

United Cerebral Palsy of Middle Tennessee
Statement of Income and Expense (modified cash basis -- unaudited)
For the Fiscal Year Ending June 30, 2012

	2011 - Actual			2012 - Budget			Difference		
	Income	Expenses	Net	Income	Expenses	Net	Income	Expenses	Net
Fund Raising Events									
Casual Day	\$ 39,503	\$ (4,448)	\$ 35,055	\$ 39,503	\$ (4,448)	\$ 35,055	\$ -	\$ -	\$ -
Holiday Campaign	12,368	(1,709)	10,659	12,368	(1,709)	10,659	-	-	-
Music Row Ladies Golf	65,661	(20,906)	44,755	65,661	(20,906)	44,755	-	-	-
Southeast Financial Golf	15,900	(64)	15,836	15,900	(64)	15,836	-	-	-
Resolution Run or Substitute	21,641	(19,281)	2,360	24,000	(10,000)	14,000	2,359	9,281	11,640
	155,073	(46,408)	108,665	157,432	(37,127)	120,305	2,359	9,281	11,640
Gifts & Other Income									
Designated Gifts	11,744	-	11,744	12,000	-	12,000	256	-	256
Grants/Foundations/Corporate	36,612	-	36,612	102,500	-	102,500	65,888	-	65,888
Interest Income	286	-	286	500	-	500	214	-	214
National Sponsors	1,599	-	1,599	1,599	-	1,599	-	-	-
United Way--Donor Designations	2,273	-	2,273	2,273	-	2,273	-	-	-
VIP Gifts	48,230	-	48,230	77,500	-	77,500	29,270	-	29,270
Above and Beyond Campaign	23,075	-	23,075	-	-	-	(23,075)	-	(23,075)
Porter Estate - Cash Gift	200,000	(1,102)	198,898	-	-	-	(200,000)	1,102	(198,898)
Porter Estate - Rental Properties	15,222	(3,390)	11,832	17,000	(3,390)	13,610	1,778	-	1,778
Other non-designated Gifts	353	-	353	420	-	420	67	-	67
	339,394	(4,492)	334,902	213,792	(3,390)	210,402	(125,602)	1,102	(124,500)
Program Income									
Burch Special Needs Grants	-	(2,401)	(2,401)	-	(2,500)	(2,500)	-	(99)	(99)
DDC Education Travel	30,361	(24,309)	6,052	31,446	(25,000)	6,446	1,085	(691)	394
Equipment Exchange	-	(11,306)	(11,306)	-	(11,306)	(11,306)	-	-	-
Family Support Rutherford	228,237	(197,871)	30,366	293,862	(258,233)	35,629	65,625	(60,362)	5,263
Public Education	-	(436)	(436)	-	(500)	(500)	-	(64)	(64)
All Together Kids	-	(17,545)	(17,545)	13,000	(13,000)	-	13,000	4,545	17,545
Recreational Program	-	(813)	(813)	-	(870)	(870)	-	(57)	(57)
THDA Contract - Ramps & DHA	187,488	(174,527)	12,961	154,516	(143,643)	10,873	(32,972)	30,884	(2,088)
	446,086	(429,208)	16,878	492,824	(455,052)	37,772	46,738	(25,844)	20,894
Fixed Costs									
Payroll	-	(251,732)	(251,732)	-	(257,000)	(257,000)	-	(5,268)	(5,268)
General & Administrative	-	(107,488)	(107,488)	-	(88,304)	(88,304)	-	19,184	19,184
Accounting assistance	-	-	-	-	(15,000)	(15,000)	-	(15,000)	(15,000)
Interest Expense	-	(6,851)	(6,851)	-	(6,766)	(6,766)	-	85	85
	-	(366,071)	(366,071)	-	(367,070)	(367,070)	-	(999)	(999)
Operating Totals	\$ 940,553	\$ (846,179)	\$ 94,374	\$ 864,048	\$ (862,639)	\$ 1,409	\$ (76,505)	\$ (16,460)	\$ (92,965)
Capital Items									
Loan Repayments	-	(1,325)	(1,325)	-	(1,409)	(1,409)	-	(84)	(84)
Overall Totals	\$ 940,553	\$ (847,504)	\$ 93,049	\$ 864,048	\$ (864,048)	\$ -	\$ (76,505)	\$ (16,544)	\$ (93,049)

Budget Notes:

- A** Planning to hold event at different time in year and at a lower cost venue.
- B** Contract accounting services will allow Executive Director to focus more on Grant income activities.
- C** Additional monies from prior-year Above and Beyond Campaign to be replaced by new Physician Campaign.
- D** The budget provides for a 2% salary increase for staff members.