

# Habitat for Humanity of Greater Nashville FY2016 Budget Summary

July 1, 2015 through June 30, 2016

## INCOME

Contributed Income	
Sponsor Revenue	2,775,000
Grants	1,186,750
Donations	724,488
Donations - Gifts-in-Kind	304,000
Total Contributed Income	4,990,238
Earned Income	
Sales - ReStore	1,938,090
THDA - (0% Loan)	934,514
Other Income	86,612
Transfer to Homeowners	5,504,770
Mortgage Discount Amortization	826,368
Total Earned Income	9,290,354
Total INCOME	14,280,592

## EXPENSES

Cost of Sales	
Cost of Homes Constructed	5,325,991
Discount on Mortgages Issued	2,487,217
Total Cost of Sales	7,813,208
Expenses by Department	
Homebuilding	1,048,298
Reconstruction	197,234
Recycle	5,429
ReStores	1,642,813
Family Services	877,599
Zero Interest Mortgage	424,989
Departmental Program Costs	4,196,362
Development	1,267,874
Administration	464,082
Departmental Support Costs	1,731,956
Total EXPENSES	13,741,526
CHANGE IN NET ASSETS	539,066

Program % of Expenses	87%
Support % of Expenses	13%