

**Sweet Sleep Budget
Fiscal Year 2018**

INCOME	Total Year
Individual Donors	
Donations for Beds	\$ -
General Support	\$ 68,344
Bedheads	\$ 21,600
Development Fundraising	\$ 132,000
Community Outreach Development	\$ -
Staff Fundraising	\$ 2,400
Gala 2017	\$ -
Sweet Summer	\$ -
Give the Gift	\$ 108,000
Total Individual Donors	\$ 332,344
Church Donors	
Donations for Beds	\$ 68,400
General Support	\$ 31,800
Development Fundraising	\$ -
Give the Gift	\$ -
Total Church Donors	\$ 100,200
Business Donors	
Donations for Beds	\$ -
General Support	\$ 16,572
Development Fundraising	\$ -
Gala 2017	\$ -
Give the Gift	\$ -
Total Business Donors	\$ 16,572
Foundations & Grantors	
Ministry/ Program Grants	\$ -
General Support	\$ -
Give the Gift	\$ -
Total Foundations & Grantors	\$ 82,783
School Donors	
Donations for Beds & Nets	\$ -
Other Income	
Inkind Income	\$ -
Interest Income	\$ -
International Staff Development	\$ -

Development Fundraising (Board)	
The Big Payback Prize	\$ -
Gala	\$ 50,000
Total Other Income	\$ 50,000

Mission Journey Income

Individual Donors - Trip or Beds	\$ 183,100
Total Mission Journey Income	\$ 183,100

Merchandise Sales

Conference Sales	\$ 5,500
Open House	\$ 1,500
Online Store	\$ -
	\$ -
	\$ -
Total Merchandise Sales	\$ 7,000

Gross Income (Includes Donor Income, Mission Journey Income, & Merchandise Sales) \$ 771,999

EXPENSES

Payroll Expenses

Salary & Wages	\$ 266,483
Taxes - OASDI & Medicare	\$ 20,386
Payroll Service Fees	\$ 384
Total Payroll Expenses	\$ 287,253

Professional Fees & Dues

Dues and Subscriptions	\$ 3,273
Accounting/ Legal	\$ 13,650
Professional Fees & Emp Development	\$ 24,199
Total Professional Fees & Dues	\$ 41,122

Office Improvements

\$ 12,960

Conferences

\$ 6,655

Program Expenses

\$ 5,000

Story Int

Moldova	\$ -
Uganda	\$ 54,000

Development Events & Expenses

Development Events	\$ 26,700
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Marketing & Promotion	\$ 22,331
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Printing, Postage, & Delivery

Postage & Delivery	\$ 7,060
Printing	\$ 15,800
Total Printing, Postage, & Delivery	\$ 22,860

Meetings, Bus Meals, Gifts, & Enter

Board Meetings	\$ 500
Gifts & Contributions	\$ 348
Meals & Entertainment	\$ 9,128
Meeting Expense	\$ 3,000
Volunteer Expense	\$ 1,100
Total Mtg, Bus Meals, Gifts, & Enter.	\$ 14,076

Travel Expense

\$ 40,900

Beds

Uganda - Program Director	\$ -
Uganda - Program Expense	\$ -
Uganda - Beds - North	\$ 120,000
Uganda - Beds South	\$ 14,000
Domestic - Beds	\$ 82,604
Total Beds	\$ 216,604

Telecommunications & Technology

ISP & Ground Lines	\$ 2,532
Mobile Phones	\$ 2,520
Computers & Software	\$ 9,278
Web Services	\$ -
Total Telecommunications & Tech	\$ 14,330

Rent Expense

\$ 40,918

Office Furniture & Supplies

Office Furniture & Equipment	\$ 5,000
Office Supplies	\$ 900
Total Office Furniture & Supplies	\$ 5,900

Insurance Expense

\$ 1,842

Bank ServiceCharges

\$ 1,400

Credit Card Discounts

Account Activity Fee	\$ 2,196
AMX Discount	\$ -

Total Credit Card Discounts

\$ 2,196

TOTAL EXPENSES

\$ 817,047

NET CONTRIBUTION

(45,048)

