

**A BETTER BALANCE**  
**Fiscal Year 2018 Organizational Projection**  
**for the period July 1, 2017 - June 30, 2018**

This report as of MAR 22 2018

**FY18**  
**PROJECTION**

**REVENUE**

**(CONSIDERED AVAILABLE FOR THE CURRENT FISCAL YEAR  
EXCLUDING ANNUAL BENEFIT)**

Foundations / Grants / Fellowships	1,470,053
Individuals / Corporate / Union / Matching / Other	220,686

**REVENUE TOTALS**

**\$ 1,690,739**

**EXPENSES**

**(EXCLUDING ANNUAL BENEFIT COSTS)**

Salaries	901,879
Payroll Taxes / Benefits / Professional Development	138,482
Communications / Messaging / Marketing	118,488
Development & Fundraising	62,306
Professional Services	43,429
Travel / Meetings / Conferences	68,654
Operations & Facilities	189,834

**EXPENSE TOTALS**

**\$ 1,523,072**