

The Land Trust for Tennessee Budget FY18

Acct	Account Name	Budget FY18
<u>Operating Revenue</u>		
41000	Unrestricted Contributions	1,039,374
42005	Restricted Contributions	560,282
Less: Cash on Hand/Existing Funds (\$\$ Available for FY18 Expenses)		(250,591)
42051	Glen Leven	215,678
45015	In-Kind Donations	-
44000E	Stewardship Endowment	1,880
44001	Stewardship Operating	-
46000	Blue Moon Event (gross/direct costs not included)	295,893
46050	Other Events	51,224
49000	Interest and Dividend Income	1,800
49300	Rental Income	300
Total Operating Revenue - FY18 Fundraising Goal		1,915,841
Plus: Cash on Hand/Existing Funds (\$\$ Available for FY18 Expenses)		250,591
Total Operating Revenue Plus Cash on Hand/Existing Funds for FY18		2,166,432
<u>Operating Expenses</u>		
60100	Compensation & Fringe Benefits	1,459,372
60300	Computer & Technology	28,528
60500	Development & Fundraising	18,838
60600	Dues & Subscriptions	5,500
60800	Easement Preparation	12,405
60900	Education & Outreach	31,081
61000	Events - Direct Costs (all costs for main events)	141,816
62000	General Stewardship	7,346
71000	Occupancy Costs	140,384
72000	Bad Debts	5,000
72800	Insurance	59,871
73000	Marketing & Public Relations	30,562
73500	General & Admin - General Office	27,837
74000	Professional Services	96,415
76000	Taxes, Licenses & Fees	5,372
77000	Travel, Meals & Entertainment	68,769
77500	Utilities	27,338
Total Operating Expenses		2,166,432
Total Net Operating Income		0
<u>Non-Operating Revenue</u>		
Move	Office Relocation - Frist Grant	225,000
Less: Cash on Hand/Existing Funds (\$\$ Available for FY18 Expenses)		(100,000)
49200	Investment Income	55,000
42070	Revolving Funds	-
43000	Easement & Land / Projects	-
44000	Stewardship Contributions	-
45000	Other Income (includes JCN)	-
49500	Gain/Loss on Sale of Real Estate	-
Total Non-Operating Revenue		180,000
Plus: Cash on Hand/Existing Funds (\$\$ Available for FY18 Expenses)		100,000
Total Operating Revenue Plus Cash on Hand/Existing Funds for FY18		280,000
<u>Non-Operating Expenses</u>		
99999	Relocation - Move to Glen Leven	225,000
60400	Depreciation	55,000
60700	Easement & Land / Projects	-
63000	Transaction Expenses - Easement & Land Acq.	-
Total Non-Operating Expenses		280,000
Total Non-Operating Net Income		-
Total Net Income		0