## THE NASHVILLE SYMPHONY 2008-09 BUDGET & CASHFLOW ANALYSIS

|                   |               |               | PROPOSED      |
|-------------------|---------------|---------------|---------------|
|                   | 2007-08       | 2007-08       | 2008-09       |
|                   | BUDGET        | APRIL LYE     | BUDGET        |
| PROGRAM REVENU    | \$7,141,308   | \$6,897,907   | \$8,237,037   |
| TRANSFERS FROM E  | \$2,460,816   | \$3,050,340   | \$2,449,722   |
| TRANSFERS FROM A  | \$13,914,568  | \$13,914,568  | \$11,303,353  |
| SSC REVENUE       | \$1,077,781   | \$785,298     | \$1,103,332   |
| SUPPORT           | \$4,497,600   | \$4,404,323   | \$4,786,687   |
|                   |               |               |               |
| TOTAL INCOME      | \$29,092,073  | \$29,052,436  | \$27,880,131  |
|                   |               |               |               |
|                   |               |               |               |
|                   |               |               |               |
| OPERATIONS        | \$8,464,737   | \$8,594,814   | \$9,511,073   |
| ARTISTIC ADMINIST | \$2,703,498   | \$2,688,615   | \$3,040,231   |
| EDUCATION/OUTRE   | \$740,844     | \$502,910     | \$587,165     |
| MARKETING         | \$2,262,456   | \$2,352,325   | \$2,544,041   |
| ADMINISTRATIVE    | \$2,380,076   | \$2,303,945   | \$2,397,878   |
| FUNDRAISING EXPE  | \$1,181,806   | \$1,254,451   | \$1,252,207   |
| SSC EXPENSES      | \$2,980,377   | \$2,814,389   | \$3,102,849   |
| DEBT SERVICE      | \$4,298,280   | \$4,395,783   | \$4,244,687   |
| TOTAL OPERATION   | \$25,012,073  | \$24,907,232  | \$26,680,131  |
|                   |               |               |               |
| INCOME/(LOSS) FRO | \$4,080,000   | \$4,145,204   | \$1,200,000   |
|                   |               |               |               |
| **PRINCIPAL DEBT  | (\$4,080,000) | (\$4,080,000) | (\$1,200,000) |
| NET CASH POSITION | \$0           | \$65,204      | \$0           |

<sup>\*\*</sup> The above figures do not include non-cash items such as depreciation, changes in the fair market value of derivative instruments (SWAP transactions), subordinated debt service and the amortization of bond issuance costs and carrying costs.