

THE LAND TRUST FOR TENNESSEE

OPERATING BUDGET

FOR THE FISCAL YEAR ENDING MARCH 31, 2014

FY 14 OPERATING REVENUE	
Donations	\$813,500
Foundations	782,000
Special Events	135,000
Other	19,500
Total Operating Revenue	\$1,750,000

FY 14 OPERATING EXPENSES	
Computer-Technology	\$42,000
Development-Fundraising	41,000
Dues & Subscriptions	7,000
Easement Prep	15,000
Education/Outreach	45,000
General & Administrative	32,000
Insurance	47,000
Marketing & Public Relations	50,000
Professional Services	135,000
Property Maintenance	21,000
Rent & Utilities	119,000
Salaries & Benefits	1,178,000
Stewardship	14,000
Taxes, Licenses & Fees	4,000
Total Operating Expenses	\$1,750,000