

Form **990-N****Electronic Notice (e-Postcard)**

OMB No. 1545-2085

Department of the Treasury
Internal Revenue Service**for Tax-Exempt Organization not Required to File Form 990 or 990-EZ****2017**

Open to Public Inspection

A For the **2017** Calendar year, or tax year beginning **2017-07-01** and ending **2018-06-30****B** Check if available

-
- Terminated for Business
-
-
- Gross receipts are normally \$50,000 or less

C Name of Organization: **BETTER DECISIONS****PO Box 120754, Nashville,
TN, US, 37212****D** Employee IdentificationNumber **62-1775155****E** Website:**F** Name of Principal Officer: **Jennie Nunnery****PO Box 120754, Nashville,
TN, US, 37212**

Privacy Act and Paperwork Reduction Act Notice: We ask for the information on this form to carry out the Internal Revenue laws of the United States. You are required to give us the information. We need it to ensure that you are complying with these laws.

The organization is not required to provide information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. The rules governing the confidentiality of the Form 990-N is covered in code section 6104.

The time needed to complete and file this form and related schedules will vary depending on the individual circumstances. The estimated average times is 15 minutes.

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Better Decisions

BALANCE SHEET

As of June 30, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Better Decisions	47,166.08
Certificate of Deposit	0.00
Total Bank Accounts	\$47,166.08
Total Current Assets	\$47,166.08
TOTAL ASSETS	\$47,166.08
LIABILITIES AND EQUITY	
Total Liabilities	
Equity	
Opening Balance Equity	26,570.51
Retained Earnings	43,697.02
Net Income	-23,101.45
Total Equity	\$47,166.08
TOTAL LIABILITIES AND EQUITY	\$47,166.08

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BUDGET VS. ACTUALS

July 2017 - June 2018

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Contributions				
Individuals	14,018.57	14,500.00	-481.43	96.68 %
Total Contributions	14,018.57	14,500.00	-481.43	96.68 %
Employer Sponsored Contribution		1,500.00	-1,500.00	
Foundations	4,500.00	2,500.00	2,000.00	180.00 %
Religious Donations	9,510.00	16,000.00	-6,490.00	59.44 %
State of Tenn Grant	8,000.00	8,000.00	0.00	100.00 %
Total Income	\$36,028.57	\$42,500.00	\$ -6,471.43	84.77 %
GROSS PROFIT	\$36,028.57	\$42,500.00	\$ -6,471.43	84.77 %
Expenses				
Administrative				
Communication	1,023.44	1,030.00	-6.56	99.36 %
Contract Labor	135.49		135.49	
Dues & Subscriptions	393.30	600.00	-206.70	65.55 %
Fees & Other	170.00	250.00	-80.00	68.00 %
Meals & Entertainment	147.58	250.00	-102.42	59.03 %
Payroll Cost	2,350.95	600.00	1,750.95	391.83 %
Professional Services	29.84	540.00	-510.16	5.53 %
Training	154.00	1,150.00	-996.00	13.39 %
Total Administrative	4,404.60	4,420.00	-15.40	99.65 %
Bank Charge	0.94		0.94	
Insurance	787.01	380.00	407.01	207.11 %
Marketing	373.86	1,500.00	-1,126.14	24.92 %
Office				
Copying & Printing	14.63		14.63	
Office Supplies	716.83	500.00	216.83	143.37 %
Postage	156.10	250.00	-93.90	62.44 %
Total Office	887.56	750.00	137.56	118.34 %
Programming Costs				
Programming Costs	88.05		88.05	
Cycle Costs	1,279.95	1,250.00	29.95	102.40 %
Honorarium	200.00		200.00	
Mileage Reimbursement	1,586.79	1,000.00	586.79	158.68 %
Volunteer Event	1,253.63	800.00	453.63	156.70 %
Total Programming Costs	4,408.42	3,050.00	1,358.42	144.54 %
Salary Cost				
Employee Benefits	3,222.00	1,320.00	1,902.00	244.09 %
Gross Salary	42,166.59	44,000.00	-1,833.41	95.83 %
Payroll Taxes	2,879.04	3,366.00	-486.96	85.53 %
Total Salary Cost	48,267.63	48,686.00	-418.37	99.14 %
Total Expenses	\$59,130.02	\$58,786.00	\$344.02	100.59 %

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OPERATING INCOME	\$ -23,101.45	\$ -16,286.00	\$ -6,815.45	141.85 %
NET INCOME	\$ -23,101.45	\$ -16,286.00	\$ -6,815.45	141.85 %

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PROFIT AND LOSS

July 2017 - June 2018

	TOTAL		
	JUL 2017 - JUN 2018	JUL 2016 - JUN 2017 (PY)	CHANGE
Income			
Contributions			
Individuals	14,018.57	10,834.48	3,184.09
Organizations		520.00	-520.00
Total Contributions	14,018.57	11,354.48	2,664.09
Employer Sponsored Contribution		1,635.16	-1,635.16
Foundations	4,500.00	1,000.00	3,500.00
Religious Donations	9,510.00	13,050.00	-3,540.00
State of Tenn Grant	8,000.00	8,000.00	0.00
Total Income	\$36,028.57	\$35,039.64	\$988.93
GROSS PROFIT	\$36,028.57	\$35,039.64	\$988.93
Expenses			
Administrative			
Communication	1,023.44	868.44	155.00
Contract Labor	135.49		135.49
Dues & Subscriptions	393.30		393.30
Fees & Other	170.00	100.00	70.00
Meals & Entertainment	147.58	28.00	119.58
Payroll Cost	2,350.95	557.97	1,792.98
Professional Services	29.84	2,975.49	-2,945.65
Training	154.00	78.33	75.67
Total Administrative	4,404.60	4,608.23	-203.63
Bank Charge	0.94	0.47	0.47
Computer		399.97	-399.97
Insurance	787.01		787.01
Marketing	373.86		373.86
Office			
Copying & Printing	14.63	206.66	-192.03
Office Supplies	716.83	759.53	-42.70
Postage	156.10	134.58	21.52
Total Office	887.56	1,100.77	-213.21
Programming Costs	88.05		88.05
Cycle Costs	1,279.95	491.03	788.92
Honorarium	200.00		200.00
Mileage Reimbursement	1,586.79		1,586.79
Volunteer Event	1,253.63		1,253.63
Total Programming Costs	4,408.42	491.03	3,917.39
Salary Cost			
Employee Benefits	3,222.00	2,369.94	852.06
Gross Salary	42,166.59	20,333.43	21,833.16
Payroll Taxes	2,879.04	1,736.78	1,142.26

	TOTAL		
	JUL 2017 - JUN 2018	JUL 2016 - JUN 2017 (PY)	CHANGE
Total Salary Cost	48,267.63	24,440.15	23,827.48
Subscriptions		95.00	-95.00
Total Expenses	\$59,130.02	\$31,135.62	\$27,994.40
NET OPERATING INCOME	\$ -23,101.45	\$3,904.02	\$ -27,005.47
NET INCOME	\$ -23,101.45	\$3,904.02	\$ -27,005.47