

Cheekwood

2016 Operating Budget

	<u>2016 Budget</u>
Revenues	
Contributed Income	
Individual Contributions	718,525
Corporate/Foundation	870,000
Special Projects	0
Gov't Grants	183,683
Memberships	<u>900,000</u>
Total Contributed Income	2,672,208
Outside Fundraisers	
Swan Ball	830,000
Antiques and Garden Show	258,000
Garden Club of Nashville	29,250
HSMT	<u>30,000</u>
Total Outside Fundraisers	1,147,250
Admissions, Programs, Events	
Gate Admissions	2,303,600
Classes/Public Programs	264,453
Group Tours	60,000
Ticketed Special Events	<u>95,000</u>
Total Admissions, Programs, Events	2,723,053
Restaurant, Rentals, Gift Shop	
Restaurant	536,497
Rental Events	957,206
Gift Shop	<u>260,000</u>
Total Restaurant, Rentals, Gift Shop	1,753,703
Total Investment Quarterly Distribution	190,565
Total Miscellaneous Income	200,000
Total In-Kind Income	<u>0</u>
Total Revenues	8,686,779
Expenses	
Personnel	4,249,737
Exhibitions	632,120
Gardens/Botanic	452,500
Education/Programming	119,700
Special Events	30,500
Printing/Mailing	146,634
Development/Donor Cultivation	133,269
Advertising/Promotion	319,461
Utilities	394,194
Facility Maintenance	168,010
Equipment Rental & Leases	200,010
Restaurant/Catering COGS	351,607
Gift Shop COGS	130,000
Professional and Contract Services	184,730
Office/Administrative	155,440
Commercial Insurance	132,842
Interest Expense & Bank Fees	159,110
Permits/Fees/Miscellaneous	84,887
Travel	43,578
Uncollectible Pledges & Bad Debt	3,000
Capital Expenses	595,450
Art Acquisitions	0
Special Projects	<u>0</u>
Total Expenses	8,686,779
Revenues Over/(Under) Expenses	<u>0</u>