

**THE LAND TRUST FOR TENNESSEE**

**OPERATING BUDGET**

**FOR THE FISCAL YEAR ENDING MARCH 31, 2016**

<b>FY16 OPERATING REVENUE</b>	
Committed and in-hand funds	\$ 583,407
Recurring rents, other	\$ 10,824
Revenue to be identified	\$ 1,205,769
<b>Total Operating Revenue</b>	<b>\$ 1,800,000</b>

<b>FY16 OPERATING EXPENSES</b>	
Computers & Technology	\$ 48,000
Development & Fundraising	\$ 38,000
Dues & Subscriptions	\$ 8,000
Easement Preparation	\$ 2,000
Education & Outreach	\$ 39,000
General & Administrative	\$ 53,000
Insurance	\$ 51,000
Marketing & Public Relations	\$ 44,000
Professional Services	\$ 113,000
Property Maintenance	\$ 31,000
Occupancy Expense	\$ 113,000
Salaries & Benefits	\$ 1,178,000
Stewardship	\$ 13,000
Taxes, Licenses & Fees	\$ 4,000
Telephone & Utilities	\$ 28,000
Travel & Entertainment	\$ 37,000
<b>Total Operating Expenses</b>	<b>\$ 1,800,000</b>