

**Exile International**  
**FY 2017 Budget**  
**November 1, 2017 - October 31, 2018**

|   | Action    | Congo     | Uganda     | Total Action | Administration | Advocacy & Awareness | Fundraising | TOTAL                  |
|---|-----------|-----------|------------|--------------|----------------|----------------------|-------------|------------------------|
| <b>INCOME</b>                           |           |           |            |              |                |                      |             |                        |
| Recurring Donations                     |           |           |            |              |                |                      |             | 336,720.00             |
| Funds Carried Over                      |           |           |            |              |                |                      |             | 225,782.00             |
| Foundations, One Time Gifts             |           |           |            |              |                |                      |             | 615,098.00             |
| <b>Total Donations</b>                  |           |           |            |              |                |                      |             | <b>\$ 1,177,600.00</b> |
| Merchandise Sales                       |           |           |            |              |                |                      |             | 15,000.00              |
| <b>TOTAL Income</b>                     |           |           |            |              |                |                      |             | <b>\$ 1,192,600.00</b> |
| Cost of Goods Sold                      |           |           |            |              |                |                      |             | 5,275.00               |
| Merchandise Shipping Costs              |           |           |            |              |                |                      |             | 597.00                 |
| Total Cost of Goods Sold                |           |           |            |              |                |                      |             | 5,872.00               |
| <b>Gross Profit</b>                     |           |           |            |              |                |                      |             | <b>\$ 1,186,728.00</b> |
| <b>EXPENSES</b>                         |           |           |            |              |                |                      |             |                        |
| Advertising                             |           |           |            |              |                | 3,400.00             | 1,702.00    | 5,102.00               |
| Banking & Transaction Fees              |           |           |            |              | 344.00         | 43.48                | 13,144.00   | 13,531.48              |
| Banking & Transaction Fees- Programming | 584.49    | 5,596.00  | 1,481.00   | 7,661.49     | 12.00          |                      |             | 7,673.49               |
| Campaigns & Initiatives                 |           |           |            |              |                | 17,000.00            | 17,000.00   | 34,000.00              |
| Compensation - Employees                | 77,356.00 |           |            | 77,356.00    | 103,141.87     | 65,635.78            | 35,162.00   | 281,295.65             |
| Compensation - Non Employee             | 1,132.86  |           |            | 1,132.86     | 15,293.57      | 20,391.43            | 2,832.14    | 39,650.00              |
| Conferences and Meetings                | 850.00    |           |            | 850.00       | 2,277.00       | 392.00               | 367.00      | 3,886.00               |
| Depreciation                            |           |           |            |              | 500.00         |                      |             | 500.00                 |
| Dues & Subscriptions                    |           |           |            |              | 1,838.00       | 205.00               |             | 2,043.00               |
| Gifts                                   |           | 6,250.00  | 2,400.00   | 8,650.00     | 791.00         | 187.00               | 154.00      | 9,782.00               |
| Exhibits & Art Displays                 |           |           |            |              |                | 995.00               |             | 995.00                 |
| <b>In Country Support</b>               |           |           |            |              |                |                      |             |                        |
| Child Sponsorships                      |           | 70,740.00 | 105,000.00 | 175,740.00   |                |                      |             | 175,740.00             |
| University Scholarships                 |           | 26,967.00 |            | 26,967.00    |                |                      |             | 26,967.00              |
| PLC Monthly Programming Expenses        |           | 51,000.00 |            | 51,000.00    |                |                      |             | 51,000.00              |
| CPU Monthly Programming Expenses        |           |           | 14,545.00  | 14,545.00    |                |                      |             | 14,545.00              |
| Compensation                            |           | 63,732.00 | 53,040.00  | 116,772.00   |                |                      |             | 116,772.00             |
| Food and Water                          |           | 39,600.00 | 6,720.00   | 46,320.00    |                |                      |             | 46,320.00              |
| Medical                                 |           | 9,600.00  | 9,413.00   | 19,013.00    |                |                      |             | 19,013.00              |
| Programming Trips                       | 36,000.00 |           |            | 36,000.00    |                |                      |             | 36,000.00              |
| Professional Fees                       | 15,000.00 |           |            | 15,000.00    |                |                      |             | 15,000.00              |
| Transportation Purchases                | 12,000.00 |           |            | 12,000.00    |                |                      |             | 12,000.00              |
| Special Requests                        | 12,000.00 |           |            | 12,000.00    |                |                      |             | 12,000.00              |
| Community Education & Training          | 10,000.00 |           |            | 10,000.00    |                |                      |             | 10,000.00              |
| Emergency Relief                        | 10,000.00 |           |            | 10,000.00    |                |                      |             | 10,000.00              |
| Student Vocational Skills & Expenses    | 5,000.00  |           |            | 5,000.00     |                |                      |             | 5,000.00               |
| Repairs Maintenance                     | 5,000.00  |           |            | 5,000.00     |                |                      |             | 5,000.00               |
| Insurance                               |           |           |            |              | 4,219.00       |                      |             | 4,219.00               |
| Legal and Professional Fees             |           |           |            |              | 10,413.00      |                      | 5,275.00    | 15,688.00              |

|   |                      |                      |                      |                      |                      |                      |                     |                       |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------|-----------------------|
| Postage                                       | 266.00               |                      |                      | 266.00               | 777.00               | 538.00               | 172.00              | 1,753.00              |
| Printing and Publications                     | 509.00               |                      |                      | 509.00               | 831.00               | 2,905.00             | 2,234.00            | 6,479.00              |
| Professional Development (African & American) | 83.23                | 600.00               | 949.00               | 1,632.23             | 3,000.00             |                      |                     | 4,632.23              |
| Rent  |                      |                      |                      |                      | 12,000.00            |                      |                     | 12,000.00             |
| Software & IT                                 |                      |                      |                      |                      | 7,209.00             |                      |                     | 7,209.00              |
| Supplies                                      | 2,000.00             |                      |                      | 2,000.00             | 5,000.00             | 2,000.00             |                     | 9,000.00              |
| Taxes & Licenses                              | 4,877.00             | 1,302.00             |                      | 6,179.00             | 7,200.00             | 3,939.00             | 2,885.00            | 20,203.00             |
| Telephone & Internet                          | 1,270.00             |                      |                      | 1,270.00             | 427.00               |                      | 427.00              | 2,124.00              |
| Travel  | 3,000.00             |                      |                      | 3,000.00             | 3,000.00             | 4,000.00             | 3,000.00            | 13,000.00             |
| <b>Total Expenses</b>                         | <b>\$ 196,928.58</b> | <b>\$ 275,387.00</b> | <b>\$ 193,548.00</b> | <b>\$ 665,863.58</b> | <b>\$ 178,273.44</b> | <b>\$ 121,631.69</b> | <b>\$ 84,354.14</b> | <b>\$1,050,122.85</b> |

**Net Operating Income**

**\$ 136,605.15**