## Financial Summary Prepared for NTFS Board Meeting of January 14, 2020

Prepared by Jean Lauzon, Bookkeeper
January 11, 2020

## 1. Financial Summary since the November Board Meeting

Since the November board meeting, our balance sheet has increased by $\$ 2,336.96$. This period the expenses were $\$ 8,072.04$. Our income was $\$ 10,409.00$.

The income was received from: $\$ 5,000$ from Truxton Trust, $\$ 3,553$ from Individual Contributions, and $\$ 1,856$ from Paid Invoices. Note on individual donations: We received 3 donations in the name of Fred Oster for $\$ 600$ this period, for a total of $\$ 2,075$.

Note on Expenses: $\$ 579.99$ was spent on a dust collector. This amount is reflected in the Shop Supplies category. Without these one-time purchase, the shop expenses would be $\$ 4,418.47$.

Our total cash on hand is $\$ 41,344.71^{*}$. NTFS is still on solid financial grounds.
*Note: The total cash on hand on the November report was incorrect. The actual total cash on hand should have been $\$ 39,007.75$.

Financial Summary since November Board Meeting

| Categories | Outstanding | Grant Amount Used | Revenues | Expenses |
| :---: | :---: | :---: | :---: | :---: |
| Alarm |  |  |  | 74.85 |
| Corporation Matching Grants |  |  | 5,000.00 |  |
| Individual Contributions |  |  | 3,553.00 |  |
| Insurance |  |  |  | 739.00 |
| Other |  |  |  | 568.73 |
| Outstanding Invoice | 465.50 | 644.50 |  |  |
| Paid Invoice |  | 2,346.00 | 1,856.00 |  |
| Project Supplies | 99.39 |  |  | 1,465.45 |
| Shop Supplies | 271.93 |  |  | 4,998.46 |
| Trash Collection |  |  |  | 225.55 |
| Grand Total | 836.82 | 2,990.50 | 10,409.00 | 8,072.04 |

See Appendix A for details on the financial activities.
Note: The Outstanding column contains totals for invoice generated this period that are still unpaid, and expenses incurred but not yet paid, typically Walker Lumber.

## 2. Outstanding Invoices

- There are 20 outstanding invoices.
- Totaling \$772.00
- 15 are more than 30 days old for $\$ 357.50$.
- Request permission to write-off projects 828 for $\$ 35$.

| Date | Payee/Payor | Job \# | Amount | Grant Amount | Note |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2/17/2019 | Plant the Seed (Ross ELC) | 799 | 100.00 |  | Reminder sent 12/7/19 |
| 5/25/2019 | Fall Hamilton | 847 | 16.00 | 144.00 | Reminder sent 12/7/19 |
| 5/25/2019 | Antioch MS | 828 | 35.00 | 340.00 | Teacher no longer with MNPS |
| 7/13/2019 | Fall Hamilton | 876 | 15.00 | 127.00 | Reminder sent 12/7/19 |
| 8/24/2019 | Hillsboro HS | 898 | 13.00 | 52.00 | Reminder sent 12/7/19 |
| 10/5/2019 | Fall Hamilton | 868 | 34.00 | 306.00 | Reminder sent 12/7/19 |
| 10/5/2019 | Fall Hamilton | 872 | 18.00 | 167.00 | Reminder sent 12/7/19 |
| 10/5/2019 | McGavock HS | 882 | 25.00 | 250.00 | Reminder sent 12/7/19 |
| 10/5/2019 | Fall Hamilton | 897 | 6.50 | 58.50 | Reminder sent 12/7/19 |
| 10/26/2019 | Bellevue | 938 | 10.00 | 75.00 | Reminder sent 12/7/19 |
| 10/26/2019 | Antioch MS | 893-T | 18.00 | 157.00 | Reminder sent 12/7/19 |
| 10/26/2019 | Antioch MS | 893-B | 16.00 | 144.00 | Reminder sent 12/7/19 |
| 11/18/2019 | Thurgood Marshal | 912 | 8.00 | 67.00 |  |
| 11/18/2019 | Overton | 925 | 33.00 | 292.00 |  |
| 11/18/2019 | Dupont | 936 | 10.00 | 75.00 |  |
| 12/9/2019 | Jordan Richardson | Eagle Scout | 315.00 |  |  |
| 12/7/2019 | Glenview | 905 | 11.00 | 104.00 |  |
| 1/12/2020 | Antioch MS | 960 | 30.00 | 30.00 |  |
| 1/12/2020 | Isaac Litton | 952 | 8.50 | 76.50 |  |
| 1/12/2020 | JT Moore | 933 | 50.00 |  |  |

## 3. Grant Funds

3 grants currently available for spending, with a total of $\$ 4,763.00$ to be allocated. This includes a grant from the Sertoma Club, \$2,500.

The Nashville Predators Foundation 2019, $\$ 4,602$ has been allocated to 23 projects. $\$ 398$ remains to be spent before mid-February. The Final report is due no later than February 28, 2020.

The Sertoma Club grant for $\$ 2,500$. No projects have yet been assigned.
The Truxton Trust grant for $\$ 5,000$ was received this period. No projects have yet been assigned.
There are currently 8 projects requiring $\$ 3,683.40$ in grant funds. These projects will be funded from available grants were completed.

| Total of all Grants | $\$$ | $\mathbf{1 2 , 5 0 0}$ |
| :--- | :--- | ---: |
| Funded Todate | $\$$ | 4,602 |
| Unallocated Total | $\$$ | $7,898.00$ |
|  |  |  |
| Predators - 2/20/20 | $\$$ | 398 |
| Sertoma Club | $\$$ | 2,500 |
| Truxton Trust | $\$$ | 5,000 |
| Proposed | $\$$ | $(4,215)$ |
| $\quad$ Unallocated | $\$$ | $3,683.40$ |

4. Budget Usage for 2019 and 2020

Below are the actual income and expense numbers for 2019 and 2020

- We spent $\$ 6,333.22$ more than expected in the Miscellaneous/Other category. $\$ 6,239.17$ of that amount was on one-time purchase. See list below table
- Our Product Revenue/Material Repayment was $\$ 11,893.09$ above budget. However, the total of $\$ 34,704.50$ includes $\$ 18,161$ in grants used to pay for the projects. This recognition of grant funds had not been anticipated when the budget was defined.
- In 2018, we received a one-time grant $(\$ 9,000)$ from the Frist Foundation. This amount should not have been considered when defining the 2019 budget.

2020 Annual Budget

| 12-Jan-20 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Expenses | 2018 | 2019 (projected) | 2019 Actual | $\begin{aligned} & 2019+/- \text { from } \\ & \text { Projected } \end{aligned}$ | 2020 (projected) | 2020 YTD |  |
| Insurance | \$794.00 | \$1,535.00 | \$1,485.00 | -\$50.00 | \$1,500.00 | \$739.00 |  |
| Reporting, Renewal and Permit Fees | \$665.35 | \$325.00 | \$454.94 | \$129.94 | \$430.00 | \$0.00 |  |
| Materials and Supplies | \$32,126.14 | \$33,089.92 | \$34,618.39 | \$1,528.47 | \$35,000.00 | \$1,037.51 |  |
| Miscellaneous/Other | \$1,988.49 | \$2,048.14 | \$8,381.36 | \$6,333.22 | \$5,200.00 | \$81.43 | See Note 1 |
| Consulting Fees |  | \$7,953.00 | \$953.75 | -\$6,999.25 | \$12,500.00 |  |  |
|  |  |  |  | \$0.00 |  |  |  |
| Total | \$35,573.98 | \$44,951.06 | \$45,893.44 | \$942.38 | \$54,630.00 | \$1,857.94 |  |
|  |  |  |  |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |
| Product Revenue | \$22,147.00 | \$22,811.41 | \$34,704.50 | \$11,893.09 | \$22,815.00 | \$1,770.00 | see Note 2 |
| Corporate Grants | \$3,500.00 | \$3,500.00 | \$3,519.69 | \$19.69 | \$3,500.00 | \$0.00 |  |
| Foundation Grants | \$21,800.00 | \$22,454.00 | \$12,000.00 | -\$10,454.00 | \$10,000.00 | \$5,000.00 |  |
| Individual Gifts and Contributions | \$5,995.41 | \$6,175.27 | \$6,900.60 | \$725.33 | \$1,850.00 | \$13.00 |  |
| Cash on Hand |  |  |  |  |  | \$41,344.71 |  |
| Total | \$53,442.41 | \$54,940.68 | \$57,124.79 | \$2,184.11 | \$38,165.00 | \$6,783.00 |  |

Note 1: The following one-time expenses were counted in Miscellaneous/Other


Note 2: 2019 Actual Product Revenue includes $\$ 14,070$ in payments received and $\$ 26,634.50$ of grant money used to pay for the projects. It is difficult to account for the grants funds without duplicating the revenue since the grants funds may be received in the same calendart year as they are used.

| Financial Summary since Nove | rd Meet |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Categories | Outstanding | Grant Amount Used | Revenues | Expenses |
| Alarm |  |  |  | 74.85 |
| NCA Alarms |  |  |  | 74.85 |
| Corporation Matching Grants |  |  | 5,000.00 |  |
| Truxton Trust |  |  | 5,000.00 |  |
| Individual Contributions |  |  | 3,553.00 |  |
| Clarke McClendon |  |  | 500.00 |  |
| Linette McGowan |  |  | 50.00 |  |
| Virginia Fleshwood |  |  | 50.00 |  |
| Anchor Bolts \& Fasterners LLC |  |  | 150.00 |  |
| Bob Harwell |  |  | 500.00 |  |
| Brenda Peery |  |  | 13.00 |  |
| Cedar Hall School |  |  | 215.00 |  |
| Jeremiah Weeden-Wright (HCA) |  |  | 75.00 |  |
| Julie McCown |  |  | 2,000.00 |  |
| Insurance |  |  |  | 739.00 |
| Berkley Select |  |  |  | 739.00 |
| Other |  |  |  | 568.73 |
| Volunteer Lunch |  |  |  | 195.33 |
| PO Box |  |  |  | 134.00 |
| Web Site |  |  |  | 239.40 |
| Outstanding Invoice | 465.50 | 644.50 |  |  |
| 905 - Glenview | 11.00 | 104.00 |  |  |
| 912 - Thurgood Marshal | 8.00 | 67.00 |  |  |
| 925 - Overton | 33.00 | 292.00 |  |  |
| 933 - JT Moore | 50.00 |  |  |  |
| 936 - Dupont | 10.00 | 75.00 |  |  |
| 952 - Isaac Litton | 8.50 | 76.50 |  |  |
| 960 - Antioch MS | 30.00 | 30.00 |  |  |
| Eagle Scout | 315.00 |  |  |  |
| Paid Invoice |  | 2,346.00 | 1,856.00 |  |
| 833 - McGavcok |  | 50.00 | 25.00 |  |
| 877 - Haywood |  | 540.00 | 60.00 |  |
| 879 - J.E. Moss |  | 158.00 | 17.00 |  |
| 896 - T A Edison |  | 108.00 | 12.00 |  |
| 903 - Jere Baxter |  | 150.00 |  |  |
| 910 - Margaret Allen MS |  | 270.00 | 30.00 |  |
| 921 - STEM |  |  | 547.00 |  |
| 929 - Percy Priest |  |  | 160.00 |  |
| 930 - Hillsboro HS |  |  | 600.00 |  |
| 941 - Tusculum |  | 385.00 |  |  |
| 947 - Cedar Hall School |  |  | 385.00 |  |
| 948 - Whitsitt |  | 565.00 |  |  |
| 954 - Croft |  | 70.00 | 15.00 |  |
| 959 - Westmead |  | 50.00 | 5.00 |  |
| Project Supplies | 99.39 |  |  | 1,465.45 |
| 920 |  |  |  | 88.54 |
| 944 | 73.02 |  |  |  |
| 948 |  |  |  | 124.32 |
| 961 | 26.37 |  |  |  |
| Astem |  |  |  | 31.87 |
| Boy Scouts |  |  |  | 304.26 |
| Christiana |  |  |  | 226.01 |
| Donelson |  |  |  | 121.88 |
| Dupont |  |  |  | 74.80 |
| Glenview |  |  |  | 44.58 |
| Hillsboro |  |  |  | 251.36 |
| Marshall |  |  |  | 11.39 |
| Napier |  |  |  | 11.39 |
| Overton |  |  |  | 108.01 |
| Picnic |  |  |  | 31.04 |
| (blank) |  |  |  | 36.00 |
| Shop Supplies | 271.93 |  |  | 4,998.46 |
| Trash Collection |  |  |  | 225.55 |
| Grand Total | 836.82 | 2,990.50 | 10,409.00 | 8,072.04 |

## Appendix B - Grant Usage \& Availability



