

100 Black Men of Middle Tennessee  
2017 Operating Budget

Income	
Gala	\$181,700.00
General Donations	\$18,000.00
Grants	\$93,000.00
In-Kind Donation	\$8,500.00
Interest Income	\$100.00
Membership Dues	\$22,000.00
Resume Challenge	\$60,000.00
Total Income	\$383,300.00

Expenses	
Academic Enrichment	\$15,000.00
Advertising	\$2,000.00
Audit	\$4,000.00
Bank Service Charges	\$200.00
Charitable Contributions	\$1,000.00
Conferences & Events	\$1,500.00
Credit Card Processing Fees	\$1,500.00
Dues & Membership	\$4,000.00
Equipment Rental	\$4,000.00
General Liability/ D&O	\$600.00
Internet/Telephone Service	\$2,800.00
Meals & Refreshments	\$4,000.00
Admin and Office Expenses	\$1,500.00
Gala Fundraising Expenses	\$138,500.00
Payroll Processing Fee	\$3,900.00
Personnel - Salary Expense	\$130,000.00
Personnel - Tax Expense	\$10,000.00
Postage and Delivery	\$500.00
Promotional Items	\$1,000.00
Rent Expense	\$8,500.00
Resume Challenge	\$40,000.00
Supplies & Materials	\$1,500.00
Transportation	\$4,000.00
Travel	\$1,000.00
Website Updates	\$500.00
Total Expenses	\$381,500.00
Net Projected Income	\$1,800.00