

Thistle Farms, Inc.
Operating Budget
July 1, 2015 - June 30, 2016

REVENUE

Earned Income:

Thistle Farms	\$	1,872,467.00
Thistle Stop Cafe	\$	464,595.00
Community Education	\$	79,200.00
Subtotal:	\$	2,416,262.00

Donations & Other Income:

Individuals	\$	663,000.00
Congregations & Civic	\$	143,000.00
Corporate	\$	117,000.00
Foundations	\$	377,000.00
Capital Campaign Overhead	\$	50,000.00
Subtotal:	\$	1,350,000.00

Total Enterprise Revenues:	\$	3,766,262.00
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EXPENSES

Magdalene:

Program Operations	\$	358,853.00	
Occupancy	\$	141,657.00	
Outreach	\$	68,350.00	
John School	\$	6,003.00	
Graduate Support	\$	8,855.00	
Transportation	\$	74,014.00	
Subtotal:	\$	657,732.00	17%

Total Social Enterprise:

COGS Operations	\$	1,519,846.00	
Sales & Marketing	\$	399,746.00	
Administration	\$	174,772.00	
Training & Education	\$	322,263.00	
Building Expense	\$	92,288.00	
Subtotal:	\$	2,508,915.00	66%

Outreach Education:

Salaries	\$	291,575.00	
Travel	\$	43,090.00	
Subtotal:	\$	334,665.00	9%

Capital Campaign:

Salaries	\$	32,295.00	
Misc	\$	5,500.00	
Subtotal:	\$	37,795.00	1%

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General, Admin & Fundraising			
Administration	\$	128,885.00	
Marketing & Development	\$	77,988.00	
Finance, Acctg & Payroll	\$	28,000.00	
Benefits - Health	\$	40,625.00	
Subtotal:		\$ 275,498.00	7%
Total Enterprise Expenses:		\$ 3,814,605.00	
Net Income:		-\$ 48,343.00	