

Harpeth Conservancy		
Budget Fiscal Year 2021 (April 1, 2021- March 31, 2022)		
<u>Income</u>	\$ Amount	NOTES
Individual Giving	\$275,000	
Government Grants	\$17,500	
Corporate	\$24,000	
River Swing, Wild N Scenic Film Festivals, others	\$194,500	Pandemic still affecting ability of us to host small donor events, and for our signature event to earn at pre-pandemic levels.
Foundations	\$101,000	
Earned income	\$5,000	
Investments, Merchandise sales & other	\$3,155	
"Rivers and Clean Water" Specialty License Plate Revenue	\$42,000	
TOTAL INCOME	\$662,155	
<u>Expenses</u>		
<u>Staffing Costs</u>		
Personnel & Benefits including health insurance	\$394,655	
AmeriCorp program volunteer stipends and summer internships	\$16,500	
	\$411,155	
<u>Program and Operating Costs</u>		
Event Costs (River Swing, Wild and Scenic Film Festivals and others)	\$71,500	This could be less again this year in response to the pandemic limited attendees
Travel & mileage	\$2,520	
Professional Fees (Audit, all IT services, graphic and web redesign)	\$10,500	
Water quality studies and lab costs	\$8,640	
Stream Restoration and agricultural project costs	\$17,000	
Outreach, Education, and Recreation Program supplies	\$2,450	
Consultant/expert fees: policy experts, communications	\$5,000	
Rent & utilities & Telephone	\$37,695	
Insurance	\$6,525	
Printing, Postage, Office Supplies (Newsletter etc)	\$28,750	
Computer and system services and new equipment	\$8,500	
Marketing/Merch- Social Media ads	\$3,320	
Membership Dues, Credit Card and other Fees, Permits	\$12,100	
Total Program and Events	\$214,500	
<i>debt service (start payback SBA EIDL \$150,000 30-yr loan)</i>	\$5,769	
TOTAL EXPENSES	\$631,424	
Net Income	\$30,731	