

THE LAND TRUST FOR TENNESSEE

OPERATING BUDGET

FOR THE FISCAL YEAR ENDING MARCH 31, 2017

FY17 OPERATING REVENUE	
Unrestricted Contributions	\$ 700,209
Restricted Contributions	\$ 926,307
Stewardship Contributions	\$ 22,000
Event Income	\$ 269,000
Other Income	\$ 9,924
Total Operating Revenue	\$ 1,927,440

FY17 OPERATING EXPENSES	
Bad Debt	\$ 5,000
Computers & Technology	\$ 24,787
Depreciation	\$ 52,592
Development & Fundraising	\$ 23,850
Dues & Subscriptions	\$ 10,050
Easement Preparation	\$ 31,500
Education & Outreach	\$ 57,600
Insurance	\$ 60,050
Interest	\$ 125
Marketing & Public Relations	\$ 26,300
Professional Services	\$ 169,733
Occupancy Expense	\$ 147,068
Office Expenses	\$ 29,650
Publications & Printing	\$ 11,250
Salaries & Benefits	\$ 1,171,007
Stewardship	\$ 7,997
Taxes, Licenses & Fees	\$ 8,750
Telephone & Utilities	\$ 28,032
Travel & Entertainment	\$ 62,099
Total Operating Expenses	\$ 1,927,440