern Director	23,868.00	25,000.00	25,750.00
5103.07 - Reading Instruct - Dream Center	4,351.00	7,000.00	7,210.00
5103.07 - Reading Instruct - St. Luke CH			11,500.00
NEW - Reading Instruct - NEW SITE			3,600.00
5103.10 - Literacy Director	13,027.32	13,503.00	33,379.21
5104.02 - Bus Drivers	21,075.50	16,000.00	25,000.00
5104.04 - Development Director	10,114.25	9,800.00	11,000.00
5104.05 - Summer High School	4,648.00	13,000.00	6,000.00
5104.07 - Education Coordinator PT	5,047.21	8,364.00	0.00
5104.08 - Movement Manager	35,547.12	35,547.00	37,500.00
NEW - Elementary Program Director			20,000.00
5105 - Health Benefits	38,317.36	50,000.00	50,000.00
5106 - Payroll taxes and expenses	46,422.63	48,166.55	58,700.53
5108 - Professional Development	300.41	500.00	500.00
5109 - Staff Appreciation	1,135.48	2,500.00	3,000.00
5109.01 - SDA - Staff Development	1,113.61	2,000.00	2,000.00
5111 - Board Development	613.37	300.00	3,750.00
5114 - Background Screening	1,985.43	300.00	2,500.00
5115 - Payroll Reimbursements Clearing	0.00	0.00	0.00
Total 5100 - Personnel	694,966.80	737,536.95	892,825.95
5200 - Volunteer Management	0.00		
5202 - Volunteer Functions	420.81	3,000.00	1,750.00
5203 - Volunteer Training	11.42	0.00	0.00
5203.05 - Volunteer Recruitment	619.60	150.00	150.00
5204 - Volunteer Appreciation	2,825.55	1,750.00	3,000.00
Total 5200 - Volunteer Management	3,877.38	4,900.00	4,900.00
5300 - PTM Programs			
5301 - Curriculum/Materials - Wilson	492.36	800.00	800.00
5301.05 - Curriculum/Mater - Faith Utd.	219.52	500.00	500.00
5301.10 - Curriculum/Mater - Park Avenue	24.09	600.00	600.00
5301.15 - Curriculum/Mater - St. Luke	376.58	500.00	500.00
5301.20 - Curriculum/Mater - Mt. Nebo	531.05	500.00	500.00
5301.25 - Curriculum/Mater - Dream Center	149.97	500.00	500.00
5301.30 - Curriculum/Mater - St. Luke CH	62.59	1,000.00	2,000.00
NEW - Curriculum/Mater - NEW SITE			250.00
5302 - Outings/Field Trips	554.34	800.00	800.00
5303 - Food/Snacks	1,255.78	3,500.00	2,000.00
5304 - Barefoot Camp	9,533.04	8,000.00	10,000.00
5308 - Springbreak in the Marketplace	252.04	600.00	600.00
5310 - Benevolence	202.25	250.00	250.00
5311 - Summer JAM	1,060.97	800.00	1,000.00
5316 - Nativity Store	1,841.41	3,000.00	2,000.00
5317 - Community Supper	766.79	750.00	900.00
5318 - Breakfast & Bible Study	1,168.72	1,800.00	1,200.00
5320 - PTM Life	1,737.03	2,500.00	2,500.00
5322 - Dance for Fitness	29.26	150.00	150.00
5324 - Dream Pursuit	1,941.28	2,500.00	2,000.00
5325 - PTM Wide Retreat	7,335.91	8,000.00	11,000.00
5330 - Leap Year			
5330.01 - Leap Year Utilities	718.69		3,450.00
5330.02 - Leap Year Cable	1,067.31	1,000.00	850.00
5330.03 - Leap Year Rent	7,450.00	17,850.00	0.00
5330.04 - Leap Year Supplies	2,498.39	1,000.00	1,500.00
5330.05 - Leap Year Other	1,723.37	1,500.00	2,000.00
5330.06 - Leap Year Transportation	2,999.50	4,425.00	5,500.00
5330.07 - Leap Year Maintenance	174.11	0.00	1,000.00
5330 - Leap Year - Other	149.85	0.00	
Total 5330 - Leap Year	16,781.22	25,775.00	14,300.00
5332 - Fun Friday	291.35	500.00	750.00
5334 - Summer RISE	446.94	250.00	1,000.00
5335 - Wilson Center Summer	233.53	350.00	350.00
5336 - Literacy Curriculum	442.33	750.00	1,000.00
5337 - Education Curriculum	0.00	500.00	0.00
NEW - Wrapping Party			500.00
NEW - Social Worker			350.00
5338 - PTM Outdoors	-440.00	0.00	750.00

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	PROJECTED	BUDGET	BUDGET
Total 5300 - PTM Programs	47,290.35	65,175.00	59,050.00
5400 - PTM Youth			
5401 - Summer			
5401.05 - Curriculum/Materials	190.39	350.00	300.00
5406.10 - Food/Snacks	226.18	250.00	300.00
5401 - Summer - Other	125.86	0.00	
Total 5401 - Summer	<u>542.43</u>	<u>600.00</u>	<u>600.00</u>
5402 - Outings/Field Trip-Calvin House			
5402.05 - Curriculum/Materials	245.13	500.00	500.00
5402.10 - Food/Snacks	857.10	1,500.00	1,500.00
5402.15 - Retreat/Outings	2,360.80	5,500.00	5,000.00
Total 5402 - Outings/Field Trip-Calvin House	<u>3,463.03</u>	<u>7,500.00</u>	<u>7,000.00</u>
5403 - Food/Snacks	15.73		
5404 - Honoraria	-500.00	500.00	500.00
5406 - High School, SaLT, Thrive	0.00		
5406.01 - Senior Banquet	0.00	500.00	500.00
5406.02 - Dinner & Devo	3,129.30	2,400.00	3,000.00
5406.03 - SaLT Expenses	1,883.14	2,200.00	2,500.00
5406.04 - Thrive - Food/Gatherings	802.34	900.00	1,200.00
5406.05 - Thrive - Materials/Fees	687.59	1,200.00	1,200.00
5406.06 - High School Retreat	750.00	3,600.00	3,600.00
NEW - Legacy Scholarship			15,000.00
5406 - High School, SaLT, Thrive - Other	60.09	0.00	
Total 5406 - High School, SaLT, Thrive	<u>7,312.46</u>	<u>10,800.00</u>	<u>27,500.00</u>
5408 - Jr. High Afterschool Program	0.00		
5408.05 - Curriculum/Materials	607.53	500.00	500.00
5408.10 - Food/Snacks	518.46	1,200.00	1,000.00
5408 - Jr. High Afterschool Program - Other	-35.45	0.00	
Total 5408 - Jr. High Afterschool Program	<u>1,090.54</u>	<u>1,700.00</u>	<u>1,500.00</u>
5409 - Jr. High Reading	0.00	500.00	500.00
Total 5400 - PTM Youth	<u>11,924.19</u>	<u>21,600.00</u>	<u>37,600.00</u>
5500 - Administration			
5501 - Office Supplies	4,991.51	5,000.00	5,000.00
5502 - Postage	1,343.59	2,500.00	2,000.00
5503 - Printing	5,259.02	4,200.00	6,000.00
5504 - Small Equipment Purchase	1,879.67	3,000.00	3,500.00
5505 - Vehicle Insurance	3,904.00	7,500.00	5,000.00
5506.01 - Bank and Government Fees	738.32	750.00	1,250.00
5506.03 - Credit Card Fees-Paypal/Square	2,065.33	1,500.00	2,800.00
5507 - Directors & Officers Insurance	4,475.00	3,200.00	5,500.00
5508 - General Liability Insurance	3,245.00	2,800.00	4,000.00
5509 - Accident Insurance	820.75	750.00	1,200.00
5509.5 - Workers Comp Insurance	9,968.00	6,000.00	13,000.00
5510 - Alarm System	479.40	250.00	500.00
5512 - Website	117.39	80.00	150.00
5520 - Staff Retreat	647.19	1,200.00	1,000.00
5530 - Accounting/Audit Fees	4,500.00	5,000.00	5,000.00
Total 5500 - Administration	<u>44,434.17</u>	<u>43,730.00</u>	<u>55,900.00</u>
5600 - Utilities			
5601 - Electric Service	5,458.17	6,500.00	6,200.00
5603 - Metro Water	834.14	1,500.00	1,200.00
5604 - Mobile Phone	5,935.00	2,800.00	7,500.00
5605 - Phone	2,848.86	2,600.00	3,200.00
Total 5600 - Utilities	<u>15,076.17</u>	<u>13,400.00</u>	<u>18,100.00</u>
5700 - Supplies/Equipment	0.00		
5702 - Maintenance/Sanitation Supplies	4,206.08	6,000.00	5,200.00
5704 - Gas and Oil	6,560.17	6,400.00	7,000.00
5705 - Vehicle Maintenance	12,867.30	7,500.00	12,000.00
Total 5700 - Supplies/Equipment	<u>23,633.55</u>	<u>19,900.00</u>	<u>24,200.00</u>
5900 - Fundraising Expenses	0.00		
5901 - Golf Classic	9,785.60	8,000.00	10,000.00
5904 - Fall Dinner	2,778.01	3,250.00	3,000.00

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	<u>PROJECTED</u>	<u>BUDGET</u>	<u>BUDGET</u>
NEW · Donor Management Software			1,600.00
5905 · Development Expenses	3,290.78	2,500.00	2,400.00
5908 · Open House	515.30	1,000.00	1,000.00
5909 · Songwriters' Events			
5909.01 · Pickin and Grinnin Pantry Expen	1,290.00		1,400.00
5909.02 · Creative Nation Event Expenses	75.00		100.00
5909 · Songwriters' Events - Other	57.97		
Total 5909 · Songwriters' Events	<u>1,422.97</u>	<u>2,500.00</u>	<u>1,500.00</u>
5911 · Christmas Tree Pickup Expenses	831.59	400.00	750.00
5912 · Spring Luncheon Expenses	32.94	2,500.00	2,500.00
NEW · Women's Brunch			600.00
NEW · Soup & Stories			100.00
NEW · Day of Spreading Thanks			750.00
5913 · Hilltop Breakfast	672.93	0.00	600.00
Total 5900 · Fundraising Expenses	<u>19,330.12</u>	<u>20,150.00</u>	<u>24,800.00</u>
6280 · Facilities and Equipment			
6284 · Facilities Maintenance, Repairs	4,607.40	5,000.00	4,000.00
Total 6280 · Facilities and Equipment	<u>4,607.40</u>	<u>5,000.00</u>	<u>4,000.00</u>
Total Expense	<u>865,140.13</u>	<u>931,391.95</u>	<u>1,121,375.95</u>
Net Income	<u>152,417.92</u>	<u>-21,491.95</u>	<u>17,624.05</u>
Additional Cash Flow Items:			
Leap House Mortgage			-16,666.68
Net After Mortgage Payments			<u><u>957.37</u></u>