

BrightStone, Inc.
Profit & Loss Budget Overview
January through December 2018

| | <u>Jan - Dec 18</u> |
|--------------------------------|---------------------|
| Ordinary Income/Expense | |
| Income | |
| Contributions | 350,000.00 |
| Grants/Foundations | 85,000.00 |
| Fund Raising Activities | 331,300.00 |
| Facility Use Revenue | 4,800.00 |
| Sales | 25,500.00 |
| Student Tuition | 303,000.00 |
| Student Fees | 44,300.00 |
| Interest/Dividend Earned | 1,000.00 |
| Other Income (Rewards/Points) | 1,100.00 |
| Total Income | <u>1,146,000.00</u> |
| Gross Profit | 1,146,000.00 |
| Expense | |
| Administration | 25,950.00 |
| Contract Labor & Services | 24,000.00 |
| Day Program | 24,200.00 |
| Facility | 77,461.00 |
| Fund Raising/Grant Development | 66,058.00 |
| Marketing & Promotion | 34,060.00 |
| Outside Services | 17,700.00 |
| Payroll & Benefits | 798,991.00 |
| Payroll Taxes | 53,360.00 |
| Transportation | 24,220.00 |
| Total Expense | <u>1,146,000.00</u> |
| Net Ordinary Income | 0.00 |
| Other Income/Expense | |
| Other Income | |
| Land/Structures Income | 67,500.00 |
| Capital Campaign Contributions | 144,200.00 |
| Total Other Income | <u>211,700.00</u> |
| Other Expense | |
| Land/Structure Expense | 109,700.00 |
| Capital Campaign Expense | 102,000.00 |
| Total Other Expense | <u>211,700.00</u> |
| Net Other Income | 0.00 |
| Net Income | <u><u>0.00</u></u> |