# ROXY PRODUCTIONS, INC. AUDITED FINANCIAL STATEMENTS YEARS ENDED AUGUST 31, 2006 AND 2005

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### INDEPENDENT AUDITOR'S REPORT

Board of Directors Roxy Productions, Inc. Clarksville, Tennessee

We have audited the accompanying statements of financial position of Roxy Productions, Inc. (Roxy) as of August 31, 2006 and 2005, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of Roxy's management. Our responsibility is to express an opinion on these financial statements based on our audits.

Except as discussed in the following paragraph, we conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Due to inadequacies in the Roxy's accounting records, we were unable to audit the amount of admission revenues in the August 31, 2005 financial statements. We were also unable to review minutes of all of the meetings of the board of directors because they were not available for the year ended August 31, 2005. Due to these limitations, we were unable to satisfy ourselves about admission revenue and board of director actions for the year ended August 31, 2005.

In our opinion, except for the effects on the 2005 financial statements of such adjustments, if any, as might have been determined had admission revenues been susceptible to satisfactory audit tests and had we been able to satisfy ourselves about actions of the board, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Roxy as of August 31, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Stone Rudolph & Henry, PLC

January 10, 2007

## ROXY PRODUCTIONS, INC. STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2006 AND 2005

### **ASSETS**

	2006	2005
CURRENT ASSETS  Cash and Cash Equivalents	\$ 30,723	\$ 8,081
Accounts Receivable	500	-
Contributions Receivable	105,660	15,833
Total Current Assets	136,883	23.914
PROPERTY AND EQUIPMENT		
Land	30,265	30,265
Building	137,876	137,876
Equipment	62,312	62,312
Improvements	53,794	11,932
Total Property and Equipment	284,247	242,385
Less: Accumulated Depreciation	108,816	102,566
Net Property and Equipment	175,431	139,819
Total Assets	\$ 312,314	\$ 163,733
LIABILITIES AND NET	<u>ASSETS</u>	
CURRENT LIABILITIES		
Accounts Payable	\$ 28,338	\$ -
Notes Payable	50,000	-
Current Portion of Long-Term Debt	5.869	5,412
Total Current Liabilities	84,207	5,412
LONG-TERM LIABILITIES		·
Notes Payable	137,981	141,687
Total Liabilities	222,188	147.099
NET ASSETS		
Unrestricted	90,126	16.634
Total Net Assets	90,126	16,634
Total Liabilities and Net Assets	\$ 312,314	\$ 163,733

The accompanying notes are an integral part of the financial statements.

## ROXY PRODUCTIONS, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED AUGUST 31, 2006 AND 2005

		2006	2005		
UNRESTRICTED NET ASSETS					
Revenue	•	220.004	•	201 107	
Admissions	\$	238,884	\$	201,197 130,757	
Contributions		203,072		3,200	
Grants		24,698		2,670	
Advertising Space		3,550		350	
Other		- 76		64	
Interest					
Total Unrestricted Revenue		470,280		338,238_	
Expenses					
Program		7,049		6,352	
Actor's Housing		7,047		3,025	
Development		396		732	
Dues		144,484		138,435	
Production		30,627		23,803	
Royalties				172,347	
Total Program Expense		182,556		172,347	
Management and General		46.500		40.620	
Advertising		46,780		40,620	
Bank Fees		2,638		458 7 264	
Depreciation		6,250		7,264	
Insurance		10,107		10,256	
Interest		14,440		7,111	
Janitorial		2,475		2,475	
Maintenance		9,148		3,090	
Office		6,531		9,521	
Other		1,529		437	
Payroll Taxes		5,556		5,645	
Postage		2,095		1,724	
Professional Services		9,115		-	
Salaries		72,631		71,899	
Taxes		-		867	
Travel		1,875		1,315	
Utilities		19,715		18,643	
Total Management and General Expense		210,885		181,325	
Fundraising		3,347_	_	4,689	
Total Expenses		396,788		358,361	
CHANGE IN NET ASETS		73,492		(20,123)	
NET ASSETS - BEGINNING OF YEAR	_	16,634		36,757	
NET ASSETS - END OF YEAR		90,126		16,634	

The accompanying notes are an integral part of the financial statements.

## ROXY PRODUCTIONS, INC. STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2006 AND 2005

	2006			2005
CASH FLOWS FROM OPERATING ACTIVITIES		73,492	\$	(20,123)
Change in net assets Adjustments to reconcile increase in net assets	•	,.,_		, ,
to net cash provided by operating activities				
		6,250		7,264
Depreciation Interest income		(76)		(64)
Changes in:		` ,		
Accounts Receivable		(500)		-
Contributions Receivable		(89,827)		-
Accounts payable		28,338		(27,978)
Net cash provided by (used in) operating activities		17,677		(40,901)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of Leasehold Improvements		(41,863)		_
Interest received		<u>76_</u>		64
Net cash provided by (used in) investing activities		(41,787)		64
CASH FLOWS FROM FINANCING ACTIVITIES				0 < 7 < 0
Proceeds from note payable		50,000		36,563
Repayment of note payable		(3,248)		(2,000)
Net cash provided by financing activities		46,752	•	34,563
NET INCREASE (DECREASE) IN				(6.054)
CASH AND CASH EQUIVALENTS		22,642		(6,274)
CASH AND CASH EQUIVALENTS - BEGINNING		8,081		14,355
CASH AND CASH EQUIVALENTS - ENDING	<u>_s</u> _	30,723		8,081

The accompanying notes are an integral part of the financial statements.

### 1. Summary of Significant Accounting Policies

### a. Organization and Nature of Activities

Roxy Productions, Inc. (Roxy), a non-profit organization, was granted a charter from the State of Tennessee on August 12, 1985. The Roxy's objective is to produce live plays or other entertainment for the social and educational benefit of Clarksville, Montgomery County and the surrounding areas. The Roxy's operations are controlled by a board of directors.

### b. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those variances could be material to the financial statements.

### c. Basis of Accounting

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. The Roxy utilizes the accrual basis of accounting which recognizes revenues when earned and expenses when incurred.

The Financial Accounting Standards Board (FASB) has established standards concerning contributions and financial statement presentation applicable to non-governmental not-for-profit organizations such as the Roxy. These standards require that unconditional promises to give (pledges) be recorded as receivables and revenues and require the organization to distinguish among contributions received for each net asset category in accordance with donor-imposed restrictions. A description of the three net asset categories follows.

### (1) Unrestricted

Contributions are recorded as unrestricted revenue if that gift will be spent within the operating cycle or other expenses will be incurred which satisfy the restrictions (if any) of the gift.

### (2) Temporarily Restricted

Gifts and pledges for which donor-imposed restrictions have not been met at the statement date are considered temporarily restricted. The Roxy had no temporarily restricted net assets at August 31, 2006 and 2005.

#### (3) Permanently Restricted

Gifts and pledges which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions are considered permanently restricted. The Roxy had no permanently restricted net assets at August 31, 2006 and 2005.

### 1. Summary of Significant Accounting Policies (Cont'd)

### d. Concentrations of Credit Risk

Financial instruments that are potentially subject to significant concentrations of credit risk consist principally of cash. The Roxy places its cash with federally-insured financial institutions.

### e. Cash and Cash Equivalents

The Roxy considers all highly-liquid debt instruments purchased with maturities of 90 days or less to be cash equivalents.

### f. Contributions Receivable

Contributions receivable consist of amounts receivable from the City of Clarksville and from a decedent's estate. The Roxy doesn't solicit pledges, other contributions are recorded as received. Contributions receivable are not evidenced by any form of collateral. The estate contribution was received in October 2006.

### g. Property and Equipment

Property and equipment, including leasehold improvements, are recorded at historical cost or, if contributed, at estimated fair values at the date of receipt. Property and equipment acquired with a unit cost of \$500 or greater and a useful life of more than one year are capitalized. Expenditures for additions, major renovations and improvements are capitalized while those for maintenance and repairs are charged to expense as incurred. Capitalized assets are depreciated over their estimated useful life using the straight line method.

### h. Accrued Compensated Absences

There are no personnel policies that allow for annual leave. Therefore compensated absences are not accrued.

### i. Donated Services

The Roxy has a number of volunteers which have donated their time during the year. However, these donated services have not been reflected in these financial statements as revenues or expenses due to the complexity involved in placing a value on the services.

### j. <u>In-Kind Donations</u>

The Roxy also receives other donations. Included in the statement of activities is \$44,505 and \$40,620 in revenue and expense for advertising services received from a local newspaper for the years ended August 31, 2006 and 2005, respectively.

#### k. Income Tax Status

The Roxy is qualified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

### 2. Cash and Cash Equivalents

At August 31, 2006 and 2005, cash and cash equivalents was represented by bank deposits of \$35,641 and \$13,534, respectively, all of which was covered by FDIC insurance.

### 3. Long-Term and Other Debt

Long-term and other debt consists of the following:

	August 31,			
		2006		2005
Long-Term Debt Note payable to bank, secured by land and building, due in monthly installments of \$1,444, with interest accruing at a variable rate of 2.0% above the prime rate which may change every three years. The first rate change is possible June 2008. The rate at August 31, 2006 is 8.0%.	\$	143,850	\$	147.099
Tugust 31, 2000 is 0.070.	<del></del>	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<i>-</i>	
Total Notes Payable		143,850		147,099
Less : Current Portion		5,869		5,412
Total Long-Term Portion of Notes Payable	<u>\$</u>	137,981	\$	141,687
Future payments on long-term debt are as follows:				

Future payments on long-term debt are as follows:

2007	\$ 5,869
2008	6,364
2009	6,901
2010	7,483
2011	8,109
After 2011	109,124
	<u>\$ 143,850</u>

Cash payments for interest were \$14,440 and \$7,111 for the years ended August 31, 2006 and 2005, respectively.

#### Other Debt

On June 30, 2006 the Roxy obtained an unsecured \$50,000 note at F & M Bank to purchase seats for the theater. The note requires 11 payments of accrued monthly interest beginning July 31. 2006. Interest will be calculated on a variable rate equal to the Wall Street Journal Prime Rate, with an initial rate of 8.25%. A final payment plus all accrued interest remaining is due and payable June 30, 2007.

### 4. Support

The Roxy received funding from the City of Clarksville totaling \$19,000 for years ended August 31, 2006 and 2005.

### 5. Contingencies

The Roxy's exposure to property loss and general liability is handled through the purchase of commercial insurance. Insurance coverage was adequate to cover settlements for the past three fiscal years.

### 3. Property and Equipment

A summary of changes in property and equipment are as follows:

	Balance September 1, 2004		Additions		Deletions			Balance August 1, 2005
Land Building Equipment Improvements Total	\$	30,265 137,876 62,312 11,932 242,385	\$ <u>\$</u>	- 0 - - 0 - - 0 - - 0 - - 0 -	\$	- 0 - - 0 - - 0 - - 0 -	\$ <u>\$</u>	30,265 137,876 62,312 11,932 242,385
Accumulated Depreciation	<u>\$</u>	95,302	<u>\$</u>	7,264	\$	- 0 -	<u>\$</u>	102,566

### 4. <u>Long-Term and Other Debt</u>

During the year ended August 31, 2005, the Roxy refinanced existing notes with a note payable to bank, secured by land and building, due in monthly installments of \$1,444, with interest accruing at a variable rate of 2.0% above the prime rate which may change every three years. The first rate change is possible June 2008. The rate is currently at 8%. The balance owed at August 31, 2005 was \$147,099.

Future payments on long-term debt are as follows:

2006	\$ 5,412
2007	5,869
2008	6,364
2009	6,901
2010	7,483
After 2010	<u>11 5,070</u>
	<u>\$147,099</u>

Cash payments for interest were \$7,111 for the year ended August 31, 2005.

### 5. Support

The Roxy received funding from the City of Clarksville totaling \$19,000 for the year ended August 31, 2005.

### 6. Contingencies

The Roxy's exposure to property loss and general liability is handled through the purchase of commercial insurance. Insurance coverage was adequate to cover settlements for the past three fiscal years.

### 1. Summary of Significant Accounting Policies (Cont'd)

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### i. In-Kind Donations

The Roxy also receives other donations. Included in the statement of activities is \$40,620 in revenue and expense for advertising services received from a local newspaper.

#### 2. Cash and Cash Equivalents

At August 31, 2005, cash and cash equivalents was represented by bank deposits of \$13,534, all of which was covered by FDIC insurance.

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### a. Organization and Nature of Activities

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### ROXY PRODUCTIONS, INC. STATEMENT OF CASH FLOWS YEAR ENDED AUGUST 31, 2005

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$	(20,123)
Adjustments to reconcile increase in net assets		•
to net cash provided by operating activities		
Depreciation		7,264
Interest income		(64)
Changes in:		
Accounts payable		(27,978)
Net cash used in operating activities		(40,901)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received		64
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from note payable		36,563
Repayment of note payable		(2,000)
Net cash provided by operating activities		34,563
NET INCREASE (DECREASE) IN		
CASH AND CASH EQUIVALENTS		(6.274)
CASH AND CASH EQUIVALENTS - BEGINNING		14,355
CASH AND CASH EQUIVALENTS - ENDING	_\$	8,081

### ROXY PRODUCTIONS, INC. STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2005

Revenue Admissions Advertising space	\$ 201,197 2,670
Advertising space	\$ ,
	2.670
	2,070
Donations	130,757
Grants	3,200
Other	350
Interest	64
Total unrestricted revenue	338,238
Expenses	
Program	
Actor's housing	6,352
Development	3,025
Dues	732
Production	138,435
Royalties	23,803
Total programs	 172,347
Management and general	
Advertising	40,620
Bank fees	458
Depreciation	7,264
Insurance	10,256
Interest	7,111
Janitorial	2,475
Maintenance	3,090
Postage	1.724
Office	9.521
Other	437
Payroll taxes	5,645
Salaries	71,899
Taxes	867
Travel	1,315
Utilities	18,643
Total management and general	181,325
Fundraising	 4,689
Total expenses	 358,361
CHANGE IN NET ASSETS	(20.123)
NET ASSETS AT BEGINNING OF YEAR	 36,757
NET ASSETS AT END OF YEAR See accompanying notes and auditor's report.	\$ 16,634

## ROXY PRODUCTIONS, INC. STATEMENT OF FINANCIAL POSITION AUGUST 31, 2005

### **ASSETS**

<u>CURRENT ASSETS</u>		
Cash and cash equivalents	\$	8,081
Pledges receivable		15,833
Total current assets		23,914
PROPERTY AND EQUIPMENT		
Land		30.265
Building		137,876
Equipment		62,312
Improvements		11,932
Total property and equipment	<del></del>	242,385
Less: Accumulated depreciation		102,566
Net property and equipment		139.819
Total assets	\$	163,733
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES  Current portion of long term debt	\$	5,412
LONG-TERM LIABILITIES  Notes Payable		141,687
Total Liabilities		147,099
NET ASSETS Unrestricted	_	16,634
Total net assets		16,634
Total liabilities and net assets	\$	163,733