Harpeth River Watershed Association

Financial Statements March 31, 2016

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Independent Auditor's Report

To the Board of Directors of Harpeth River Watershed Association Nashville, TN

Report on the Financial Statements

We have audited the accompanying financial statements of Harpeth River Watershed Association (the Organization) which comprise the statements of financial position as of March 31, 2016, and the related statements of activities, cash flows and functional expenses for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Auditor's report continued on next page)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of as of March 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

McKerley & Noonan, P.C.

Mikelly + Noonan

December 22, 2016

Harpeth River Watershed Association Statement of Financial Position March 31, 2016

<u>Assets</u>

Current Assets:		
Cash in Bank	\$	81,186
Prepaid Expenses		3,261
Receivables - Net		69,881
Total Current Assets		154,328
Fixed Assets:		
Furniture & Equipment		10,459
Less: Accumulated Depreciation		(9,464)
Net Fixed Assets		995
	'	
Total Assets	\$	155,323
<u>Liabilities and Net Assets</u>		
Current Liabilities:		
Accounts Payable	\$	1,687
Due to HVRP Fund		1,145
Due to WHCAF Fund		428
Deferred Revenue		-
Total Current Liabilities		3,260
Net Assets:		
Unrestricted Net Assets		123,539
Temporarily Restricted Net Assets		28,523
Total Net Assets		152,062
Total Liabilities and Net Assets	\$	155,323

Harpeth River Watershed Association Statement of Activities and Changes in Net Assets For the Year Ended March 31, 2016

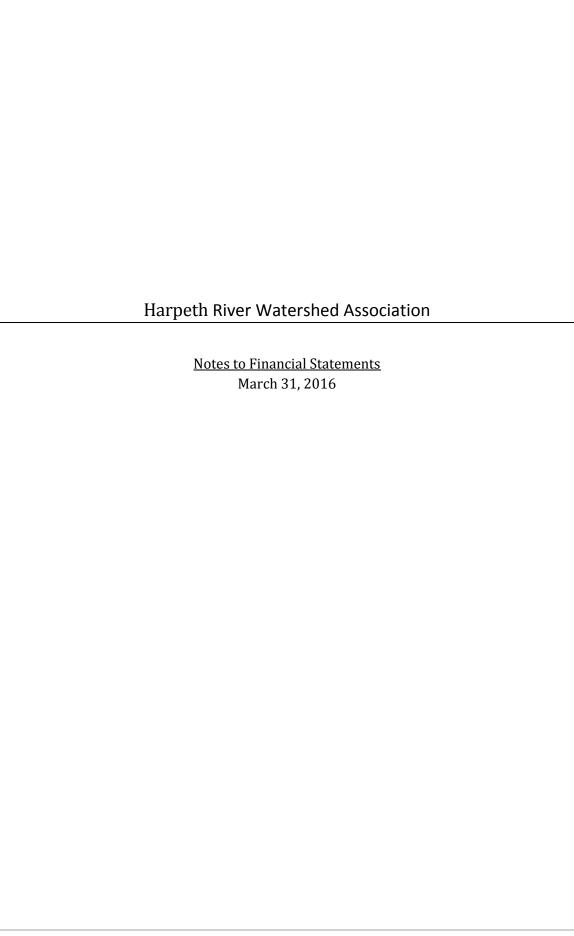
	Unrestricted		Temporarily Restricted		Total	
Revenues and Support:						
Contributions	\$	301,632	\$	26,100	\$	327,732
Special Events		104,194		-		104,194
In-Kind Income		368,043		-		368,043
Grant Income		-		46,972		46,972
Service Income		4,995		-		4,995
Other Income		381		-		381
Net assets released from Restriction		51,724		(51,724)		
Total Revenues and Support		830,969		21,348		852,317
Expenses:						
Program Services		737,426		-		737,426
Fundraising		117,754		-		117,754
General and Administrative		14,307		-		14,307
Total Expenses		869,487				869,487
Change in Net Assets		(38,518)		21,348		(17,170)
Net Assets, Beginning of the Year		162,057		7,175		169,232
Net Assets - End of the Year	\$	123,539	\$	28,523	\$	152,062

Harpeth River Watershed Association Statement of Cash Flows For the Year Ended March 31, 2016

Cash Flows from Operating Activities:		
Change in Net Assets	\$	(17,170)
Adjustments to Reconcile Change in Net Assets		
to Net Cash Provided by Operating Activities:		
Depreciation Expense		298
(Increase) Decrease in Grants and Accounts Receivable		(55,235)
(Increase) Decrease in Prepaid Expenses		(3,261)
Increase (Decrease) in Accounts Payable and Other Liabilities		(17,260)
Total Adjustments		(75,458)
Net Cash Provided by Operating Activities		(92,628)
Cash Flows from Investing Activities		
Loss on Disposal of Assets		34,164
Net Cash Provided by Investing Activities	'	34,164
Net Decrease in Cash		(58,464)
Cash, Beginning of the Year		139,650
Cash, End of Year	\$	81,186

Harpeth River Watershed Association Statement of Functional Expenses For the Year Ended March 31, 2016

	Program		General and					
		Services	Administrative		Fundraising		Total	
Salaries and Benefits	\$	224,641	\$	4,361	\$	36,940	\$	265,942
Special Events		-		-		45,624		45,624
In-Kind Fundraising Gifts		-		-		32,909		32,909
Professional Fees		364,356		5,865		24		370,245
Rent and Utilities		29,857		1,484		1,484		32,825
Supplies		28,349		247		486		29,082
Contract Labor		11,516		875		-		12,391
Insurance		5,218		287		287		5,792
Depreciation		298		-		-		298
Travel		13,192		62		-		13,254
License Plates		21,261		-		-		21,261
Loss on Disposal of Equipment		34,164		-		-		34,164
Other Expenses		4,574		1,126		-		5,700
Total Functional Expenses	\$	737,426	\$	14,307	\$	117,754	\$	869,487



NOTE 1 - DESCRIPTION AND PURPOSE OF THE ORGANIZATION

Harpeth River Watershed Association, Inc. (the Organization) is a science based conservation policy organization whose mission is to protect and restore the ecological health of the state scenic Harpeth River and clean water in Tennessee. The Organization collaborates with citizens, business, local, state, and federal decision makers and others to create and implement solutions to reduce pollution, restore degraded areas, protect pristine areas, implement effective conservation policies, and promote recreation and education. The majority of the Organization's income comes from donations from individuals, businesses, and foundations, as well as government grants. In addition, the Organization earned \$4,995 for services performed for third parties.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Organization have been prepared on the accrual basis of accounting which means that revenues are recognized when earned and expenses are recorded when incurred. The significant accounting policies of the Organization are described below to enhance the usefulness of the financial statements to the reader.

Use of Estimates

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Financial Statement Presentation

For financial statement presentation, the Organization reports its financial information according to three classes of net assets (unrestricted net assets, temporarily restricted net assets and permanently restricted net assets) based on the existence or absence of donor-imposed restrictions.

Unrestricted Net Assets

Unrestricted net assets are donations that are not subject to donor-imposed stipulations. Monies received without restriction or released from restriction are generally used to finance the normal day-to-day operations of the Organization.

Temporarily Restricted Net Assets

Temporarily restricted net assets are donations that are subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. As of March 31, 2016, there were \$28,523 of temporarily restricted net assets earmarked for the River Restoration program and Water Quality Protection and Sustainability program for watershed assessment work.

Permanently Restricted Net Assets

Permanently restricted net assets are donations subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. As of March 31, 2016, there were no permanently restricted net assets.

Accounts Receivable

The Organization has several reimbursement type governmental grants. Accounts receivable at March 31, 2016 represent costs incurred on grants that had not yet been reimbursed.

Fixed Assets

Fixed assets are recorded at cost and are depreciated using the straight-line method based on the following estimated useful lives of the assets.

Furniture & Equipment 5 – 7 years

Significant additions and betterments are capitalized. Expenditures for maintenance, repairs and minor renewals are charged to expense as incurred. Depreciation expense for the year ended March 31, 2016 was \$298.

Classification of Expenses

Expenses are classified functionally as a measure of service efforts and accomplishments. Direct expenses, incurred for a single function, are allocated entirely to that function. Joint expenses applicable to more than one function are allocated on the basis of objectively summarized information or management estimates.

Income Taxes

The Organization is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and therefore, no provision for federal or state income taxes is applicable.

The Organization follows the guidance in ASC 740 on accounting for uncertainty in income taxes (formerly FIN 48). For all tax positions taken by the Organization, management believes it is clear that the likelihood is greater than 50 percent that the full amount of the tax positions taken will be ultimately realized. The Organization incurred no interest or penalties during the year ended March 31, 2016.

In-Kind Contributions

During 2016, many individuals volunteered their time and performed a variety of tasks that assisted the Organization with program services and fundraising events. No amounts have been reflected in the financial statements for these donated services since the volunteers' time did not meet the criteria for recognition under ASC 958-605, Revenue Recognition.

The Organization was in litigation with the City of Franklin in order to get the City of Franklin to comply with the regulations under the Clean Water Act. The Organization used the Southern Environmental Law Center, a non-profit legal firm in the lawsuit with the City of Franklin. The Organization has recorded an in-kind contribution of estimated legal services in the amount of \$324,875.

In addition, the Organization has received various in-kind contributions of food, drinks, and marketing for their annual fundraising event in the amount of \$32,909, and professional program services of \$10,259.

NOTE 3 – CREDIT RISK

The Organization maintains its cash in bank deposit accounts that at times may exceed the federally insured limit of \$250,000. The Organization has a concentration of credit risk with grants receivable from governmental organizations. These grants are secured by the government. Failure by the government to pay the receivables would have a significant financial impact on the Organization.

NOTE 4 – LEASE COMMITMENTS

The Organization rents office space on a month to month basis. Current monthly rent is \$2,448. The Organization paid \$29,543 in rent payments during the year ended March 31, 2016.

NOTE 5 – GRANT INCOME

The Organization received \$14,976 from the Tennessee Department of Agriculture who administers the NPS 319 grant on behalf of the US-EPA. In addition, the Organization received \$500 in grant funds from the Tennessee Wildlife Resources Agency for the river restoration

program.

NOTE 6 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 22, 2016, the date that the financial statements were available to be issued.