

Habitat for Humanity of Greater Nashville
 ACTUAL and FORECAST
 For the Period July 1, 2011 to June 30, 2012

Sponsor Revenue	1,387,927
Grants - Foundations	1,437,974
Donations	752,179
Donations - GIK	479,042
Capital Campaign - Lead Gifts	4,083
Total Contributed Income	4,061,205

Sales - Home Stores	1,544,961
THDA - (0% Loan)	1,421,437
Other Income	69,925
Transfers to Homeowners	5,641,428
Mortgage Discount Amortization	464,030
Total Earned Income	9,141,780

Total Income	13,202,985
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Cost of Homes Constructed	4,953,446
Discount on Mortgages Issued	2,453,600
Total Cost of Sales	7,407,046

Construction Costs	1,452,269
Family Services	816,225
Home Store Expenses	1,264,896
Total Program Costs	3,533,390

Administration	416,254
Development	1,225,863
Other (Income)/Expense	106,639
Total Supporting Expenses	1,748,755

Total Expenses	12,689,191
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Change In Net Assets	513,793
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Program %	86%
Support %	14%