

Budget for the Year Ending September 30, 2012

Detail of Monthly Budget

FYE 2012

OPERATING ACTIVITIES

Cultivation Appeals - Doug Shaw	\$ 2,200,000
Acquisition Appeals - Doug Shaw	734,607
Acquisition Appeals - Radiothon	120,000
Friends of the Friendless	125,000
Newsletter	1,600,000
Thank You Receipts	710,000
Donor Appeals - In House	20,000
White Mail	1,544,057
Memorials & Tributes	85,000
Matching Gifts	36,000
Special Events	235,000
Sale of Donated Autos	5,000
Church Relations	125,000
Trust Income	30,000
Traveler's Aid Grants	20,000
Foundation Grants & Gifts	425,000
Website Gifts	465,000
TOTAL GIFTS	8,479,664

OTHER INCOME

Interest & Dividends	45,000
Housing Fees	186,000
Vending & Pay Phones	10,000
Lockers	0
Travelers Aid Reimbursements	30,000
Miscellaneous	22,000
Sub Total Other Income	293,000

TOTAL CASH REVENUE **8,772,664**

NON CASH INCOME

Food	1,144,456
Clothing	1,071,539
Misc/Supplies	93,387
Holiday Gifts	98,974
Professional Services	19,300
Sub-Total Non-Cash	2,427,656

TOTAL INCOME **11,200,320**

PERSONNEL

Salaries	3,690,448
Payroll Taxes	282,319
Group Insurance	682,500
Retirement	125,000
Staff Training	41,000
Staff Wellness	12,500
Extended Travel	12,500
Local Mileage Reimbursement	9,000
Drug Free Program	3,200
TOTAL PERSONNEL	4,858,467

NON-PERSONNEL

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Professional Fees	41,800
Accounting - Outsource	14,400
Legal Services	5,000
Financial Service Fees	26,000
Credit Card Processing Fees	38,000
Dues and Licenses	25,534
Insurance - General	120,000
Office Supplies	30,000
Office Equipment Maintenance	5,400
Computer I.T.	41,500
Postage	34,000
Printing	35,000
Newsletter Printing - Postage	200,000
Promotions	400,000
Special Events Cost	70,000
Donated Autos - Towing	400
Cultivation Appeals - Doug Shaw	542,713
Donor Appeals - In house	5,000
Acquisition Appeals - Doug Shaw	632,503
Acquisition Appeals - Radiothon	50,000
Development Services	44,000
Web Developer	16,800
Program allowances	28,540
Program Transportation	8,000
Supplies - Program	38,500
Supplies - Residential	41,000
Supplies - Kitchen	46,000
Food	110,000
Janitorial	115,000
Medical	2,500
Education	4,000
Guest Lockers	8,000
Building Maintenance	175,000
Building Security	14,000
Property Taxes	13,500
Property Taxes, LLC	3,300
Telephone	42,000
Utilities	550,000
Vehicles - Gas & Oil	21,000
Vehicles Maintenance	7,000
Traveler's Aid	45,000
Benevolence	1,500
Miscellaneous	1,035
TOTAL NON-PERSONNEL	<u>3,652,925</u>
TOTAL CASH EXPENSES	<u><u>8,511,392</u></u>

Non-Cash Expenses

Food	1,119,456
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Food to Other Ministries	25,000
Clothing	218,153
Clothing to Other Ministries	853,386
Misc Supplies	4,515
Misc Supplies to Other Ministries	88,872
Holiday Gifts	98,974
Professional Services	19,300
Sub Total Non-Cash	2,427,656
TOTAL OPERATING EXPENSES	10,939,048
Cash Flows from Operating Activities	261,272
CAPITAL IMPROVEMENTS	261,272
Cash Surplus (Deficit)	0
DEPRECIATION	544,172
TOTAL SURPLUS (DEFICIT)	(282,900)