

Proposed FYE 2019 Budget

| Income | 2018 | 2019 |
|--------------------------------------|---------|---------|
| Events | 351,425 | 500,000 |
| Miscellaneous Donations | 247,740 | 250,000 |
| Grants | 0 | 50,000 |
| Alumni Outreach Giving | 0 | 50,000 |
| Corporate Partnerships | 0 | 100,000 |
| Endowment/Major Gifts | 0 | 0 |
| Net Investment Income | 0 | 2,500 |
| Other Revenue | 2,423 | 0 |
| Total Income | 601,588 | 952,500 |
| | | |
| Expenses | 2018 | 2019 |
| Program Expenses | | |
| Veterans LCP | 126,000 | 129,000 |
| TOF General Scholarships | 107,000 | 28,600 |
| Life After Loss | 150,000 | 147,000 |
| Thistle Farms | 0 | 40,000 |
| International | 13,000 | 15,000 |
| Public Violence | 0 | 0 |
| First Responders (COPS, etc.) | 15,000 | 0 |
| Trauma Workshops-biz, schools | 0 | 0 |
| Grants to Other Organizations | 525 | 0 |
| Charitable Contributions-local | 0 | 500 |
| Total Program Expenses | 411,525 | 360,100 |
| | | |
| Fundraising Event Expenses | 2018 | 2019 |
| Inspire BNA, LA | 101,074 | 150,000 |
| Peacock Invitational | 31,836 | 40,000 |
| Bluebird Event | 0 | 2,000 |
| House Concert | 0 | 0 |
| Ladies Night Out | 0 | 2,000 |
| Other-Big Payback/YE | 0 | 500 |
| Total Fundraising Event | 132,910 | 194,500 |
| Expenses | | |
| | | |
| Administrative Expenses | 2018 | 2019 |
| Employee Salary | 0 | 187,500 |
| Payroll Taxes and Benefits | 0 | 65,068 |
| Contract Labor | 45,454 | 5000 |
| Total Administrative Expenses | 45,454 | 257,568 |

| Expenses (cont'd) | 2018 | 2019 |
|----------------------------------|----------|---------|
| Operational Expenses | | |
| Accounting | 65 | 5000 |
| Advertising | 0 | 0 |
| Audit | 7,250 | 8600 |
| Bank Fees | 0 | 1000 |
| Catering | 0 | 0 |
| Continuing Education | 0 | 0 |
| Computer/Printer | 0 | 0 |
| Decorations | 0 | 0 |
| Dues, Subscriptions/Registration | 818 | 1000 |
| Entertainment-Talent | 0 | 0 |
| Equipment Rental | 0 | 0 |
| Event Planner | 0 | 0 |
| Furniture & Equipment | 0 | 0 |
| Gifts | 0 | 800 |
| Insurance-D&O | 863 | 863 |
| Insurance-Liability | 133 | 0 |
| Insurance-Property | 0 | 0 |
| Interest Paid | 0 | 0 |
| Investment Management Fees | 0 | 200 |
| Legal Fees | 1,883 | 15,000 |
| Marketing | 0 | 20,000 |
| Meals & Entertainment | 0 | 2000 |
| Merchant Account Fees | 10,157 | 15,000 |
| Office Supplies | 8,979 | 5000 |
| Parking | 0 | 1500 |
| Payroll Service Admin Fees | 0 | 800 |
| Printing & Copying | 0 | 2000 |
| Production | 0 | 0 |
| Promotion & Publicity | 3,767 | 1000 |
| Rent & Utilities | 0 | 0 |
| Repairs & Maintenance | 0 | 0 |
| Software -SalesForce | 0 | 1825 |
| Software-Classy | 2,988 | 5000 |
| State Tax/Licenses/Charter Fees | 1,310 | 1800 |
| Telephone | 0 | 300 |
| Travel | 23 | 10,000 |
| Transportation | 0 | 500 |
| Videography | 500 | 2000 |
| Website Domain & Maintenance | 500 | 10,000 |
| Total Operational Expenses | 39,236 | 111,188 |
| Total Operational Expenses | 39,230 | 111,100 |
| Total Functional Expenses | 496,215 | 923,356 |
| • | • | • |
| Net Operating Reserve | | |
| | (27,537) | 29,144 |
| Budget Totals | 601,588 | 952,500 |