

**HOPE FAMILY HEALTH SERVICES**  
**2019 REVENUE AND EXPENSE OPERATIONAL BUDGET BY MONTH**  
**ALL LOCATIONS (Sumner Medical/BH - Pharmacy - Westside - Dental)**

Loc\_ID (All)  
 Loc\_Name (All)  
 Department (All)

Account Type	Group_Name	Subgroup_Name	Values												TOTAL	% of Rev/Exp		
			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
Income	Donations	Donations	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	0.3%
	Federal Grant Revenue	HRSA Section 330	\$ 140,837	\$ 140,837	\$ 211,256	\$ 140,837	\$ 170,809	\$ 148,530	\$ 170,809	\$ 163,382	\$ 155,956	\$ 170,809	\$ 148,530	\$ 163,382	\$ 163,382	\$ 1,925,975	43.6%	
	Other Grants and Contracts	Other Contracts	\$ -	\$ 21,000	\$ -	\$ -	\$ 42,500	\$ 26,000	\$ -	\$ 5,000	\$ 26,000	\$ -	\$ -	\$ 26,000	\$ -	\$ 26,000	\$ 146,500	3.3%
		Other Grants	\$ 4,741	\$ 29,741	\$ 4,741	\$ 4,741	\$ 14,000	\$ 39,000	\$ 14,000	\$ 14,000	\$ 14,000	\$ 74,000	\$ 14,000	\$ 14,000	\$ 14,000	\$ 240,964	5.5%	
		Pharmacy 340B Contract	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 96,000	2.2%	
	Other Revenue	Pharmacy 340B Curant	\$ 500	\$ 500	\$ 500	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	0.0%	
		Other Revenue	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 80	\$ 960	0.0%	
	Program Revenue	Pharmacy Revenue	\$ 58,000	\$ 58,000	\$ 58,000	\$ 58,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 80,000	\$ 872,000	19.8%	
		Program Revenue	\$ 86,214	\$ 86,372	\$ 83,860	\$ 89,875	\$ 100,394	\$ 91,824	\$ 103,701	\$ 100,945	\$ 91,824	\$ 109,798	\$ 86,104	\$ 85,057	\$ 1,115,967	25.3%		
	<b>Income Total</b>			<b>\$ 295,372</b>	<b>\$ 341,531</b>	<b>\$ 363,437</b>	<b>\$ 299,033</b>	<b>\$ 418,783</b>	<b>\$ 396,433</b>	<b>\$ 379,590</b>	<b>\$ 374,407</b>	<b>\$ 378,860</b>	<b>\$ 445,687</b>	<b>\$ 339,713</b>	<b>\$ 379,519</b>	<b>\$ 4,412,366</b>	<b>100%</b>	
Expenses	Operational Expenses	Building and Equipment Rental	\$ 6,600	\$ 6,600	\$ 6,600	\$ 6,600	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 3,700	\$ 56,000	1.3%	
		Contractual Services	\$ 28,477	\$ 24,687	\$ 24,520	\$ 24,921	\$ 32,031	\$ 37,760	\$ 22,751	\$ 28,878	\$ 28,460	\$ 23,158	\$ 25,080	\$ 21,510	\$ 322,233	7.5%		
		Depreciation and Amortization	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,800	\$ 7,000	\$ 7,000	\$ 7,000	\$ 7,000	\$ 7,000	\$ 7,000	\$ 7,000	\$ 7,000	\$ 67,200	1.6%		
		Dues, Printing, and Other	\$ 6,582	\$ 6,582	\$ 6,582	\$ 6,582	\$ 7,910	\$ 7,910	\$ 7,910	\$ 7,910	\$ 7,910	\$ 7,910	\$ 26,710	\$ 7,910	\$ 108,408	2.5%		
		Employee Benefits	\$ 800	\$ 800	\$ 800	\$ 800	\$ 6,262	\$ 6,262	\$ 6,262	\$ 6,262	\$ 6,262	\$ 6,262	\$ 6,262	\$ 6,262	\$ 53,299	1.2%		
		Fringe Benefits	\$ 14,835	\$ 14,835	\$ 22,167	\$ 14,835	\$ 18,713	\$ 16,282	\$ 18,713	\$ 17,903	\$ 17,092	\$ 18,713	\$ 17,254	\$ 17,903	\$ 209,243	4.9%		
		Insurance Expense	\$ 8,539	\$ -	\$ -	\$ 2,850	\$ -	\$ -	\$ 2,850	\$ 4,200	\$ -	\$ 6,850	\$ -	\$ -	\$ -	\$ 25,289	0.6%	
		Interest Expense	\$ 1,256	\$ 1,256	\$ 1,256	\$ 1,256	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 43,424	1.0%		
		Personnel	\$ 183,744	\$ 183,744	\$ 274,266	\$ 183,744	\$ 231,619	\$ 201,617	\$ 231,619	\$ 221,618	\$ 211,618	\$ 231,619	\$ 213,617	\$ 221,618	\$ 2,590,445	60.2%		
		Repairs and Maintenance	\$ 500	\$ 500	\$ 500	\$ 500	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 10,000	0.2%	
		Supplies	\$ 58,633	\$ 44,233	\$ 44,233	\$ 58,629	\$ 56,900	\$ 56,900	\$ 70,587	\$ 56,900	\$ 56,900	\$ 70,587	\$ 56,900	\$ 56,900	\$ 56,900	\$ 688,302	16.0%	
		Telephone and Postage	\$ 4,450	\$ 4,450	\$ 4,450	\$ 4,450	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 4,985	\$ 57,680	1.3%	
		Travel and Training	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 3,400	\$ 9,400	\$ 6,400	\$ 8,400	\$ 400	\$ 400	\$ 400	\$ 30,800	0.7%	
Utilities	\$ 6,545	\$ 5,545	\$ 3,045	\$ 3,045	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 200	\$ 3,300	\$ 41,480	1.0%			
<b>Expenses Total</b>			<b>\$ 324,161</b>	<b>\$ 296,432</b>	<b>\$ 391,619</b>	<b>\$ 311,412</b>	<b>\$ 378,620</b>	<b>\$ 351,917</b>	<b>\$ 388,877</b>	<b>\$ 377,856</b>	<b>\$ 359,427</b>	<b>\$ 398,284</b>	<b>\$ 367,909</b>	<b>\$ 357,288</b>	<b>\$ 4,303,804</b>	<b>100.0%</b>		

NET Profit/Loss - (Monthly)	\$ (28,789)	\$ 45,099	\$ (28,183)	\$ (12,379)	\$ 40,163	\$ 44,517	\$ (9,288)	\$ (3,449)	\$ 19,432	\$ 47,403	\$ (28,195)	\$ 22,231	\$ 108,562
NET Profit/Loss - (Cumulative)		\$ 16,310	\$ (11,873)	\$ (24,252)	\$ 15,911	\$ 60,428	\$ 51,141	\$ 47,692	\$ 67,124	\$ 114,527	\$ 86,331	\$ 108,562	

1A	Total Visits	1,472	1,477	1,430	1,539	1,568	1,430	1,613	1,573	1,430	1,711	1,340	1,322	17,905
Patient Revenue Only	Patient Revenue per Visit	\$ 58.57	\$ 58.48	\$ 58.64	\$ 58.40	\$ 64.03	\$ 64.21	\$ 64.29	\$ 64.17	\$ 64.21	\$ 64.17	\$ 64.26	\$ 64.34	\$ 62.33
Total Income/Revenue	Total Revenue per visit	\$ 58.57	\$ 58.48	\$ 58.64	\$ 58.40	\$ 64.03	\$ 64.21	\$ 64.29	\$ 64.17	\$ 64.21	\$ 64.17	\$ 64.26	\$ 64.34	\$ 62.33
Total Expenses Incl. Indirect	Patient Cost per Visit	\$ 220.22	\$ 200.70	\$ 273.86	\$ 202.35	\$ 241.47	\$ 246.10	\$ 241.09	\$ 240.21	\$ 251.35	\$ 232.78	\$ 274.56	\$ 270.26	\$ 240.37