

**Budget for the Year Ending September 30, 2013****OPERATING ACTIVITIES**

	<b>FYE 2013</b>
Cultivation Appeals - Doug Shaw	\$ 2,370,000
Acquisition Appeals - Doug Shaw	570,500
Acquisition Appeals - Radiothon	100,000
Friends of the Friendless	149,000
Newsletter	1,838,800
Thank You Receipts	710,000
Donor Appeals - In House	10,000
White Mail	1,446,000
Memorials & Tributes	110,000
Matching Gifts	44,000
Special Events	275,000
Sale of Donated Autos	5,000
Church Relations	145,000
Trust Income	30,000
Foundation Grants & Gifts	550,000
Website Gifts	523,200
<b>TOTAL GIFTS</b>	<b>8,876,500</b>

**OTHER INCOME**

Interest & Dividends	30,000
Housing Fees	165,000
Vending	12,500
Travelers Aid Reimbursements	25,000
Miscellaneous	20,000
<b>Sub Total Other Income</b>	<b>252,500</b>

**TOTAL CASH REVENUE****9,129,000****NON CASH INCOME**

Food	1,495,500
Clothing	950,500
Misc/Supplies	265,000
Holiday Gifts	100,000
Professional Services	19,300
<b>Sub-Total Non-Cash</b>	<b>2,830,300</b>
<b>TOTAL INCOME</b>	<b>11,959,300</b>

**PERSONNEL**

Salaries	3,817,400
Payroll Taxes	293,600
Group Insurance	682,500
HRA Claims	103,000
Retirement	130,000
Staff Wellness	7,500
Staff Training	45,000
Extended Travel	15,000
Local Mileage Reimbursement	14,400
Drug Free Program	5,000
<b>TOTAL PERSONNEL</b>	<b>5,113,400</b>

**NON-PERSONNEL**

Professional Fees	40,500
Consultant - Board CEO	15,600
Accounting - Outsource	14,400
Legal Services	7,500
Financial Service Fees	20,000
Credit Card Processing Fees	40,700
Dues and Licenses	35,000
Insurance - General	128,400
Office Supplies	35,000
Office Equipment Maintenance	6,000
Computer I.T.	55,000
Postage	34,000
Printing	31,000
Newsletter Printing - Postage	215,000
Promotions	400,000
Special Events Cost	90,000
Cultivation Appeals - Doug Shaw	508,200
Donor Appeals - In house	7,400
Acquisition Appeals - Doug Shaw	520,300
Acquisition Appeals - Radiothon	50,000
Development Services	44,000
Web Developer	26,100
Program Allowances	28,500
Program Transportation	14,000
Supplies - Program	50,000
Holiday Gifts	15,000
Supplies - Residential	45,000
Supplies - Kitchen	50,000
Food	150,000
Janitorial	112,000
Building Maintenance	180,000
Building Security	20,000
Property Taxes	13,500
Property Taxes, LLC	3,300
Telephone	40,000
Utilities	550,000
Vehicles - Gas & Oil	28,000
Traveler's Aid	50,000
Benevolence	10,000
<b>TOTAL NON-PERSONNEL</b>	<b>3,683,400</b>

**TOTAL CASH EXPENSES**

---

---

**8,796,800****Non-Cash Expenses**

Food	1,470,500
Food to Other Ministries	25,000
Clothing	250,000
Clothing to Other Ministries	700,500
Misc Supplies	35,000
Misc Supplies to Other Ministries	230,000
Holiday Gifts	100,000
Professional Services	19,300
<b>Sub Total Non-Cash</b>	<b>2,830,300</b>

**TOTAL OPERATING EXPENSES**

---

---

**11,627,100****Cash Flows from Operating Activities**

---

---

**332,200****CAPITAL IMPROVEMENTS**

---

---

**332,200****Cash Surplus (Deficit)**

---

---

**0**