2016/2017 Budget

Association for Guidance Aid Placement & Empathy (AGAPE)

	2016/2017 Budget with 3% COL &	% of Total Rev/Exp
	5% 403B matching	
Revenues		
Individual Donations	300,000	13.9%
Church Donations	200,000	9.3%
Church Donations/Orphan	n/a	n/a
Mail Appeal Donations	n/a	n/a
Memorial Donations	n/a	n/a
Corporate Donations	280,000	13.0%
Counseling Grant	n/a	n/a
Foster Care Support Fees	96,360	4.5%
Social Svc Professional Fees	15,000	0.7%
Adoption Fees	65,000	3.0%
Omni Contract	n/a	n/a
Justiss Draw	60,000	2.8%
Heffington Draw	13,500	0.6%
Misc. Social Services Income	250	0.0%
Counseling Revenue	665,700	30.9%
Annual Dinner	100,000	4.6%
Anticipated Campaign	150,000	7.0%
Barn Sale	n/a	n/a
Miscellaneous Administrative Income	0	0.0%
Beautify AGAPE	1,500	0.1%
Big Payback	1,000	0.0%
Golf Special Appeal Revenue	200,000	9.3%
Miscellaneous Development Income	5,000	0.2%
Forfeited Funds/Section125	0	0.0%
Estate Gifts	0	0.0%
TOTAL REVENUES	2,153,310	100%
Expenses		
Salaries	975,201	47.5%
Payroll Taxes	79,085	3.9%
Employer Benefits Expense	48,760	2.4%
Accreditation	3,000	0.1%
Annual Dinner Expense	30,000	1.5%
Auto Expense	1,600	0.1%
Beautify AGAPE	1,500	0.1%
Barn Sale	1,500	0.1%
Bank Fees		
Conferences	12,000	0.6%
	9,750	0.5%
Cntract Labor	5,000	0.2%

Commissions/Counseling 230,000 11.2% Depreciation Expense 44,000 2.1% Dues 4,200 0.2% Divorce Care-Adults/Kids 400 0.0% 50th Anniversary 5,000 0.2% Golf Tournament Expense 42,000 2.0% Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Misc. Expenses 2,000	Computer Expense	38,000	1.9%
Dues 4,200 0.2% Divorce Care-Adults/Kids 400 0.0% 50th Anniversary 5,000 0.2% Golf Tournament Expense 42,000 2.0% Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500	Commissions/Counseling	230,000	11.2%
Divorce Care-Adults/Kids 400 0.0% 50th Anniversary 5,000 0.2% Golf Tournament Expense 42,000 2.0% Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting	Depreciation Expense	44,000	2.1%
50th Anniversary 5,000 0.2% Golf Tournament Expense 42,000 2.0% Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000<	Dues	4,200	0.2%
Golf Tournament Expense 42,000 2.0% Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% TOTAL EXPENSES 2,052,59	Divorce Care-Adults/Kids	400	0.0%
Insurance Expense 49,000 2.4% Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) <td>50th Anniversary</td> <td>5,000</td> <td>0.2%</td>	50th Anniversary	5,000	0.2%
Legal & Professional 138,200 6.7% Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 100,714 4.9% Transfer from Endowment 0	Golf Tournament Expense	42,000	2.0%
Mail Appeal & Mailings 18,250 0.9% Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 100,0714 4.9% Transfer from Endowment 0	Insurance Expense	49,000	2.4%
Maintenance 30,000 1.5% Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 100,00% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Legal & Professional	138,200	6.7%
Meals & Entertainment 6,500 0.3% Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Mail Appeal & Mailings	18,250	0.9%
Postage 10,200 0.5% Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0 0	Maintenance	30,000	1.5%
Psychiatric & Clinical Exp 5,000 0.2% Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0 0	Meals & Entertainment	6,500	0.3%
Subscriptions 3,750 0.2% Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 100,714 4.9% Transfer from Endowment 0	Postage	10,200	0.5%
Supplies 16,000 0.8% Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0 0	Psychiatric & Clinical Exp	5,000	0.2%
Telephone 14,500 0.7% Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Subscriptions	3,750	0.2%
Training 2,000 0.1% Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Supplies	16,000	0.8%
Travel Expense 20,000 1.0% Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Telephone	14,500	0.7%
Utilities 25,000 1.2% Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Training	2,000	0.1%
Value/Split-Interest Annuity 3,400 0.2% Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Travel Expense	20,000	1.0%
Adoption Expense 300 0.0% Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Utilities	25,000	1.2%
Childrens Foster Care / Nonstate 150,000 7.3% Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Value/Split-Interest Annuity	3,400	0.2%
Marketing 28,500 1.4% Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0 0	Adoption Expense	300	0.0%
Social Services Recruiting 500 0.0% Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0 0	Childrens Foster Care / Nonstate	150,000	7.3%
Misc. Expenses 2,000 0.1% Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Marketing	28,500	1.4%
Bad Debt TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Social Services Recruiting	500	0.0%
TOTAL EXPENSES 2,052,596 100.0% NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Misc. Expenses	2,000	0.1%
NET GAIN (LOSS) 100,714 4.9% Transfer from Endowment 0	Bad Debt		
Transfer from Endowment 0	TOTAL EXPENSES	2,052,596	100.0%
	NET GAIN (LOSS)	100,714	4.9%
100,714	Transfer from Endowment	0	
	•	100,714	