

Habitat for Humanity of Greater Nashville  
FY2017 Budget Summary

July 1, 2016 through June 30, 2017

INCOME

Contributed Income	
Sponsor Revenue	2,895,000
Grants	1,567,500
Donations	704,815
Donations - Gifts-in-Kind	405,500
Total Contributed Income	<u>5,572,815</u>
Earned Income	
Sales - ReStore	2,118,986
THDA - (0% Loan)	1,093,677
Other Income	9,600
Transfer to Homeowners	6,590,727
Mortgage Discount Amortization	881,219
Total Earned Income	<u>10,694,209</u>
Total INCOME	<u>16,267,024</u>

EXPENSES

Cost of Sales	
Cost of Homes Constructed	5,935,162
Discount on Mortgages Issued	2,977,834
Total Cost of Sales	<u>8,912,996</u>
Expenses by Department	
Homebuilding	1,239,500
ReStores	1,695,818
Homeowner Services	916,325
Zero Interest Mortgage	514,530
Departmental Program Costs	<u>4,366,173</u>
Development	1,318,651
Administration	684,373
Departmental Support Costs	<u>2,003,024</u>
Total EXPENSES	<u>15,282,193</u>

CHANGE IN NET ASSETS 984,831

Program % of Expenses	87%
Support % of Expenses	13%