

**Sweet Sleep Budget**  
**Fiscal Year 2017**

	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Total Year
<b>INCOME</b>													
<b>Individual Donors</b>													
Donations for Beds	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 16,000	\$ 8,000	\$ 1,000	\$ 1,000	\$ 34,000
General Support	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000
Development Fundraising			\$ 120,000										\$ 120,000
Staff Fundraising	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 330	\$ 3,960
Gala 2016		\$ 100,000											\$ 100,000
The Big Payback		\$ 50,000											\$ 50,000
Gala Austin							\$ 25,000						\$ 25,000
Song Writers Night		\$ 25,000											\$ 25,000
Give the Gift		\$ 80,000											\$ 80,000
<b>Total Individual Donors</b>	<b>\$ 3,830</b>	<b>\$ 258,830</b>	<b>\$ 123,830</b>	<b>\$ 3,830</b>	<b>\$ 3,830</b>	<b>\$ 3,830</b>	<b>\$ 28,830</b>	<b>\$ 3,830</b>	<b>\$ 18,830</b>	<b>\$ 10,830</b>	<b>\$ 3,830</b>	<b>\$ 3,830</b>	<b>\$ 467,960</b>
<b>Church Donors</b>													
Donations for Beds	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 9,500	\$ 40,000	\$ 40,000	\$ 9,500	\$ 100,600
General Support	\$ 6,000			\$ 12,000			\$ 7,800			\$ 6,000			\$ 31,800
Development Fundraising													\$ -
Give the Gift													\$ -
<b>Total Church Donors</b>	<b>\$ 6,200</b>	<b>\$ 200</b>	<b>\$ 200</b>	<b>\$ 12,200</b>	<b>\$ 200</b>	<b>\$ 200</b>	<b>\$ 8,000</b>	<b>\$ 200</b>	<b>\$ 9,500</b>	<b>\$ 46,000</b>	<b>\$ 40,000</b>	<b>\$ 9,500</b>	<b>\$ 132,400</b>
<b>Business Donors</b>													
Donations for Beds													\$ -
General Support	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 900
Development Fundraising													\$ -
Gala 2015	\$ 12,000												\$ 12,000
Give the Gift													\$ -
<b>Total Business Donors</b>	<b>\$ 12,075</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 75</b>	<b>\$ 12,900</b>
<b>Foundations &amp; Grantors</b>													
Ministry/ Program Grants				\$ 2,400									\$ 2,400
General Support													\$ -
Give the Gift			\$ 100					\$ 500					\$ 600
<b>Total Foundations &amp; Grantors</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 100</b>	<b>\$ 2,400</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 500</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,000</b>

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**Fiscal Year 2017**

**School Donors**

Donations for Beds & Nets	\$ 115	\$ 115	\$ 115	\$ 115	\$ 115	\$ 115	\$ 115	\$ 1,000	\$ 115	\$ 115	\$ 115	\$ 115	\$ 2,265
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**Other Income**

Inkind Income		\$ 4,000				\$ 450					\$ 450		\$ 4,900
Interest Income													\$ -
International Staff Development		\$ 3,000					\$ 3,000						\$ 6,000
Development Fundraising (Board)													\$ -
The Big Payback Prize										\$ 4,500			\$ 4,500
Gala 2015 ticket sales	\$ 20,000												\$ 20,000
<b>Total Other Income</b>	<b>\$ 20,000</b>	<b>\$ 7,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 450</b>	<b>\$ 3,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,500</b>	<b>\$ 450</b>	<b>\$ -</b>	<b>\$ 35,400</b>

**Total Donor Income**

	<b>\$ 42,220</b>	<b>\$ 266,220</b>	<b>\$ 124,320</b>	<b>\$ 18,620</b>	<b>\$ 4,220</b>	<b>\$ 4,670</b>	<b>\$ 40,020</b>	<b>\$ 5,605</b>	<b>\$ 28,520</b>	<b>\$ 61,520</b>	<b>\$ 44,470</b>	<b>\$ 13,520</b>	<b>\$ 653,925</b>
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**Mission Journey Income**

Individual Donors - Trip or Beds			\$ 24,000	\$ 19,200			\$ 24,000	\$ 51,950	\$ 37,950	\$ 24,000	\$ 19,200		\$ 200,300
Mission Team - Bed fundraising			\$ 12,000				\$ 12,000	\$ 12,000			\$ 12,000		\$ 48,000
<b>Total Mission Journey Income</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 24,000</b>	<b>\$ 19,200</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 36,000</b>	<b>\$ 63,950</b>	<b>\$ 37,950</b>	<b>\$ 24,000</b>	<b>\$ 19,200</b>	<b>\$ -</b>	<b>\$ 248,300</b>

**Mission Journey Expenses**

Trip Expenses	\$ -	\$ -	\$ 26,000	\$ -	\$ 9,100	\$ 6,000	\$ 28,100	\$ 28,000	\$ 9,100	\$ 49,750	\$ -	\$ 9,100	\$ 165,150
<b>Total Mission Journey Trip Costs</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 26,000</b>	<b>\$ -</b>	<b>\$ 9,100</b>	<b>\$ 6,000</b>	<b>\$ 28,100</b>	<b>\$ 28,000</b>	<b>\$ 9,100</b>	<b>\$ 49,750</b>	<b>\$ -</b>	<b>\$ 9,100</b>	<b>\$ 165,150</b>

**Net Mission Journey Income**

	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (2,000)</b>	<b>\$ 19,200</b>	<b>\$ (9,100)</b>	<b>\$ (6,000)</b>	<b>\$ 7,900</b>	<b>\$ 35,950</b>	<b>\$ 28,850</b>	<b>\$ (25,750)</b>	<b>\$ 19,200</b>	<b>\$ (9,100)</b>	<b>\$ 35,150</b>
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**Merchandise Sales**

Conference Sales		\$ 1,500	\$ -	\$ 750	\$ 1,000	\$ 2,500	\$ 1,500						\$ 7,250
Open House	\$ -		\$ 500										\$ 500
Online Store	\$ -												\$ -
	\$ -												\$ -
<b>Total Merchandise Sales</b>	<b>\$ -</b>	<b>\$ 1,500</b>	<b>\$ 500</b>	<b>\$ 750</b>	<b>\$ 1,000</b>	<b>\$ 2,500</b>	<b>\$ 1,500</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 7,750</b>

**Cost of Goods Sold (Merchandise)**

Total Cost of Goods Online	\$ 500	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ 2,000
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**Net Merchandise Income**

	<b>\$ (500)</b>	<b>\$ 1,500</b>	<b>\$ 500</b>	<b>\$ 750</b>	<b>\$ 500</b>	<b>\$ 2,500</b>	<b>\$ 1,500</b>	<b>\$ -</b>	<b>\$ (1,000)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,750</b>
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<b>Gross Income (Includes Donor Income, Missio</b>	<b>\$ 41,720</b>	<b>\$ 267,720</b>	<b>\$ 122,820</b>	<b>\$ 38,570</b>	<b>\$ (4,380)</b>	<b>\$ 1,170</b>	<b>\$ 49,420</b>	<b>\$ 41,555</b>	<b>\$ 56,370</b>	<b>\$ 35,770</b>	<b>\$ 63,670</b>	<b>\$ 4,420</b>	<b>\$ 718,825</b>
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**Sweet Sleep Budget**  
**Fiscal Year 2017**

**EXPENSES**

**Payroll Expenses**

Salary & Wages	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 15,250	\$ 183,000
Taxes - OASDI & Medicare	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 1,167	\$ 14,000
Payroll Service Fees	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 32	\$ 384
<b>Total Payroll Expenses</b>	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 16,449	\$ 197,384

**Professional Fees & Dues**

Dues and Subscriptions	\$ -	\$ -	\$ 200	\$ 1,300	\$ 250	\$ -	\$ 23	\$ -	\$ -	\$ -	\$ 1,500	\$ -	\$ 3,273
Accounting/ Legal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,500
Professional Fees & Emp Development	\$ 1,200	\$ 1,290	\$ 1,200	\$ -	\$ 90	\$ -	\$ -	\$ 90	\$ -	\$ -	\$ 90	\$ -	\$ 3,960
<b>Total Professional Fees &amp; Dues</b>	\$ 1,200	\$ 1,290	\$ 1,400	\$ 1,300	\$ 340	\$ 8,500	\$ 23	\$ 90	\$ -	\$ -	\$ 1,590	\$ -	\$ 15,733

**Conferences**

	\$ 2,135	\$ -	\$ 1,600	\$ 655	\$ 150	\$ 250	\$ 1,350	\$ 980	\$ 1,000	\$ -	\$ -	\$ -	\$ 8,120
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**Program Expenses**

	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000
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**Story Int**

Moldova	\$ 1,700	\$ 4,200	\$ 2,830	\$ 200	\$ 200	\$ 6,830	\$ 200	\$ 50,200	\$ 11,830	\$ 18,200	\$ 200	\$ 2,830	\$ 99,418
Uganda	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ -	\$ -	\$ 24,000

**Development Events & Expenses**

Development Events	\$ 16,275	\$ -	\$ 350	\$ -	\$ -	\$ 17,175	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34,550
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**Marketing & Promotion**

	\$ 3,430	\$ 2,580	\$ 880	\$ 1,280	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 180	\$ 8,910
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**Printing, Postage, & Delivery**

Postage & Delivery	\$ 165	\$ 1,065	\$ 965	\$ 1,065	\$ 115	\$ 1,065	\$ 115	\$ 480	\$ 480	\$ 480	\$ 1,065	\$ 115	\$ 7,175
Printing	\$ 2,595	\$ 3,075	\$ 2,250	\$ 286	\$ 650	\$ 3,600	\$ -	\$ -	\$ 750	\$ 500	\$ 2,500	\$ -	\$ 16,206
<b>Total Printing, Postage, &amp; Delivery</b>	\$ 2,760	\$ 4,140	\$ 3,215	\$ 1,351	\$ 765	\$ 4,665	\$ 115	\$ 480	\$ 1,230	\$ 980	\$ 3,565	\$ 115	\$ 23,381

**Meetings, Bus Meals, Gifts, & Enter**

Board Meetings	\$ -	\$ 100	\$ -	\$ 100	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ 100	\$ 100	\$ 500
Gifts & Contributions	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 29	\$ 348
Meals & Entertainment	\$ 270	\$ 250	\$ 250	\$ 270	\$ 250	\$ 410	\$ 150	\$ 330	\$ 100	\$ 100	\$ 100	\$ 150	\$ 2,630
Meeting Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Volunteer Expense	\$ 150	\$ 200	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600
<b>Total Mtg, Bus Meals, Gifts, &amp; Enter.</b>	\$ 449	\$ 579	\$ 529	\$ 399	\$ 279	\$ 439	\$ 279	\$ 359	\$ 129	\$ 129	\$ 229	\$ 279	\$ 4,078

**Travel Expense**

	\$ 500	\$ 500	\$ -	\$ 2,550	\$ 4,250	\$ 6,000	\$ 1,800	\$ -	\$ 7,000	\$ 4,000	\$ -	\$ 9,000	\$ 35,600
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**Sweet Sleep Budget**  
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**Beds**

Uganda - Program Director	\$ 1,352	\$ 1,348	\$ 3,322	\$ 1,094	\$ 1,094	\$ 1,094	\$ 1,094	\$ 1,094	\$ 2,130	\$ 1,094	\$ 1,094	\$ 1,094	\$ 16,905
Uganda - Program Expense	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 2,100
Uganda - Beds - North	\$ -	\$ -	\$ -	\$ 28,000	\$ -	\$ -	\$ -	\$ 31,500	\$ -	\$ -	\$ 31,500	\$ -	\$ 91,000
Uganda - Beds South	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,000	\$ -	\$ -	\$ -	\$ 9,000
Uganda Total - Beds	\$ -	\$ -	\$ -	\$ 28,000	\$ -	\$ -	\$ -	\$ 31,500	\$ 9,000	\$ -	\$ 31,500	\$ -	\$ 100,000
<b>Total Beds</b>	\$ 1,756	\$ 1,752	\$ 4,022	\$ 33,659	\$ 1,459	\$ 1,459	\$ 1,459	\$ 37,684	\$ 13,001	\$ 1,459	\$ 37,684	\$ 1,459	\$ 119,005

**Telecommunications & Technology**

ISP & Ground Lines	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 229	\$ 2,746
Mobile Phones	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 110	\$ 1,314
Computers & Software	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 325	\$ 3,900
Web Services	\$ 6	\$ 6	\$ 3,206	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 3,272
<b>Total Telecommunications &amp; Tech</b>	\$ 669	\$ 669	\$ 3,869	\$ 669	\$ 669	\$ 669	\$ 669	\$ 669	\$ 669	\$ 669	\$ 669	\$ 669	\$ 11,232

**Rent Expense**

	\$ 3,236	\$ 3,236	\$ 3,385	\$ 3,236	\$ 3,236	\$ 3,236	\$ 3,328	\$ 3,328	\$ 3,477	\$ 3,328	\$ 3,328	\$ 3,328	\$ 39,684
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**Office Furniture & Supplies**

Office Furniture & Equipment			\$ 5,000										\$ 5,000
Office Supplies	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 900
<b>Total Office Furniture &amp; Supplies</b>	\$ 75	\$ 75	\$ 5,075	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 5,900

**Insurance Expense**

**Bank Service Charges**

					\$ 1,342			\$ 500					\$ 1,842
	\$ 100	\$ 100	\$ 150	\$ 100	\$ 100	\$ 150	\$ 100	\$ 100	\$ 150	\$ 100	\$ 100	\$ 150	\$ 1,400

**Credit Card Discounts**

Account Activity Fee	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 2,196
AMX Discount													\$ -
<b>Total Credit Card Discounts</b>	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 183	\$ 2,196

**TOTAL EXPENSES**

	\$ 50,917	\$ 35,753	\$ 43,936	\$ 79,106	\$ 28,235	\$ 67,502	\$ 26,861	\$ 110,678	\$ 67,773	\$ 45,653	\$ 64,153	\$ 34,717	\$ 655,283
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**NET CONTRIBUTION**

	(9,197)	231,967	78,884	(40,536)	(32,615)	(66,332)	22,559	(69,123)	(11,403)	(9,883)	(483)	(30,297)	63,542
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