

BrightStone, Inc.
Profit & Loss Budget Overview
January through December 2009

	Jan - Dec 09
Ordinary Income/Expense	
Income	
Contributions	
General	91,000.00
Scholarship Fund	9,000.00
Total Contributions	100,000.00
Grants/Foundations	
General	90,000.00
Total Grants/Foundations	90,000.00
Fund Raising Activities	
NEW EVENT	30,000.00
Golf Benefit	
Contributions	115,000.00
Total Golf Benefit	115,000.00
Sporting Clays Benefits	
Gentry Sporting Clays Shoot	1,500.00
Polo Sporting Gun Shoot	2,500.00
Total Sporting Clays Benefits	4,000.00
Spring Luncheon	
Contributions	28,000.00
Total Spring Luncheon	28,000.00
Writers Night	
Auction	10,000.00
Contributions	95,000.00
Food & Beverage	10,000.00
Total Writers Night	115,000.00
Total Fund Raising Activities	292,000.00
Sales	
Christmas Card Sales	
New Christmas Cards	5,000.00
Old Christmas Cards	1,000.00
Materials - Christmas Cards	-1,500.00
Total Christmas Card Sales	4,500.00
Kroger Gift Card Sales	1,000.00
Student Product Sales	
General Student Product Sales	25,000.00
Christmas Student Product Sales	7,000.00
St. Product Materials - General	-600.00
St. Product Materials - Mixes	-3,733.00
St. Product Materials - Pots	-8,667.00
Ceramic Product Sales	6,500.00
St. Product Materials - Ceramic	-5,000.00
Total Student Product Sales	20,500.00
Total Sales	26,000.00
Student Tuition	
Tuition Invoiced	220,000.00
Scholarships Granted	-12,000.00
Total Student Tuition	208,000.00
Student Fees	
Application Fee	400.00
Transportation Fee	30,000.00
Student Activitiy Fee	600.00
Total Student Fees	31,000.00

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Contract Work	3,000.00
Interest Earned	20,000.00
Total Income	770,000.00
Gross Profit	770,000.00
Expense	
Administration	
Board of Directors Expenses	100.00
Dues, Subscriptions, & Fees	750.00
Equipment Repairs	400.00
Employment Ads	250.00
Furniture/Equipment <500	800.00
Gifts	2,000.00
Licensure	1,400.00
Meals & Entertainment	1,200.00
Office Equipment Depreciation	2,000.00
Office Supplies	3,500.00
Postage	800.00
Software/Hardware	1,000.00
Telephone	4,800.00
Training and Development	500.00
Total Administration	19,500.00
Day Program	
Food	
Lunches In-House	7,800.00
Lunches Out & Brought-In	1,200.00
Total Food	9,000.00
Furniture/Equipment <500	700.00
Operating Supplies	1,000.00
Student Activities	
Celebrations & Events	650.00
Field Trips	900.00
Total Student Activities	1,550.00
Teaching	
Projects/Family Gifts	850.00
Teaching Supplies & Materials	2,000.00
Total Teaching	2,850.00
Training & Development	500.00
Uniforms	400.00
Total Day Program	16,000.00
Facility	
Building/Content Liab Insurance	3,000.00
Cleaning	7,500.00
Depreciation	
Building Depreciation	5,500.00
Furniture/Fixture Depreciation	2,500.00
Total Depreciation	8,000.00
Furn./Equip./Fixture <500	1,000.00
Maintenance & Repair	
Building Maintenance	4,200.00
Grounds Maintenance	7,500.00
Total Maintenance & Repair	11,700.00
Mortgage Interest (TN Commerce)	66,800.00
Operating Supplies	1,800.00
Service Contracts	400.00

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Utilities & Occupancy Costs	
Electric	8,600.00
Gas	2,530.00
Trash (Landfill)	900.00
Water, Sewer & Irrigation	2,250.00
Fire & Security Monitoring	420.00
Total Utilities & Occupancy Costs	14,700.00
Total Facility	114,900.00
Fund Raising/Grant Development	
NEW EVENT	4,000.00
Golf Benefit	
Catering	500.00
Decorations	100.00
Postage	100.00
Printing & Promotion	2,000.00
Rental Fees	6,500.00
Total Golf Benefit	9,200.00
Gentry Sporting Clays Shoot	500.00
Polo Sporting Clays Shoot	1,000.00
Spring Luncheon	
Catering	5,500.00
Decorations	1,000.00
Printing & Promotion	1,000.00
Rental Fees	500.00
Total Spring Luncheon	8,000.00
Writers Night	
Catering	16,800.00
Decorations	1,500.00
Gifts/Awards	1,200.00
Postage	600.00
Printing & Promotion	1,500.00
Rental Fees/Insurance	5,400.00
Total Writers Night	27,000.00
Total Fund Raising/Grant Development	49,700.00
Marketing & Promotion	
Community Relations	1,200.00
Design & Graphics	8,000.00
Events	
Anniversary	2,000.00
Christmas Reception/Program	2,500.00
Promotional Luncheons and Tours	1,000.00
Volunteer Appreciation Luncheon	1,000.00
Total Events	6,500.00
Postage	2,800.00
Promotional Clothing	300.00
Promotional Material	600.00
Printing	10,000.00
Display & Booth Expense	600.00
Total Marketing & Promotion	30,000.00
Outside Services	
Accounting Fees	4,000.00
Bank and Credit Card Fees	1,500.00
Legal Fees	100.00
Online Fundraising Fees	740.00
PayPal Fees	100.00
Total Outside Services	6,440.00

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Payroll & Benefits	
Insurance Benefits	35,000.00
Mileage Reimbursement	3,000.00
Officer Salary	30,000.00
Salaries & Wages	
Salaries	212,000.00
Wages	170,000.00
Bereavement Pay	300.00
Intern	2,500.00
Holiday Pay	3,700.00
Paid Time Off	12,500.00
Stipend	3,000.00
Substitute	7,000.00
Total Salaries & Wages	<u>411,000.00</u>
Total Payroll & Benefits	479,000.00
Payroll Taxes	
Workers Comp Insurance	4,200.00
FICA (Social Security)	26,500.00
Medicare	6,300.00
Total Payroll Taxes	<u>37,000.00</u>
Transportation	
Bus Insurance	4,150.00
Cell Phone	450.00
County/State Fees	60.00
Fuel	11,000.00
Repairs & Maintenance	1,800.00
Total Transportation	<u>17,460.00</u>
Total Expense	<u>770,000.00</u>
Net Ordinary Income	0.00
Net Income	<u><u>0.00</u></u>