

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2014 and 2013

MAGDALENE, INC. AND SUBSIDIARY

TABLE OF CONTENTS

| | |
|--|---------|
| Independent Auditor's Report..... | 2 – 3 |
| Consolidated Financial Statements: | |
| Consolidated Statements of Financial Position | 4 |
| Consolidated Statements of Activities..... | 5 – 6 |
| Consolidated Statements of Functional Expenses | 7 – 8 |
| Consolidated Statements of Cash Flows..... | 9 |
| Notes to Consolidated Financial Statements..... | 10 – 18 |



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Magdalene, Inc. and Subsidiary
Nashville, Tennessee

We have audited the accompanying consolidated financial statements of Magdalene, Inc. and subsidiary (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Magdalene, Inc. and subsidiary as of June 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Frasin, Don & Howard, PLLC

December 26, 2014

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
June 30, 2014 and 2013

| Assets | 2014 | 2013 |
|--|--------------|--------------|
| Current assets: | | |
| Cash and cash equivalents | \$ 482,057 | 420,164 |
| Unconditional promises to give, current | 117,247 | 180,181 |
| Accounts receivable | 37,451 | 29,131 |
| Inventory | 70,921 | 46,001 |
| Other current assets | 4,693 | 2,900 |
| Total current assets | 712,369 | 678,377 |
| Cash restricted for endowment | 57,304 | 57,304 |
| Beneficial interest in assets at Community Foundation of Middle Tennessee | 57,409 | 52,081 |
| Unconditional promises to give, net | 131,552 | 124,658 |
| Third mortgages receivable | 20,000 | 20,000 |
| Property and equipment, net | 2,093,218 | 2,032,157 |
| Total assets | \$ 3,071,852 | \$ 2,964,577 |
| Liabilities and Net Assets | | |
| Current liabilities: | | |
| Accounts payable and accrued expenses | \$ 121,629 | \$ 99,659 |
| Nurse practitioner payable | 27,206 | 44,980 |
| Notes payable, current | 8,755 | 14,424 |
| Total current liabilities | 157,590 | 159,063 |
| Unearned revenue on third mortgages | 20,000 | 20,000 |
| Notes payable, net of current portion | 14,242 | 24,214 |
| Total liabilities | 191,832 | 203,277 |
| Net assets: | | |
| Unrestricted | 2,512,799 | 2,335,831 |
| Temporarily restricted | 267,221 | 325,469 |
| Permanently restricted | 100,000 | 100,000 |
| Total net assets | 2,880,020 | 2,761,300 |
| Total liabilities and net assets | \$ 3,071,852 | \$ 2,964,577 |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2014

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|-----------------------------------|-----------------------------------|--------------|
| Revenue and support: | | | | |
| Contributions | \$ 1,232,189 | \$ 142,735 | \$ - | \$ 1,374,924 |
| Thistle Farms product sales | 939,926 | - | - | 939,926 |
| Thistle Stop Café sales | 268,295 | - | - | 268,295 |
| In-kind | 115,000 | - | - | 115,000 |
| Men's rehabilitation program | 59,700 | - | - | 59,700 |
| Other | 48,928 | 5,328 | - | 54,256 |
| Grants | 47,180 | - | - | 47,180 |
| Gain on sale of property | 44,932 | - | - | 44,932 |
| Net assets released from restrictions | 206,311 | (206,311) | - | - |
| Total revenue and support | 2,962,461 | (58,248) | - | 2,904,213 |
| Expenses: | | | | |
| Program services: | | | | |
| Women's sanctuary and rehabilitation | 645,140 | - | - | 645,140 |
| Thistle Farms | 1,435,268 | - | - | 1,435,268 |
| Thistle Stop Café | 416,836 | - | - | 416,836 |
| Total program services | 2,497,244 | - | - | 2,497,244 |
| Supporting services: | | | | |
| Management and general | 180,227 | - | - | 180,227 |
| Fundraising | 108,022 | - | - | 108,022 |
| Total supporting services | 288,249 | - | - | 288,249 |
| Total expenses | 2,785,493 | - | - | 2,785,493 |
| Change in net assets | 176,968 | (58,248) | - | 118,720 |
| Net assets, beginning of year | 2,335,831 | 325,469 | 100,000 | 2,761,300 |
| Net assets, end of year | \$ 2,512,799 | \$ 267,221 | \$ 100,000 | \$ 2,880,020 |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2013

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|-----------------------------------|-----------------------------------|--------------|
| Revenue and support: | | | | |
| Contributions | \$ 912,476 | \$ 128,346 | \$ - | \$ 1,040,822 |
| Thistle Farms product sales | 655,848 | - | - | 655,848 |
| Grants | 218,000 | 100,000 | - | 318,000 |
| In-kind | 83,367 | - | - | 83,367 |
| Men's rehabilitation program | 49,200 | - | - | 49,200 |
| Thistle Stop Café sales | 37,634 | - | - | 37,634 |
| Other | 2,936 | 5,059 | - | 7,995 |
| Net assets released from restrictions | 251,667 | (251,667) | - | - |
| Total revenue and support | 2,211,128 | (18,262) | - | 2,192,866 |
| Expenses: | | | | |
| Program services: | | | | |
| Women's sanctuary and rehabilitation | 557,308 | - | - | 557,308 |
| Thistle Farms | 1,015,642 | - | - | 1,015,642 |
| Thistle Stop Café | 108,284 | - | - | 108,284 |
| Total program services | 1,681,234 | - | - | 1,681,234 |
| Supporting services: | | | | |
| Management and general | 172,000 | - | - | 172,000 |
| Fundraising | 88,105 | - | - | 88,105 |
| Total supporting services | 260,105 | - | - | 260,105 |
| Total expenses | 1,941,339 | - | - | 1,941,339 |
| Change in net assets | 269,789 | (18,262) | - | 251,527 |
| Net assets, beginning of year, | 2,066,042 | 343,731 | 100,000 | 2,509,773 |
| Net assets, end of year | \$ 2,335,831 | \$ 325,469 | \$ 100,000 | \$ 2,761,300 |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended June 30, 2014

| | Program Services | | | | Supporting Services | | | |
|------------------------------|--|---------------------|----------------------|------------------------------|---------------------------|-------------------|---------------------------------|---------------------|
| | Women's Sanctuary and Rehabilitation | Thistle Farms | Thistle Stop Café | Total Program Services | Management and General | Fundraising | Total Supporting Services | Total Expenses |
| Salaries, taxes and benefits | \$ 285,419 | \$ 545,795 | \$ 143,257 | \$ 974,471 | \$ 99,799 | \$ 38,090 | \$ 137,889 | \$ 1,112,360 |
| Cost of sales - materials | - | 298,613 | 166,499 | 465,112 | - | - | - | 465,112 |
| Cost of sales - labor | - | 144,860 | - | 144,860 | - | - | - | 144,860 |
| Depreciation | 57,724 | 23,227 | 24,010 | 104,961 | 8,866 | 8,746 | 17,612 | 122,573 |
| Legal and professional | 4,889 | 27,247 | 22,650 | 54,786 | 47,749 | - | 47,749 | 102,535 |
| Utilities and telephone | 42,311 | 19,815 | 9,706 | 71,832 | 2,864 | 4,602 | 7,466 | 79,298 |
| Insurance | 31,592 | 30,914 | 3,684 | 66,190 | 1,858 | 3,717 | 5,575 | 71,765 |
| Advertising and promotion | - | 69,593 | 524 | 70,117 | - | - | - | 70,117 |
| Contract labor | 6,900 | 33,990 | 11,937 | 52,827 | 347 | 3,948 | 4,295 | 57,122 |
| Cost of sales - printing | - | 49,478 | - | 49,478 | - | - | - | 49,478 |
| Repairs and maintenance | 29,731 | 8,692 | 9,132 | 47,555 | - | - | - | 47,555 |
| Mental health | 45,877 | - | - | 45,877 | - | - | - | 45,877 |
| Miscellaneous | 7,916 | 19,562 | 7,175 | 34,653 | 4,440 | 6,339 | 10,779 | 45,432 |
| Event costs | - | - | - | - | - | 40,043 | 40,043 | 40,043 |
| Printing and supplies | 4,273 | 24,426 | 7,251 | 35,950 | 1,245 | 517 | 1,762 | 37,712 |
| Medical | 33,593 | - | - | 33,593 | - | - | - | 33,593 |
| Other program expenses | 6,654 | 24,816 | 1,405 | 32,875 | - | - | - | 32,875 |
| Conference expenses | - | 32,218 | - | 32,218 | - | - | - | 32,218 |
| Education and outreach | 22,246 | 6,996 | 125 | 29,367 | 1,302 | - | 1,302 | 30,669 |
| Credit card and bank fees | 199 | 21,969 | 7,082 | 29,250 | - | - | - | 29,250 |
| Transportation | 12,748 | 15,631 | - | 28,379 | - | - | - | 28,379 |
| Stipends | 26,902 | - | - | 26,902 | - | - | - | 26,902 |
| Dues, licenses and fees | 2,457 | 16,732 | 2,399 | 21,588 | - | - | - | 21,588 |
| Cost of sales - shipping | - | 20,694 | - | 20,694 | - | - | - | 20,694 |
| Bad debt expense | - | - | - | - | 9,399 | - | 9,399 | 9,399 |
| Food and household supplies | 9,116 | - | - | 9,116 | - | - | - | 9,116 |
| Clothing and grooming | 9,003 | - | - | 9,003 | - | - | - | 9,003 |
| Newsletter | 4,042 | - | - | 4,042 | 2,358 | 2,020 | 4,378 | 8,420 |
| Interest | 1,548 | - | - | 1,548 | - | - | - | 1,548 |
| | <u>\$ 645,140</u> | <u>\$ 1,435,268</u> | <u>\$ 416,836</u> | <u>\$ 2,497,244</u> | <u>\$ 180,227</u> | <u>\$ 108,022</u> | <u>\$ 288,249</u> | <u>\$ 2,785,493</u> |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended June 30, 2013

| | Program Services | | | | Supporting Services | | | |
|------------------------------|--|---------------------|----------------------|------------------------------|---------------------------|------------------|---------------------------------|---------------------|
| | Women's Sanctuary and Rehabilitation | Thistle Farms | Thistle Stop Café | Total Program Services | Management and General | Fundraising | Total Supporting Services | Total Expenses |
| Salaries, taxes and benefits | \$ 271,406 | \$ 449,599 | \$ 34,207 | \$ 755,212 | \$ 100,821 | \$ 37,430 | \$ 138,251 | \$ 893,463 |
| Cost of sales - materials | - | 162,829 | 17,905 | 180,734 | - | - | - | 180,734 |
| Depreciation | 55,845 | 30,593 | 2,563 | 89,001 | 8,994 | 8,746 | 17,740 | 106,741 |
| Cost of sales - labor | - | 90,029 | - | 90,029 | - | - | - | 90,029 |
| Advertising and promotion | - | 53,831 | 15,520 | 69,351 | - | - | - | 69,351 |
| Utilities and telephone | 38,608 | 18,304 | 1,442 | 58,354 | 2,590 | 4,223 | 6,813 | 65,167 |
| Insurance | 25,740 | 29,671 | - | 55,411 | 1,514 | 3,028 | 4,542 | 59,953 |
| Miscellaneous | 9,923 | 10,101 | 17,009 | 37,033 | 10,083 | 6,718 | 16,801 | 53,834 |
| Legal and professional | - | 14,748 | - | 14,748 | 24,173 | - | 24,173 | 38,921 |
| Other program expenses | 4,797 | 29,656 | 3,275 | 37,728 | - | - | - | 37,728 |
| Mental health | 37,458 | - | - | 37,458 | - | - | - | 37,458 |
| Contract labor | 7,518 | 14,554 | 6,877 | 28,949 | 4,458 | 2,355 | 6,813 | 35,762 |
| Repairs and maintenance | 11,583 | 12,722 | 5,886 | 30,191 | - | - | - | 30,191 |
| Prining and supplies | 3,491 | 19,271 | 3,234 | 25,996 | 1,253 | 1,993 | 3,246 | 29,242 |
| Transportation | 14,520 | 13,947 | - | 28,467 | - | - | - | 28,467 |
| Cost of sales - printing | - | 26,746 | - | 26,746 | - | - | - | 26,746 |
| Event costs | - | - | - | - | - | 21,908 | 21,908 | 21,908 |
| Medical | 20,479 | - | - | 20,479 | - | - | - | 20,479 |
| Stipends | 19,825 | - | - | 19,825 | - | - | - | 19,825 |
| Cost of sales - shipping | - | 17,650 | - | 17,650 | - | - | - | 17,650 |
| Credit card and bank fees | 131 | 16,103 | 156 | 16,390 | - | - | - | 16,390 |
| Education and outreach | 13,830 | 1,406 | - | 15,236 | 857 | - | 857 | 16,093 |
| Bad debt expense | - | - | - | - | 15,269 | - | 15,269 | 15,269 |
| Clothing and grooming | 8,083 | - | - | 8,083 | - | - | - | 8,083 |
| Newsletter | 3,408 | - | - | 3,408 | 1,988 | 1,704 | 3,692 | 7,100 |
| Food and household supplies | 6,407 | - | - | 6,407 | - | - | - | 6,407 |
| Dues, licenses and fees | 1,896 | 3,098 | 210 | 5,204 | - | - | - | 5,204 |
| Interest | 2,360 | 784 | - | 3,144 | - | - | - | 3,144 |
| | <u>\$ 557,308</u> | <u>\$ 1,015,642</u> | <u>\$ 108,284</u> | <u>\$ 1,681,234</u> | <u>\$ 172,000</u> | <u>\$ 88,105</u> | <u>\$ 260,105</u> | <u>\$ 1,941,339</u> |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Years Ended June 30, 2014 and 2013

| | <u>2014</u> | <u>2013</u> |
|---|-------------------|-------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 118,720 | \$ 251,527 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 122,573 | 106,741 |
| Change in beneficial interest in assets | (5,328) | (5,059) |
| Gain on disposal of fixed assets | (44,932) | - |
| Provision for bad debts | 9,399 | 15,269 |
| Change in operating assets and liabilities: | | |
| Accounts receivable | (8,320) | (14,875) |
| Unconditional promises to give | 46,641 | (113,742) |
| Inventory | (24,920) | (9,743) |
| Other current assets | (1,793) | 6,758 |
| Accounts payable and accrued expenses | 21,970 | 44,661 |
| Nurse practitioner payable | (17,774) | (22,992) |
| Net cash provided by operating activities | <u>216,236</u> | <u>258,545</u> |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (262,745) | (203,599) |
| Proceeds from disposal of fixed assets | 124,043 | - |
| Net cash used in investing activities | <u>(138,702)</u> | <u>(203,599)</u> |
| Cash flows from financing activities: | | |
| Principal payments on note payable | (15,641) | (12,950) |
| Net cash used in financing activities | <u>(15,641)</u> | <u>(12,950)</u> |
| Net increase in cash and cash equivalents | 61,893 | 41,996 |
| Cash and cash equivalents, beginning of year | <u>420,164</u> | <u>378,168</u> |
| Cash and cash equivalents, end of year | <u>\$ 482,057</u> | <u>\$ 420,164</u> |
| Supplemental schedule of cash flow information: | | |
| Interest paid | <u>\$ 1,548</u> | <u>\$ 3,144</u> |

See accompanying notes to consolidated financial statements.

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Magdalene, Inc. and subsidiary (the “Organization”) is a nonprofit corporation, organized in the state of Tennessee in 1993. Its mission is to provide sanctuary, instruction, treatment and employment for women with a history of prostitution and addiction.

The Organization operates from facilities located in Nashville, Tennessee and attracts its participants and its support primarily from the Middle Tennessee area. The Organization is supported primarily by contributions from the general public, Thistle Farms product sales, Café sales, fees for rehabilitation services provided for the men who are arrested for first offense soliciting in conjunction with the local court system, and fundraising events.

The following program services are provided by the Organization:

Women’s sanctuary and rehabilitation – A two-year residential community that provides housing and education for women with a criminal history of addiction and prostitution.

Thistle Farms – A program that requires all participants to assist in manufacturing and selling selected domestic home items, such as candles, skin and lip balms and bath salts under the brand name of Thistle Farms. The program assists the participants in acquiring and developing life skills needed to assimilate into the workplace at the completion of the program.

Thistle Stop Café – Program graduates and residents sell Nashville-based and fair-trade coffees, teas and healthy catered foods.

The Organization has established a wholly-owned subsidiary, Magdalene Homes, LLC, to construct residential housing for graduates of its program.

Principles of Consolidation

The consolidated financial statements include the accounts and activities of Magdalene, Inc. and Magdalene Homes, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. Magdalene Homes, LLC was dormant at June 30, 2014 and 2013.

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Presentation (Continued)

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned and any related investments for general or specific purposes.

Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, the Organization considers all cash and related short-term investments with original maturities of three months or less to be cash equivalents.

Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor restrictions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The Organization uses the allowance method to determine uncollectible unconditional promises to give.

Accounts Receivable

The Organization fulfills merchandise orders to businesses and sends invoices at a later date. Management believes accounts receivable are fully collectible. Accordingly, no allowance for doubtful accounts is considered necessary.

Inventory

Inventory consisting of bath and home products and related raw materials is stated at the lower of cost or market. Cost is determined by the first-in, first-out method.

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment are recorded at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation is provided using the straight-line basis over the estimated useful lives of the respective assets, which range from three to thirty-nine years. Expenditures for repairs and maintenance are charged to expense as incurred.

Income Taxes

The Organization is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation. Therefore, no provision for income taxes has been made.

The Organization follows guidance that clarifies the accounting for uncertainty in income taxes recognized in an organization's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. The Organization has no tax penalties or interest reported in the accompanying consolidated financial statements. Tax years that remain open for examination include the years ended June 30, 2011 through June 30, 2014. The Organization had no uncertain tax positions at June 30, 2014 or 2013.

Functional Allocation of Expenses

The costs of providing programs and supporting services have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited based upon management's estimate.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising Costs

The cost of advertising expenditures is expensed when incurred. Advertising expense amounted to \$70,117 and \$69,351 during the years ended June 30, 2014 and 2013, respectively.

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment Funds

Accounting principles generally accepted in the United States of America state that a nonprofit organization should classify the portion of a donor-restricted endowment fund that is not permanently restricted by the donor or by law as temporarily restricted net assets (time restricted) until it is appropriated for expenditure and donor-imposed purpose restrictions, if any, are met. When the purpose restrictions, if any, on the portion of donor-restricted endowment funds are met and the appropriation has occurred, temporarily restricted net assets are reclassified to unrestricted net assets. The guidance also requires additional disclosures applicable to all nonprofit organizations. Those disclosures provide: a) a description of the organization's policies for making appropriations for expenditures from endowment funds (i.e. the organization's endowment spending policies), b) a description of the organization's investment policies for endowment funds, c) a description of the organization's endowment by net asset class at the end of the period in total and by type of endowment fund, d) a reconciliation of the beginning and ending balances of endowment funds in total and by net asset class, and e) a description of the organization's interpretation of the laws underlying the net asset classification of donor-restricted endowment funds.

Reclassifications

Certain reclassifications have been made to the 2013 consolidated financial statements to conform to the 2014 presentation.

Subsequent Events

The Organization evaluated subsequent events through December 26, 2014 when these consolidated financial statements were available to be issued. The Organization is not aware of any significant events that occurred subsequent to the consolidated statement of financial position date but prior to the filing of this report that would have a material impact on the consolidated financial statements.

NOTE 2 – UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consist of the following at June 30:

| | <u>2014</u> | <u>2013</u> |
|---|--------------------------|--------------------------|
| Unconditional promises to give | \$ 307,656 | \$ 354,196 |
| Less: allowance for uncollectible contributions | (58,303) | (48,904) |
| Less: discount to net present value | <u>(554)</u> | <u>(453)</u> |
| Net unconditional promises to give | 248,799 | 304,839 |
| Less: amounts receivable in less than one year, net | <u>(117,247)</u> | <u>(180,181)</u> |
| Receivable in one to five years, net | <u><u>\$ 131,552</u></u> | <u><u>\$ 124,658</u></u> |

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment at June 30, consists of the following:

| | <u>2014</u> | <u>2013</u> |
|-----------------------------------|----------------------------|----------------------------|
| Land and buildings | \$ 2,557,888 | \$ 2,420,834 |
| Furniture, fixtures and equipment | 149,178 | 122,088 |
| Vehicle | 17,490 | 17,490 |
| Leasehold improvements | <u>8,853</u> | <u>10,235</u> |
| | 2,733,409 | 2,570,647 |
| Less: accumulated depreciation | <u>(640,191)</u> | <u>(538,490)</u> |
| | <u><u>\$ 2,093,218</u></u> | <u><u>\$ 2,032,157</u></u> |

NOTE 4 – NOTES PAYABLE

| | <u>2014</u> | <u>2013</u> |
|--|-------------------------|-------------------------|
| Note payable to bank secured by a first deed of trust on certain property with a net book value of \$28,949, bearing interest at 7.27%, payable in monthly installments of \$731, maturing March 2017. | \$ 21,709 | \$ 28,603 |
| Note payable to retailer, secured by certain equipment with a net book value of \$4,673, bearing interest at 5%, payable in monthly installments of \$648, maturing September 2014. | <u>1,288</u> | <u>10,035</u> |
| | <u><u>\$ 22,997</u></u> | <u><u>\$ 38,638</u></u> |

Scheduled maturities of the notes payable are as follows for the year ending June 30:

| | |
|------|-------------------------|
| 2015 | \$ 8,755 |
| 2016 | 8,028 |
| 2017 | <u>6,214</u> |
| | <u><u>\$ 22,997</u></u> |

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 5 – NET ASSETS

Temporarily restricted net assets consist of the following at June 30:

| | <u>2014</u> | <u>2013</u> |
|---|--------------------|--------------------|
| Unconditional promises to give due in future periods | \$ 248,799 | \$ 304,839 |
| Earnings on endowment funds | 14,713 | 9,385 |
| Donations for women’s healthcare and nurse practitioner | <u>3,709</u> | <u>11,245</u> |
| | <u>\$ 267,221</u> | <u>\$ 325,469</u> |

NOTE 6 – DONATED MATERIALS AND SERVICES

The Organization received in-kind contributions as follows during the years ended June 30:

| | <u>2014</u> | <u>2013</u> |
|---------------------------|--------------------|--------------------|
| Legal and professional | \$ 73,500 | \$ 70,000 |
| Other | 23,000 | 9,617 |
| Contract labor | 10,000 | - |
| Advertising and promotion | 4,500 | - |
| Event costs | <u>4,000</u> | <u>3,750</u> |
| | <u>\$ 115,000</u> | <u>\$ 83,367</u> |

NOTE 7 – MAGDALENE HOMES, LLC

Magdalene Homes, LLC, was organized on April 1, 2004 as a Tennessee limited liability company and is owned 100% by Magdalene, Inc. for the purpose of purchasing real estate and building residential homes for graduates of its program. During the year ended June 30, 2008, the construction of two homes was completed and the homes were sold to former Magdalene residents. The sales price of the two homes included unearned revenue for third mortgages of \$20,000. Unearned revenue on third mortgages represents the non-interest bearing third mortgage loans held by the Organization related to these homes. The homeowners were required to sign a third mortgage for the difference between the estimated fair market value of the home, and the balance of other mortgages at the transfer date. The Organization does not foresee collection of the third mortgage loans except in the event of sale, refinance, or other transfer of the home by the owner.

NOTE 8 – CONCENTRATIONS

The Organization maintains its cash in bank accounts that at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Deposits are insured by the Federal Deposit Insurance Corporation (“FDIC”). Management believes the Organization is not exposed to any significant credit risk on cash.

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 9 – ENDOWMENT

Permanently restricted net assets consist of contributions whose principal is to be held in perpetuity in accordance with terms prescribed by the donors. The income from permanently restricted contributions is expendable to provide maintenance on a resident home. Permanently restricted net assets totaled \$100,000 at June 30, 2014 and June 30, 2013.

The Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) as requiring that the Organization classify as permanently restricted net assets a) the original value of donor-restricted gifts to the permanent endowment, b) the original value of subsequent donor-restricted gifts to the permanent endowment, and c) accumulations (interest, dividends, capital gain/loss) to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are approved for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Endowment net asset composition by type of fund at June 30, 2014 is as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|-------------------------------------|----------------------------|--|--|---------------------|
| Donor-restricted endowment funds | \$ - | \$ 14,713 | \$ 100,000 | \$ 114,713 |
| Total funds | <u>\$ -</u> | <u>\$ 14,713</u> | <u>\$ 100,000</u> | <u>\$ 114,713</u> |

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 9 – ENDOWMENT (Continued)

Changes in endowment net assets for the year ended June 30, 2014:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|----------------------------|--|--|---------------------|
| Endowment net assets, beginning of year | \$ - | \$ 9,385 | \$ 100,000 | \$ 109,385 |
| Investment return | \$ - | 5,328 | - | 5,328 |
| Endowment net assets, end of year | <u>\$ -</u> | <u>\$ 14,713</u> | <u>\$ 100,000</u> | <u>\$ 114,713</u> |

Endowment net asset composition by type of fund at June 30, 2013 is as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|-------------------------------------|----------------------------|--|--|---------------------|
| Donor-restricted endowment funds | \$ - | \$ 9,385 | \$ 100,000 | \$ 109,385 |
| Total funds | <u>\$ -</u> | <u>\$ 9,385</u> | <u>\$ 100,000</u> | <u>\$ 109,385</u> |

Changes in endowment net assets for the year ended June 30, 2013:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|--|----------------------------|--|--|---------------------|
| Endowment net assets, beginning of year | \$ - | \$ 4,326 | \$ 100,000 | \$ 104,326 |
| Investment return | - | 5,059 | - | 5,059 |
| Endowment net assets, end of year | <u>\$ -</u> | <u>\$ 9,385</u> | <u>\$ 100,000</u> | <u>\$ 109,385</u> |

The Organization has contributed approximately \$47,000 of its endowment assets to be held at the Community Foundation of Middle Tennessee. The remainder of the endowment assets is comprised of cash held by the Organization. The Organization does not have a formal investment and spending policy for its endowment assets. At June 30, 2014, the Organization's endowment was comprised of approximately 50% cash and cash equivalents, 28% equity funds, 16% fixed income funds, and 6% in alternative investments.

MAGDALENE, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
June 30, 2014 and 2013

NOTE 10 – PNP COLLABORATIVE

The Organization serves as the fiscal agent for a Psychiatric Nurse Practitioner (PNP) Collaborative (the “Collaborative”) which consisted of three agencies as of June 30, 2014. The Collaborative provides assessment, medication management and treatment for residents in its programs and for staff consultation at each agency. The Collaborative is funded by grants and allocated amongst the agencies, with the Organization receiving approximately 24% of the benefits during the year ended June 30, 2014. The Organization maintains an escrow account in which grant awards are deposited and from which expenditures are paid.