

## Better Decisions

	Actual: 6-30-17	2017 Budget	Budget variance	2018 Budget
<b>Income</b>				
Contributions	\$ 10,854.48	\$ 13,660.00	-\$ 2,805.52	\$ 14,500.00
Employer Match Contributions	1,635.16	1,700.00	-64.84	1,500.00
Foundations	1,000.00		1,000.00	2,500.00
Program Fees		120.00	-120.00	
Religious Donations	13,550.00	16,500.00	-2,950.00	16,000.00
State of Tenn Grant	8,000.00	8,000.00	0.00	8,000.00
<b>Total Income</b>	<b>\$ 35,039.64</b>	<b>\$ 39,980.00</b>	<b>-\$ 4,940.36</b>	<b>\$ 42,500.00</b>
<b>Gross Profit</b>	<b>\$ 35,039.64</b>	<b>\$ 39,980.00</b>	<b>-\$ 4,940.36</b>	<b>\$ 42,500.00</b>
<b>Expenses</b>				
Administrative			0.00	
Communication	868.44	1,070.00	-201.56	1,030.00
Fees & Other	100.00	250.00	-150.00	250.00
Meals/Travel-related Costs	28.00		28.00	250.00
Payroll Cost	557.97	600.00	-42.03	600.00
Professional Services	2,975.49	400.00	2,575.49	540.00
Training	78.33	1,150.00	-1,071.67	1,150.00
Dues & Subscriptions				600.00
<b>Total Administrative</b>	<b>\$ 4,608.23</b>	<b>\$ 3,470.00</b>	<b>\$ 1,138.23</b>	<b>\$ 4,420.00</b>
Bank Charge	0.47		0.47	
Computer	399.97		399.97	
Insurance		380.00	-380.00	380.00
Office			0.00	
Office Supplies	633.75	300.00	333.75	500.00
Postage	134.58	250.00	-115.42	250.00
<b>Total Office</b>	<b>\$ 768.33</b>	<b>\$ 550.00</b>	<b>\$ 218.33</b>	<b>\$ 750.00</b>
Programming Costs ( <i>only non-salary expenses listed here</i> )			0.00	
Marketing				1,500.00
Book Club		425.00	-425.00	0.00
Cycle Costs	697.69	1,250.00	-552.31	1,250.00
Mileage Reimbursement		400.00	-400.00	1,000.00
Volunteer Event		450.00	-450.00	800.00
<b>Total Programming Costs</b>	<b>\$ 697.69</b>	<b>\$ 2,525.00</b>	<b>-\$ 1,827.31</b>	<b>\$ 4,550.00</b>
<b>Total Salary Cost</b>	<b>\$ 23,923.91</b>	<b>\$ 33,055.00</b>	<b>-\$ 9,131.09</b>	<b>\$ 48,686.00</b>
<b>Total Expenses</b>	<b>\$ 30,398.60</b>	<b>\$ 39,980.00</b>	<b>-\$ 9,581.40</b>	<b>\$ 58,786.00</b>
<b>Net Operating Income</b>	<b>\$ 4,641.04</b>	<b>\$ 0.00</b>	<b>\$ 4,641.04</b>	<b>-\$ 16,286.00</b>
<b>Net Income</b>	<b>\$ 4,641.04</b>	<b>\$ 0.00</b>	<b>\$ 4,641.04</b>	<b>-\$ 16,286.00</b>