

**Sweet Sleep Budget v2 w/ MIF income streams**  
**Fiscal Year 2020**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Year	
<b>INCOME</b>														
<i>These numbers pull form the spreadsheets on the tabs, please do not enter any number directly below</i>														
<b>One-to-One Relationships</b>														
1	Major Gifts (>\$1000 annually)	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 358,655	
4	Grants	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 10,975	
2,5	Churches (Preferred to beds except for BBC)	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 60,000	
1	Mass Donors (<\$1000 annually)	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 110,000	
	<b>Total Individual Donors</b>	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 539,630	
<b>One-to-Many Relationships</b>														
1	Monthly Giving	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 56,340	
1	Communications	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
1,3	Events	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 140,000	
	<b>Total Church Donors</b>	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 196,340	
<b>Mission Journey Income</b>														
6	Team Member Trip Cost - Pass Through	\$ -	\$ -	\$ -	\$ 43,200	\$ 43,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 86,400
6	Team Member Beds Fundraising Goal (Designated to beds)	\$ -	\$ -	\$ -	\$ 12,000	\$ 12,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,000	
	<b>Total Mission Journey Income</b>	\$ -	\$ -	\$ -	\$ 55,200	\$ 55,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 110,400	
<b>Other Income</b>														
<i>These numbers are special case numbers and can be entered directly</i>														
1,3	In-kind Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
4	CARES Act Stimulus Package	\$ -	\$ 28,070	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
7	Merchandise Sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>Total Other Income</b>	\$ -	\$ 28,070	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,070	
<b>Gross Income</b>														
		\$ 61,331	\$ 89,401	\$ 61,331	\$ 116,531	\$ 116,531	\$ 61,331	\$ 61,331	\$ 61,331	\$ 61,331	\$ 61,331	\$ 61,331	\$ 874,440	
<b>EXPENSES</b>														
<i>These numbers pull form the spreadsheets on the tabs, please do not enter any number directly below</i>														
<b>Payroll Expenses</b>														
	Salary & Wages	\$ 8,711	\$ 10,211	\$ 11,461	\$ 11,461	\$ 11,461	\$ 11,461	\$ 11,461	\$ 17,744	\$ 19,411	\$ 19,411	\$ 19,411	\$ 171,617	
	Taxes - OASDI & Medicare	\$ 2,629	\$ 2,629	\$ 2,629	\$ 2,629	\$ 2,629	\$ 2,629	\$ 2,629	\$ 3,946	\$ 4,325	\$ 4,325	\$ 4,325	\$ 39,646	
	Payroll Service Fees	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 480	
	<b>Total Payroll Expenses</b>	\$ 11,380	\$ 12,880	\$ 14,130	\$ 14,130	\$ 14,130	\$ 14,130	\$ 14,130	\$ 21,730	\$ 23,776	\$ 23,776	\$ 23,776	\$ 211,743	
<b>Professional Fees &amp; Dues</b>														
	Dues and Subscriptions	\$ 350	\$ 250	\$ -	\$ 23	\$ -	\$ -	\$ 800	\$ 500	\$ 5,000	\$ -	\$ -	\$ 6,923	
	Accounting/ Legal	\$ 3,450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 300	\$ 8,250	
	Professional Fees & Emp Development	\$ -	\$ 350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350	
	<b>Total Professional Fees &amp; Dues</b>	\$ 3,800	\$ 1,050	\$ 450	\$ 473	\$ 450	\$ 450	\$ 1,250	\$ 950	\$ 5,450	\$ 450	\$ 450	\$ 15,523	
<b>Office Improvements</b>														
		\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 10	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 1,110	
<b>Mission Journey Expenses</b>														
		\$ -	\$ -	\$ -	\$ 200	\$ 43,375	\$ 46,700	\$ 10,500	\$ -	\$ -	\$ -	\$ -	\$ 100,775	
<b>Church and School Programs Expenses</b>														
	Conferences	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 1,010	\$ -	\$ 2,500	\$ 1,350	\$ 6,860	
	Other program expenses	\$ 500	\$ 500	\$ 500	\$ 4,931	\$ 436	\$ 436	\$ 436	\$ 200	\$ 1,000	\$ 5,000	\$ -	\$ 13,939	
	<b>Total Church and School Programs Expenses</b>	\$ 500	\$ 500	\$ 500	\$ 4,931	\$ 436	\$ 2,436	\$ 436	\$ 200	\$ 2,010	\$ 5,000	\$ 2,500	\$ 20,799	
<b>Ministry Delivery: Beds</b>														
	Uganda Bed Costs	\$ -	\$ -	\$ -	\$ -	\$ 32,500	\$ 32,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 65,000	
	Uganda Beds Program Expenses	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 53	\$ 640	
	Uganda Beds Salaries	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 414	\$ 4,973	
	USA Bed Costs												\$ -	
	USA Beds Program Expenses												\$ -	
	<b>Total Ministry Delivery: Beds</b>	\$ 468	\$ 468	\$ 468	\$ 468	\$ 32,968	\$ 32,968	\$ 468	\$ 468	\$ 468	\$ 468	\$ 468	\$ 70,613	
<b>Ministry Delivery: Co-op</b>														
	Uganda Co-op project startup	\$ 3,000	\$ 4,500	\$ 4,500	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 2,500	\$ 62,500	
	Uganda Co-op program expense	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 4,280	
	India Special Needs Clinic and Vocational Training Center												\$ -	
	Uganda co-op salaries	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 2,773	\$ 33,281	
	<b>Total Ministry Delivery: Co-op</b>	\$ 6,130	\$ 7,630	\$ 7,630	\$ 9,130	\$ 9,130	\$ 9,130	\$ 9,130	\$ 9,130	\$ 9,130	\$ 9,130	\$ 5,630	\$ 100,061	
<b>Development Events &amp; Expenses</b>														
	Development Events	\$ -	\$ -	\$ 500	\$ 500	\$ 1,500	\$ 1,500	\$ 3,500	\$ 1,000	\$ 11,650	\$ 500	\$ 500	\$ 23,650	
<b>Marketing &amp; Communication</b>														
		\$ 1,150	\$ 16,150	\$ 1,150	\$ 16,150	\$ 150	\$ 230	\$ 150	\$ 150	\$ 10,050	\$ 150	\$ 150	\$ 45,780	
<b>Printing, Postage, &amp; Delivery</b>														
	Postage & Delivery	\$ 420	\$ 170	\$ 20	\$ 420	\$ 820	\$ 20	\$ 420	\$ 20	\$ 420	\$ 20	\$ 820	\$ 170	\$ 3,740
	Printing	\$ -	\$ 3,140	\$ -	\$ 1,500	\$ 2,500	\$ -	\$ 950	\$ 190	\$ 2,500	\$ 3,040	\$ 800	\$ 14,620	
	<b>Total Printing, Postage, &amp; Delivery</b>	\$ 420	\$ 3,310	\$ 20	\$ 1,920	\$ 3,320	\$ 20	\$ 1,370	\$ 210	\$ 2,920	\$ 3,060	\$ 1,620	\$ 18,360	
<b>Meetings, Bus Meals, Gifts, &amp; Enter</b>														
	Board Meetings	\$ -	\$ 100	\$ -	\$ 100	\$ 100	\$ -	\$ -	\$ 100	\$ -	\$ 1,570	\$ 100	\$ 2,170	
	Gifts & Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000	
	Meals & Entertainment	\$ -	\$ -	\$ -	\$ -	\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 2,208	\$ 208	\$ 3,664	
	<b>Total Mtg, Bus Meals, Gifts, &amp; Enter.</b>	\$ -	\$ 100	\$ -	\$ 100	\$ 308	\$ 208	\$ 208	\$ 308	\$ 208	\$ 5,778	\$ 308	\$ 7,834	
<b>Travel Expense</b>														
		\$ -	\$ 5,000	\$ 500	\$ 3,000	\$ 120	\$ 120	\$ 120	\$ 500	\$ 5,200	\$ 3,500	\$ 500	\$ 19,060	
<b>Telecommunications &amp; Technology</b>														
	ISP & Ground Lines	\$ 70	\$ 70	\$ 70	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 2,100	
	Mobile Phones	\$ 70	\$ 70	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 125	\$ 1,390	
	Computers & Software	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	
	Web Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

**Sweet Sleep Budget v2 w/ MIF income streams**  
**Fiscal Year 2020**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Year
Total Telecommunications & Tech	\$ 140	\$ 1,140	\$ 195	\$ 335	\$ 1,335	\$ 335	\$ 335	\$ 335	\$ 335	\$ 335	\$ 335	\$ 335	\$ 5,490
Rent Expense	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 392	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 392	\$ 3,134
Office Furniture & Supplies													
Office Furniture & Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Improvement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 10	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 1,110
Total Office Furniture & Supplies	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 10	\$ 100	\$ 100	\$ 100	\$ 100	\$ 100	\$ 1,110
Insurance Expense	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 1,356
Bank ServiceCharges	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 50	\$ 600
Credit Card Fees	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 262	\$ 3,144
Cost of Goods Sold (Merch)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES</b>	\$ 24,848	\$ 49,088	\$ 26,403	\$ 52,197	\$ 108,082	\$ 109,244	\$ 42,277	\$ 35,841	\$ 72,057	\$ 53,007	\$ 40,597	\$ 36,504	\$ 650,142
<b>NET CONTRIBUTION</b>	<b>36,483</b>	<b>40,313</b>	<b>34,928</b>	<b>64,334</b>	<b>8,449</b>	<b>(47,913)</b>	<b>19,054</b>	<b>25,490</b>	<b>(10,726)</b>	<b>8,324</b>	<b>20,734</b>	<b>24,827</b>	<b>224,298</b>

BUDGET EXPLANATION

One-toOne Relationships

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget		
2	Major Gifts	Fundraising	GS	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 29,888	\$ 358,655	Madelene
3	Grants & Foundations	Fundraising	GS	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 915	\$ 10,975	Madelene
5	Churches	Fundraising	GS	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 60,000	Madelene
6	Mass Donors (<\$1000 Annually)	Fundraising	GS	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 9,167	\$ 110,000	Madelene
			\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 44,969	\$ 539,630	

Updated:  
Signed Off:

Madelene

BUDGET EXPLANATION

One-to-Many Relationships

these are events and campaigns

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
	<b>Total for Account</b>														
1	Monthly Giving	Fundraising Christmas Campaign	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 4,695	\$ 56,340
2	Communications	Fundraising 15th Birthday Party													\$ -
3	Events	Fundraising	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 11,667	\$ 140,000
															\$ -
			\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 16,362	\$ 196,340

Madelene

Madelene (trend / estimate)

Madelene (trend / estimate)

Events:	Purpose
*Both Hands	Overhead Expenses (non-program category)
Individual Donors	
Corporate Sponsors	
<b>TOTAL:</b>	

Event	Purpose
*The Big Payback	
Individual Donors	
Matching Gifts	
Songwriter's Night	
Under the Stars event	
Prize Money	
<b>TOTAL:</b>	

Event	Purpose
Year End Giving	
Individual Donors	
Giving Tuesday	
<b>TOTAL:</b>	

Event	Purpose
*Annual Event	
Individual Donors	
Corporate Sponsors	
<b>TOTAL:</b>	

Event	Purpose
Micro Event	
Individual Donors	
Corporate Sponsors	
<b>TOTAL:</b>	

Event	Purpose
Virtual Event	
Individual Donors	
Corporate Sponsors	
<b>TOTAL:</b>	

Updated:  
Signed Off:

3/20/20 Madelene

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	Type	Activity	Purpose	Jan Budget
	<b>Total for Account</b>			
2	Individual Donors - Trip Costs	Fundraising	Trip Costs	
3	Church and School Donors - Trip Costs	Fundraising	Trip Costs	
5	Mission Team - Bed fundraising - Individual	Fundraising	Beds	
6	Mission Team - Bed fundraising - Church and School	Fundraising	Beds	
				\$ -

Updated:  
Signed Off:

Madelene

**BUDGET EXPLANATION**

**ission Journey Income**

<b>Feb Budget</b>	<b>Mar Budget</b>	<b>Apr Budget</b>	<b>May Budget</b>	<b>Jun Budget</b>	<b>Jul Budget</b>	<b>Aug Budget</b>	<b>Sep Budget</b>
		\$ 43,200					
			\$ 43,200				
		\$ 12,000					
			\$ 12,000				
\$ -	\$ -	\$ 55,200	\$ 55,200	\$ -	\$ -	\$ -	\$ -

Oct Budget	Nov Budget	Dec Budget	Annual Budget	
			\$ 43,200	Assuming team of 12
			\$ 43,200	Assuming team of 12
			\$ 12,000	Assuming team of 12
			\$ 12,000	Assuming Belton's typical \$12,000
\$ -	\$ -	\$ -	\$ 110,400	

**BUDGET EXPLANATION**

**Accounting & Legal**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Auditor	Audit & Form 990	Financial Review	\$ 3,000												\$ 3,000
2	Bookkeeper	Maintain SS books	Financial reporting	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 300	\$ 5,250
3	Legal fees			\$ -												\$ -
4																\$ -
5																\$ -
				\$ 3,450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 450	\$ 300	\$ 8,250



	Type	Activity	Purpose	Jan Budget
1	Bank Service Charges	Wire fees		\$ 50
2	Credit Card Fees			\$ 262
3	Legal fees			\$ -
4				
5				
				\$ 312

Updated:  
Signed Off:

12/11/20 mnm



<b>Oct Budget</b>	<b>Nov Budget</b>	<b>Dec Budget</b>	<b>Annual Budget</b>	
\$ 50	\$ 50	\$ 50	\$ 600	mm
\$ 262	\$ 262	\$ 262	\$ 3,144	mm
			\$ -	
			\$ -	
			\$ -	
\$ 312	\$ 312	\$ 312	\$ 3,744	

**BUDGET EXPLANATION**

**Board Meetings**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Five Board Meetings	Food & Misc	Fellowship during working lunch		\$ 100		\$ 100	\$ 100			\$ 100			\$ 100	\$ 100	\$ 600
2	Board Retreat												\$ 1,570			\$ 1,570
3	Advisory Cmte Meetings															\$ -
				\$ -	\$ 100	\$ -	\$ 100	\$ 100	\$ -	\$ -	\$ 100	\$ -	\$ 1,570	\$ 100	\$ 100	\$ 2,170

**BUDGET EXPLANATION**

**Computer & Software**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Conference Room Facelift	Tech upgrade	International Staff Meetings												\$ -	\$ -
2	Development Software	Laptops	New laptop for Ugandan staff		\$ -		\$ -	\$ 1,000								
3	Telephone		New organization phone		\$ 1,000											\$ 1,000
4																\$ -
5																\$ -
6																\$ -
				\$ -	\$ 1,000	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000

BUDGET EXPLANATION

Conferences

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget	
1	CPC	Registration/Booth Rental						\$ 2,000						\$ 100	\$ 2,100	Stuart
3	WMU	Registration/Booth Rental													\$ -	Stuart
4	Northwest MinCon	Registration/Booth Rental													\$ -	Stuart
5	CAFO Summitt	Registration/Booth Rental									\$ 150				\$ 150	Stuart
6	Lifeway Etch	Registration/Booth Rental													\$ -	Stuart
7	KidMin Mega Con	Registration/Booth Rental											\$ 2,500		\$ 2,500	Stuart
9	Heart of the Child	Registration/Booth Rental													\$ -	Stuart
14	Metro	Registration/Booth Rental for following year												\$ 1,250		Stuart
15	Lifeway Girls	Registration/Booth Rental													\$ -	Stuart
Total Registration			\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 150	\$ -	\$ 2,500	\$ 1,350	\$ 4,750	
1	CPC	Travel and meals													\$ -	Stuart
3	WMU	Travel and meals													\$ -	Stuart
4	Northwest MinCon	Travel and meals													\$ -	Stuart
5	CAFO Summitt	Travel and meals									\$ 860				\$ 860	Stuart
6	Lifeway Etch	Travel and meals										\$ -			\$ -	Stuart
7	Kidmin Mega Con	Travel and meals									\$ -				\$ -	Stuart
9	Heart of the Child	Travel and meals													\$ -	Stuart
14	Metro	Travel and meals		\$ -												Stuart
15	Lifeway Girls	Travel and meals													\$ -	Stuart
Total Travel			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 860	\$ -	\$ -	\$ -	\$ 860	
<b>Grand Total</b>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 1,010	\$ -	\$ 2,500	\$ 1,350	\$ 6,860	

Updated:  
Signed Off:

11/20/20 mnm

\*Add NW MinCon, Summit (3 to 4 attendees, idk about booth), Mega Con, Etch

BUDGET EXPLANATION

Development Events

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Christmas Open House Fd, Bv, Dcor, Evites	Christmas Open House	Refreshment			\$ -										\$ -
2	Annual Event printed materials design	invitations, programs, print needs, logos, web graphics	Design						\$ 1,000						\$ 1,000	\$ 2,000
3	Annual Event	invitations, programs, print needs	Printing							\$ 500	\$ 500				\$ 1,000	\$ 2,000
4	Annual Event (September)	Annual Dinner	Venue							\$ 2,500		\$ -				\$ 2,500
5	Equipment Rental - stage & labor	Annual Dinner										\$ 750				\$ 750
6	Production	Annual Dinner										\$ 1,500				\$ 1,500
7	Equipment Rental	Annual Dinner	Art Pancakes									\$ 2,000				\$ 2,000
8	Decorations	Annual Dinner		\$ -								\$ 1,000				\$ 1,000
9	Food & Beverage	Annual Dinner										\$ 4,000				\$ 4,000
10	Award	Annual Dinner		\$ -								\$ 100				\$ 100
11	RCC Valet Parking	Annual Dinner														\$ -
13	Service Staff	Annual Dinner										\$ 1,800				\$ 1,800
14	Song Writers Night	The Big Payback	Annual Event					\$ 500								\$ 500
15	UTS	Big Payback	Annual Event					\$ 500								\$ 500
16	Giving Tuesday	Online Giving	Annual Event													\$ -
17	Overhead	Micro Events	Fundraising			\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 5,000
				\$ -	\$ -	\$ 500	\$ 500	\$ 1,500	\$ 1,500	\$ 3,500	\$ 1,000	\$ 11,650	\$ 500	\$ 500	\$ 2,500	\$ 23,650

**BUDGET EXPLANATION**

**Dues & Subscriptions**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Christian Alliance for Orphans (CAFO)	Orphan organization	Networking & Partnerships	\$ 350												\$ 350
2	Evangelical Council for Financial Accountability	Stewardship & accountability	Donor awareness							\$ 800						\$ 800
3	Center for Non-Profit Management	Annual Membership	Networking & Partnerships												\$ -	\$ -
4	Charitable Solicitation Fees				\$ 250							\$ 5,000				\$ 5,250
5	Annual Report	Registration with the State					\$ 23									\$ 23
6	LGL										\$ 500	\$ -				\$ 500
				\$ 350	\$ 250	\$ -	\$ 23	\$ -	\$ -	\$ 800	\$ 500	\$ 5,000	\$ -	\$ -	\$ -	\$ 6,923



**BUDGET EXPLANATION**

			Insurance												Annual		
Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Budget		
	<b>Total for Account</b>																
1	West Bend	Liability & D&O	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 1,356	mm
2																\$ -	
3																\$ -	
4																\$ -	
5																\$ -	
6																\$ -	
7																\$ -	
			\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 113	\$ 1,356	

Updated: 12/11/20 mnm

Signed Off:

**BUDGET EXPLANATION**

**Internet Service Provider (ISP) & Ground Lines**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Comcast	Land Lines & Internet	Phones & Internet	\$ 70	\$ 70	\$ 70	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 2,100
2	Adobe	Creative Design	Media	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	Ground Line on Mobile Phones Tab			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
				\$ 70	\$ 70	\$ 70	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 2,100



**BUDGET EXPLANATION**

**Meals & Entertainment**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Executive Director	Business Meals						\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 1,664
2	Gifts & Contributions	Business Development		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ -	\$ -	\$ 2,000
3																\$ -
4																\$ -
5																\$ -
6																\$ -
				\$ -	\$ -	\$ -	\$ -	\$ 208	\$ 208	\$ 208	\$ 208	\$ 208	\$ 2,208	\$ 208	\$ 208	\$ 3,664

**BUDGET EXPLANATION**

	Type	Activity	Purpose	Merchandise												Annual Budget
				Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	
	<b>Total for Account</b>															
1	Misc. Uganda Merchandise		Sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2																\$ -
3																\$ -
4																\$ -
5																\$ -
6																\$ -
7																\$ -
				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Updated: 3/9/20 Stuart  
 Signed Off: 3/25/20 MNM

**BUDGET EXPLANATION**

**Marketing & Communication**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
3	Happy Birthday Cards	Design	Donor Stewardship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	In Honor / Memory of Cards	Design	Donor Stewardship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	Mission & Vision 2021	Design	Donor Stewardship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Sweet Sleep General Brochure	Design	Donor Stewardship	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	e-newsletters	Design	Promotion	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	FB Boosting	Increasing engagement	Marketing, brand recognition	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 150	\$ 50	\$ 150	\$ 150	\$ 150	\$ 1,700
9	Newsletter	Design	Donor Engagement	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
10	Business Cards	Design	rebrand	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	Office	Business Cards (Madelene and Stuart)	rebrand	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80
12	Office	Stationary	rebrand	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13	Year End Campaign	Campaign strategy and assets	Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ 10,000
14	Way-FM	Airtime promotion	Donor Engagement	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	Yancey Sponsorship		Reaching New markets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16	Team 11:28 materials	Design	Donor Engagement	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
17	Rebranding	Design	Logo, web graphics, color palette	\$ -	\$ 16,000	\$ -	\$ 16,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,000
18																\$ -
19																\$ -
20																\$ -
21																\$ -
22																\$ -
				\$ 1,150	\$ 16,150	\$ 1,150	\$ 16,150	\$ 150	\$ 230	\$ 150	\$ 150	\$ 10,050	\$ 150	\$ 150	\$ 150	\$ 45,780



**BUDGET EXPLANATION**

**Office Supplies & Improvements**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Office Supplies			\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$10.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,110.00
	Office Furniture & Equipment			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Office Improvements			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Capital Improvement			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	Capital Improvement			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Capital Improvement			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Capital Improvement			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
				\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$10.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,110.00

Updated: 11/20/20 mmm  
Signed Off:



BUDGET EXPLANATION

Postage & Delivery

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Newsletter (Feb to churches, May & September to donors)			\$ 150			\$ 400				\$ 400				\$ 950
2	Regular Mail & Delivery	Postage	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 20	\$ 240
3	Annual Event - Invitations	Annual Event	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400			\$ -	\$ -	\$ -	\$ 400
4	GTG	YearEnd Giving	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 800	\$ 150	\$ 950
5	TEAM 11:28	Monthly Donors	\$ -		\$ -	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
6	Christmas Open House	(digirtal)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Annual Report Poster	(digital)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Giving Statements	Annual Giving Report	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
9	Summer appeal letter		\$ -	\$ -	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
			\$ 420	\$ 170	\$ 20	\$ 420	\$ 820	\$ 20	\$ 420	\$ 20	\$ 420	\$ 20	\$ 820	\$ 170	\$ 3,740

**BUDGET EXPLANATION**

**Printing**

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Newsletter (Feb churches, May & September donors)	Donor Engagement, Fundraising	\$ -	\$ 500	\$ -	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ 5,500
2	Annual Event	Invitations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750
3	Annual Event Program		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ 150
4	Annual Event table tents/reply card		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
5	Annual Event photos		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Development	Summer appeal letter	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500
7	Development	In Honor / Memory of Cards	rebrand	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100
8	Development	Mission & Vision 2021	rebrand	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9	Sweet Sleep Brochure	rebrand	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
10	Annual Report Poster		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12	Office	Business Cards	rebrand	\$ -	\$ 40	\$ -	\$ -	\$ -	\$ -	\$ 40	\$ -	\$ 40	\$ -	\$ -	\$ 120
13	Office	Envelopes	rebrand	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
14	Office	Letterheads	rebrand	\$ -	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
16	Development	Executive Summary Page	SS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17	Team 11:28 materials		\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500
20	Give the Gift flyer	Year-end Fundraising	Letter	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ -	\$ -	\$ 3,000
21	Give The Gift Postcards	Year-end Fundraising	Postcards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ -	\$ 800
24	Thank You Cards for handwritten notes	Rebrand with logo		\$ -	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
25	Giving Statements	End of YR giving statements, Jan		\$ 30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30
26	Speciality Promotional Pieces		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
			\$ -	\$ 3,140	\$ -	\$ 1,500	\$ 2,500	\$ -	\$ 950	\$ 190	\$ 2,500	\$ 3,040	\$ 800	\$ -	\$ 14,650

**BUDGET EXPLANATION**

**Professional Fees & Employee Development**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
2	Training Webinars			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	Model Netics Course			\$ -	\$ 350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350
4				\$ -	\$ 350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350

**BUDGET EXPLANATION**

**Program Expenses - Church and School Programs**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Design	BAB/NFN	Fundraising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	Printing			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000				\$ 1,000
3	Reprogramming	rewrite programs		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	Postage and Shipping			\$ -	\$ -	\$ -	\$ 236	\$ 236	\$ 236	\$ 236	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 944
5	Advertising and Promotion			\$ -	\$ -	\$ -	\$ 4,495	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ 9,495
6	Boosted social media	VBS Programs	Fundraising	\$ 500	\$ 500	\$ 500	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ 2,500
7																\$ -
				\$ 500	\$ 500	\$ 500	\$ 4,931	\$ 436	\$ 436	\$ 436	\$ 200	\$ 1,000	\$ 5,000	\$ -	\$ -	\$ 13,939

**BUDGET EXPLANATION**

Programs :: USA

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Beds - United Way		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Beds - DCS						\$ -	\$ -	\$ -						\$ -
		Total Beds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	Program Expense		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		Total Prog. Exp.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		<b>Grand Total</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Updated: 12/11/20 mnm  
Signed Off:

**BUDGET EXPLANATION**

Programs :: Uganda

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
1	Prog. Exp. - Kampala		\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 170	\$ 2,040
	Prog. Exp. - North		\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	
2	Skype Subscriptions		\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 30	\$ 360
Total Prg. Exp.			\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 410	\$ 2,400
1	Gross Salary	National Director	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 1,365	\$ 16,380
	NSSF (SS contribution)	National Director	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 137	\$ 1,638
2	Gross Salary	Director North	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 742	\$ 8,904
	NSSF (SS contribution)	Director North	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 74	\$ 890
3	Gross Salary	Coordinator Kampala	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 466	\$ 5,592
	NSSF (SS contribution)	Coordinator Kampala	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 47	\$ 559
4	Gross Salary	Coordinator North	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 3,900
4	NSSF (SS contribution)	Coordinator North	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 33	\$ 390
Total Salaries			\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 3,188	\$ 38,254
1	Beds - Kampala		\$ -	\$ -	\$ -	\$ -	\$ 2,100	\$ 2,100				\$ -	\$ -		\$ 4,200
2	Beds - North		\$ -	\$ -	\$ -	\$ -	\$ 30,400	\$ 30,400				\$ -	\$ -	\$ -	\$ 60,800
Total Beds			\$ -	\$ -	\$ -	\$ -	\$ 32,500	\$ 32,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 65,000
1	CO•OP Startup		\$ 4,500	\$ 4,500	\$ 4,500	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 2,500	\$ 64,000
	CO•OP Expenses		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ 2,500
Total Co-op			\$ 4,500	\$ 4,500	\$ 4,500	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 2,500	\$ 66,500
<b>Grand Total</b>			<b>\$ 8,098</b>	<b>\$ 8,098</b>	<b>\$ 8,098</b>	<b>\$ 9,598</b>	<b>\$ 42,098</b>	<b>\$ 42,098</b>	<b>\$ 9,598</b>	<b>\$ 9,598</b>	<b>\$ 9,598</b>	<b>\$ 9,598</b>	<b>\$ 9,598</b>	<b>\$ 6,098</b>	<b>\$ 172,174</b>

Stuart

Stuart

Stuart

Madelene Effecting a 25% raise to bring Josephine's salary into a competitive range

Madelene 10% to NSSF from employer

Madelene

Madelene

Madelene

Madelene

Madelene

Madelene

Stuart

Stuart

Madelene One COOP per month, per staff person

Madelene Goal to hire a fourth staff person by April

No new coops in December -- Strengthening budget if needed

Updated: 12/15/20 mnm  
Signed Off:

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget
1	Rural Medical Clinic and Vocational Training Center	Provide special education and therapies / market based work training		\$ -	\$ -	\$ -
			Total Beds	\$ -	\$ -	\$ -
1	Program Expense			\$ -	\$ -	\$ -
			Total Prog. Exp.	\$ -	\$ -	\$ -
			<b>Grand Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

Updated:  
Signed Off:

12/15/20 Madelene





Dec Budget		Annual Budget	
\$ -	\$ -		
		\$ -	
\$ -	\$ -		

Madelene

Putting India on hold for 2021.

If we do a project, it will be with BBC and I will request funding

\$ -	\$ -
\$ -	\$ -

\$ - \$ -

**BUDGET EXPLANATION**

**Rent**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
	<b>Total for Account</b>															
1	Brentwood Office Building	Office Space Rental														\$ -
2	Brentwood Mini Storage	Storage Rental		\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 2,820
3	USPS	US Post Office Box	Nashville						\$ 157						\$ 157	\$ 314
4																\$ -
5																\$ -
6																\$ -
7																\$ -
				\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 392	\$ 235	\$ 235	\$ 235	\$ 235	\$ 235	\$ 392	\$ 3,134

See Sweet Sleep Salaries Budget 2021 for detail

Updated: 12/15/20 Madelene

**BUDGET EXPLANATION**

**Travel Expense (Includes Employee Trip Reimbursement)**

Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget	
1	Executive Director	International Travel	Field Work	\$ -	\$ 5,000		\$ 3,000					\$ 3,000			\$ 11,000	
2	Executive Director	Domestic Travel	Development			\$ 500	\$ -	\$ 120	\$ 120	\$ 120	\$ 500	\$ 500	\$ 500	\$ 500	\$ 3,360	
3	Director of Operations	International Travel	Development	\$ -		\$ -									\$ -	
4	Marketing & Comm.	Domestic Travel	Events			\$ -		\$ -			\$ -				\$ -	
5	Mission Journey	Employee Development	Enhance mission												\$ -	
6	International Staff to U.S.		International Staff Travel								\$ 3,000				\$ 3,000	
	Three Staff to TX for Summit	Employee Development	Programs								\$ 1,700				\$ 1,700	
7	Videographer/Photographer International Travel & ProBono	Travel Expenses for Video/Photo needs													\$ -	
8	Staff Retreat														\$ -	
				\$ -	\$ 5,000	\$ 500	\$ 3,000	\$ 120	\$ 120	\$ 120	\$ 500	\$ 5,200	\$ 3,500	\$ 500	\$ 500	\$ 19,060

**BUDGET EXPLANATION**

**Web Services**

	Type	Activity	Purpose	Jan Budget	Feb Budget	Mar Budget	Apr Budget	May Budget	Jun Budget	Jul Budget	Aug Budget	Sep Budget	Oct Budget	Nov Budget	Dec Budget	Annual Budget
	<b>Total for Account</b>															
1	Website	Add Co-op / New website	see Professional Exp													\$ -
2																\$ -
3																\$ -
4																\$ -
5																\$ -
6																\$ -
7																\$ -