

| | 2016 | | Variance (Revised vs. Original) | Variance Notes | 2016CY Forecast | | 2016CY Forecast | | | | | | | | | | | |
|--|-------------------------|-------------------------------|---------------------------------|------------------|-------------------|------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | Budget (Board Approved) | Revised Budget (rev. 5/31/16) | | | 2016CY Forecast | Variance | January Budget | February Budget | March Budget | April Budget | May Budget | June Budget | July Budget | August Budget | September Budget | October Budget | November Budget | December Budget |
| 7110 - Telephones and Internet | 5,000 | 5,000 | 0.5% | - | 5,000 | - | 377 | 325 | 776 | 363 | 343 | 420 | 334 | 416 | 396 | 330 | 496 | 424 |
| 7120 - Depreciation Expense | 22,000 | 22,000 | 2.3% | - | 22,000 | - | - | - | - | 4,400 | - | - | - | 4,400 | 4,400 | 4,400 | 4,400 | 4,400 |
| 7100 - Overhead - Other | 400 | 400 | 0.0% | - | 400 | - | 34 | 34 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 | 33 |
| Total 7100 - Overhead | 27,400 | 27,400 | 2.9% | - | 27,400 | - | 410 | 359 | 809 | 396 | 4,776 | 453 | 367 | 450 | 4,829 | 4,764 | 4,929 | 4,858 |
| 7200 - Professional Fees | | | | | | | | | | | | | | | | | | |
| 7210 - Accounting | 5,500 | 6,720 | 0.7% | 1,220 | 6,720 | 1,220 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 | 560 |
| 7230 - Dues & Licenses | 500 | 500 | 0.1% | - | 500 | - | 42 | 42 | 42 | 42 | 42 | 42 | 42 | 42 | 42 | 41 | 41 | 41 |
| Total 7200 - Professional Fees | 6,000 | 7,220 | 0.8% | 1,220 | 7,220 | 1,220 | 602 | 602 | 602 | 602 | 602 | 602 | 602 | 602 | 602 | 601 | 601 | 601 |
| 7300 - Operations & Facility | | | | | | | | | | | | | | | | | | |
| 7310 - Office Supplies | 2,000 | 2,000 | 0.2% | - | 2,000 | - | 160 | 166 | 166 | 166 | 166 | 180 | 166 | 166 | 166 | 166 | 166 | 166 |
| 7320 - Postage | 1,400 | 1,400 | 0.1% | - | 1,400 | - | - | - | 150 | 150 | 100 | - | - | 500 | 200 | 100 | 200 | 200 |
| 7330 - Bank/Credit card/Paypal fees | 12,500 | 12,500 | 1.3% | - | 12,500 | - | 1,040 | 1,040 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 | 1,042 |
| 7340 - Insurance | 4,200 | 4,200 | 0.4% | - | 4,200 | - | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 | 350 |
| 7350 - Computer Supplies, Software, DB | 3,000 | 3,000 | 0.3% | - | 3,000 | - | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 |
| 7360 - Mileage | 3,000 | 3,000 | 0.3% | - | 3,000 | - | 240 | 360 | 120 | 120 | 120 | 120 | 360 | 360 | 360 | 360 | 360 | 360 |
| 7370 - Meals & Entertainment | 3,000 | 3,000 | 0.3% | - | 3,000 | - | 200 | 500 | 200 | 200 | 300 | 200 | 200 | 350 | 100 | 150 | 300 | 300 |
| 7380 - Printing/Reproduction | 3,100 | 3,100 | 0.3% | - | 3,100 | - | 200 | 200 | 500 | 200 | 300 | 500 | 200 | 200 | 200 | 200 | 200 | 200 |
| 7390 - Facility | | | | | | | | | | | | | | | | | | |
| 7391 - Interest | 11,300 | 20,322 | 2.1% | 9,022 | 20,322 | 9,022 | 1,788 | 1,626 | 1,626 | 1,951 | 1,626 | 1,626 | 1,951 | 1,626 | 1,626 | 1,626 | 1,626 | 1,626 |
| 7392 - Taxes | 4,930 | 4,930 | 0.5% | - | 4,930 | - | - | - | 2,470 | - | - | - | - | - | 2,460 | - | - | - |
| 7393 - Maintenance | 8,900 | 10,400 | 1.1% | 1,500 | 10,400 | 1,500 | 584 | 584 | 584 | 1,870 | 1,169 | 1,169 | 1,169 | 1,169 | 584 | 584 | 351 | |
| 7394 - Landscape Maintenance | 3,000 | 3,000 | | 3,000 | 3,000 | | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 |
| 7395 - Utilities | 9,500 | 11,900 | 1.2% | 2,400 | 11,900 | 2,400 | 793 | 793 | 1,587 | 793 | 793 | 1,269 | 1,190 | 1,904 | 635 | 635 | 714 | 793 |
| 7396 - Supplies | 1,600 | 1,600 | 0.2% | - | 1,600 | - | 40 | 40 | 40 | 40 | 1,000 | 50 | 50 | 50 | 40 | 100 | 100 | 100 |
| 7397 - New Property development | 2,000 | 2,000 | | 2,000 | 2,000 | | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 160 | 160 | 160 | 160 | |
| Total 7300 - Operations/Facilities | 68,430 | 86,352 | 9.0% | 17,922 | 86,352 | 17,922 | 6,066 | 6,329 | 9,505 | 6,267 | 8,337 | 7,276 | 7,107 | 7,736 | 7,107 | 8,423 | 6,052 | 6,148 |
| 8100 - Marketing/Communications | | | | | | | | | | | | | | | | | | |
| 8120 - Website | | 6,000 | | 6,000 | | | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 |
| 8130 - Media/Printing / Production | | 5,000 | | 5,000 | | | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 | 417 |
| 8140 - Supplies | 1,830 | 1,830 | 0.2% | - | 1,830 | - | 11 | - | - | - | 510 | - | - | 244 | 661 | 243 | 162 | 162 |
| 8150 - Meals & Entertainment | 700 | 700 | 0.1% | - | 700 | - | - | - | - | - | - | - | - | 175 | 175 | 175 | 175 | 175 |
| 8160 - Mileage | 1,000 | 1,000 | 0.1% | - | 1,000 | - | 24 | - | - | 891 | - | - | - | - | - | - | - | 85 |
| 8170 - Donor Appreciation | 1,250 | 1,250 | 0.1% | - | 1,250 | - | - | - | - | 402 | 148 | 162 | - | - | 66 | 336 | 136 | 136 |
| 8180 - Promotion Materials | 1,600 | 1,600 | 0.2% | - | 1,600 | - | - | - | 189 | 232 | 1,018 | - | - | - | - | - | - | 161 |
| Total 8100 - Marketing/Communications | 6,380 | 17,380 | 1.8% | 11,000 | 17,380 | 11,000 | 952 | 917 | 917 | 2,399 | 1,806 | 2,096 | 917 | 917 | 1,336 | 1,819 | 1,671 | 1,635 |
| Loss of Conversion | - | - | 0.0% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Expense | \$ 823,489 | \$ 877,006 | 93.3% | \$ 53,517 | \$ 823,489 | \$ 53,517 | \$ 49,980 | \$ 55,376 | \$ 78,851 | \$ 75,741 | \$ 107,987 | \$ 94,993 | \$ 95,359 | \$ 59,683 | \$ 57,947 | \$ 79,346 | \$ 62,652 | \$ 59,090 |
| Net Ordinary Income | \$ 59,111 | \$ 82,844 | 6.7% | \$ 23,733 | \$ 82,844 | \$ 23,733 | \$ (4,240) | \$ (19,233) | \$ (16,578) | \$ (2,313) | \$ (1,357) | \$ 1,723 | \$ (49,307) | \$ 10,787 | \$ 14,675 | \$ (17,111) | \$ 14,355 | \$ 151,441 |
| Cumulative | | | | | | | \$ (4,240) | \$ (23,473) | \$ (40,050) | \$ (42,363) | \$ (43,720) | \$ (41,997) | \$ (91,304) | \$ (80,517) | \$ (65,842) | \$ (82,953) | \$ (68,598) | \$ 82,844 |
| Cash Flow Adjustments: | | | | | | | | | | | | | | | | | | |
| Add back Depreciation: | 22,000 | 22,000 | | - | 22,000 | - | - | - | - | - | 4,400 | - | - | - | 4,400 | 4,400 | 4,400 | 4,400 |
| Subtract Mortgage Principal Payments: | (11,295) | (29,418) | | (18,123) | (11,295) | (11,295) | (1,834) | (1,837) | (1,841) | (1,845) | (1,849) | (1,853) | (3,040) | (3,048) | (3,056) | (3,064) | (3,072) | (3,080) |
| W/C Account Adjustments: | - | - | | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net Cash Flow | 69,816 | 75,426 | | 5,610 | 69,816 | 12,438 | (6,073) | (21,070) | (18,419) | (4,158) | 1,194 | (130) | (52,346) | 7,739 | 16,020 | (15,775) | 15,683 | 152,761 |
| Cumulative | | | | | \$ 93,549 | \$ 12,438 | (6,073) | (27,144) | (45,563) | (49,721) | (48,527) | (48,656) | (101,003) | (93,264) | (77,244) | (93,019) | (77,336) | 75,426 |