| 2017/2018 Budget Approved |  |
| :---: | :---: |
| Association for Guidance Aid |  |
|  | 2017/2018 Budget <br> (b) |
| Revenues |  |
| Individual Donations | 400,000 |
| Church Donations | 175,000 |
| Church Donations/Orphan | n/a |
| Mail Appeal Donations | n/a |
| Memorial Donations | n/a |
| Corporate Donations | 200,000 |
| Counseling Grant | n/a |
| Omni/Foster Care | 159,000 |
| Social Svc Revenue-Other | 5,000 |
| Adoption Fees | 65,000 |
| Justiss Draw | 60,000 |
| Heffington Draw | 13,500 |
| Misc. Social Services Income | - |
| Counseling Revenue | 612,000 |
| Annual Dinner | 100,000 |
| Anticipated Campaign | 250,000 |
| Beautify AGAPE | n/a |
| Big Payback | 1,000 |
| Golf Special Appeal Revenue | 200,000 |
| Miscellaneous Revenue | 12,500 |
| Estate Gifts | - |
| TOTAL REVENUES | \$ 2,253,000 |
| Expenses |  |
| Salaries | 1,072,269 |
| Payroll Taxes | 85,782 |
| Employer Benefits Expense | 48,768 |


|  | 2017/2018 Budget <br> Expenses (cont.) |
| :--- | ---: |
| Accreditation | $\mathbf{1 , 0 0 0}$ |
| Annual Dinner Expense | $\mathbf{3 0 , 0 0 0}$ |
| Auto Expense | $\mathbf{1 , 3 0 0}$ |
| Beautify AGAPE | $\mathbf{1 , 5 0 0}$ |
| Bank Fees | $\mathbf{9 , 0 0 0}$ |
| Conferences | $\mathbf{5 , 4 0 0}$ |


| Computer Expense | $\mathbf{4 5 , 0 0 0}$ |
| :--- | ---: |
| Commissions/Counseling | $\mathbf{3 0 0 , 0 0 0}$ |
| Depreciation Expense | $\mathbf{4 4 , 5 9 2}$ |
| Dues | $\mathbf{3 , 6 4 0}$ |
| Divorce Care-Adults/Kids | 0 |
| 50th Anniversary | $\mathbf{0}$ |
| Golf Tournament Expense | $\mathbf{3 5 , 0 0 0}$ |
| Insurance Expense | $\mathbf{5 6 , 0 0 0}$ |
| Lawrenceburg Office Expense | $\mathbf{0}$ |
| Legal | $\mathbf{1 8 , 0 0 0}$ |
| Professional | $\mathbf{1 1 0 , 0 0 0}$ |
| Mail Appeal \& Mailings | $\mathbf{2 0 , 5 0 0}$ |
| Maintenance | $\mathbf{3 8 , 5 9 2}$ |
| Meals \& Entertainment | $\mathbf{6 , 5 0 0}$ |
| Postage | $\mathbf{1 1 , 5 0 0}$ |
| Psychiatric \& Clinical Exp | $\mathbf{4 , 0 0 0}$ |
| Subscriptions | $\mathbf{2 , 7 5 0}$ |
| Supplies | $\mathbf{1 5 , 1 5 0}$ |
| Telephone | $\mathbf{1 5 , 0 0 0}$ |
| Training | $\mathbf{5 , 6 0 0}$ |
| Travel Expense | $\mathbf{1 4 , 7 5 0}$ |
| Utilities | $\mathbf{2 5 , 2 5 0}$ |
| Adoption Expense | $\mathbf{5 0 0}$ |
| Omni Foster Care Expense | $\mathbf{1 0 2 , 0 0 0}$ |
| Foster Care Expense / Nonstate | $\mathbf{5 0 , 0 0 0}$ |
| Marketing | $\mathbf{2 0 , 0 0 0}$ |
| Misc. Expenses | $\mathbf{1 2 , 0 0 0}$ |
| Bad Debt |  |
|  |  |


| Expenses (cont.) | 2017/2018 Budget <br> (b) |
| :---: | :---: |
| TOTAL EXPENSES | 2,211,343 |
| NET GAIN (LOSS) | 41,657 |
| Transfer from Endowment | - |
|  | 41,657 |
| Net - Other Income (est.) | 85,000 |
| Net Income | \$ 126,657 |

