

Tennessee Family Solutions
Budget Comparison Report
For the Twelve Months Ended June 30, 2010

DRAFT

	2009 BUDGET	2010 BUDGET	VARIANCE	% CHANGE	2009 ANNUALIZED	VARIANCE
OPERATING REVENUES						
Day & Community Participation	963,912	982,980	19,068	1.98%	994,343	(11,363)
SL/Other Residential Revenues	5,461,284	5,222,378	(238,908)	-4.37%	5,362,836	(140,460)
ICF Revenues	0	806,109	806,109	0.00%	0	806,109
Transportation	8,784	8,784	0	0.00%	8,784	0
Behavioral Services	124,080	125,551	1,471	1.19%	113,788	11,763
Client Reimbursement	265,392	271,528	6,136	2.31%	266,222	5,308
Other Revenues & Miscellaneous Income	50,868	51,660	792	1.56%	90,751	(39,091)
Contractual Allowances	0	(44,338)	(44,338)	0.00%	(69,121)	24,785
TOTAL OPERATING REVENUES	6,874,320	7,424,852	550,532	8.01%	6,767,804	657,048
OPERATING EXPENSES						
Salaries & Wages	3,670,416	3,709,904	39,489	1.08%	3,294,331	415,573
Employee Benefits & Taxes	490,961	532,122	41,161	8.38%	475,993	56,129
Advertising	30,408	20,294	(10,114)	-33.26%	22,641	(2,347)
Property Leases	702,624	748,356	45,732	6.51%	701,262	47,094
Property Taxes & Dues	103,406	93,504	(9,902)	-9.58%	98,776	(5,272)
Utilities & Cable	184,278	251,077	66,799	36.25%	208,069	43,008
Food	150,450	155,656	5,206	3.46%	134,499	21,157
Maintenance	100,040	93,550	(6,490)	-6.49%	66,193	27,357
Vehicle Lease	0	6,653	6,653	0.00%	2,829	3,824
Supplies	75,780	93,450	17,670	23.32%	78,165	15,284
Vehicle Gasoline, Repairs & Maintenance	101,087	97,695	(3,392)	-3.36%	93,437	4,258
Training Supplies	7,080	71,999	64,919	916.93%	7,291	64,708
Professional Services	24,000	86,100	62,100	258.75%	44,639	41,461
Bad Debts	70,956	0	(70,956)	-100.00%	0	0
Other Operating Expenses	15,372	12,500	(2,872)	-18.68%	11,699	801
Interest Expense	60,049	6,188	(53,861)	-89.69%	41,694	(35,505)
Insurance Expense	95,472	103,586	8,114	8.50%	90,493	13,093
Administrative Services	150,000	172,500	22,500	15.00%	150,000	22,500
EFT Payments	622,092	618,980	(3,112)	-0.50%	566,414	52,566
Depreciation	77,298	64,954	(12,344)	-15.97%	70,249	(5,258)
TOTAL OPERATING EXPENSES	6,731,769	6,939,068	207,300	3.08%	6,168,674	780,395
INCREASE(DECREASE) IN NET ASSETS	142,551	485,584	343,032	240.64%	608,930	(123,347)