United Cerebral Palsy of Middle Tennessee
Statement of Income and Expense (modified cash basis -- unaudited)
For the Years Ended June 30, 2009 and 2010

	FYE 6/30/09 Actual									FYE 6/30/10 Budget		
	Actual			Budget			Variance					
	Income	Expenses	Net	Income	Expenses	Net	Income	Expenses	Net	Income	Expenses	Net
Fund Raising Events												
Casual Day	$ 40,490	$ (5,538)	$ 34,952	$ 37,000	$ (5,790)	$ 31,210	$ 3,490	$ 252	$ 3,742	$ 42,500	$ (5,800)	$ 36,700
Celebrity Tailgate Party	-	-	-	50,000	(16,000)	34,000	(50,000)	16,000	(34,000)	34,000	-	34,000
Holiday Campaign	22,257	(4,344)	17,913	25,700	(6,400)	19,300	(3,443)	2,056	(1,387)	26,400	(6,400)	20,000
Music Row Ladies Golf	14,200	(25,209)	(11,009)	59,000	(23,000)	36,000	(44,800)	(2,209)	(47,009)	59,000	(23,000)	36,000
Statesmen's Golf	19,650	(4,832)	14,818	21,865	(5,360)	16,505	(2,215)	528	(1,687)	10,000	(5,000)	5,000
Southeast Financial Golf	-	-	-	-	-	-	-	-	-	43,000	-	43,000
Resolution Run	41,685	(18,555)	23,130	35,000	(12,000)	23,000	6,685	(6,555)	130	57,250	(22,000)	35,250
VIP Campaign	44,931	-	44,931	40,460	(175)	40,285	4,471	175	4,646	55,460	(1,500)	53,960
	183,213	(58,478)	124,735	269,025	(68,725)	200,300	(85,812)	10,247	(75,565)	327,610	(63,700)	263,910
Gifts & Other Income												
Designated Gifts	13,227	-	13,227	12,000	-	12,000	1,227	-	1,227	12,000	-	12,000
Grants/Foundations/Corporate	19,881	-	19,881	40,000	-	40,000	(20,119)	-	(20,119)	41,000	-	41,000
Interest Income	179	-	179	700	-	700	(521)	-	(521)	150	-	150
National Sponsors	7,927	-	7,927	800	-	800	7,127	-	7,127	4,800	-	4,800
United Way--Donor Designations	15,838	-	15,838	2,300	-	2,300	13,538	-	13,538	10,000	-	10,000
Non-designated Gifts	112	-	112	1,000	-	1,000	(888)	-	(888)	300	-	300
	57,164	-	57,164	56,800	-	56,800	364	-	364	68,250	-	68,250
Program Income												
Burch Special Needs Grants	-	(6,000)	(6,000)	-	(5,365)	(5,365)	-	(635)	(635)	-	(6,000)	(6,000)
DDC Education Travel	49,649	(32,271)	17,378	25,000	(22,500)	2,500	24,649	(9,771)	14,878	25,000	(22,500)	2,500
Equipment Exchange	-	(6,527)	(6,527)	-	(12,000)	(12,000)	-	5,473	5,473	-	(7,500)	(7,500)
Family Support Rutherford	203,518	(176,929)	26,589	237,979	(206,748)	31,231	(34,461)	29,819	(4,642)	192,966	(167,449)	25,517
Information Education Referral	-	(1,912)	(1,912)	-	(1,500)	(1,500)	-	(412)	(412)	-	(8,038)	(8,038)
Children's Recourse & Training	86,249	(68,656)	17,593	90,000	(72,000)	18,000	(3,751)	3,344	(407)	40,000	(32,600)	7,400
Recreation - Other	-	(2,982)	(2,982)	-	(2,821)	(2,821)	-	(161)	(161)	-	(3,000)	(3,000)
THDA Contract - Ramps & DHA	387,194	(341,429)	45,765	363,155	(331,260)	31,895	24,039	(10,169)	13,870	425,000	(391,956)	33,044
	726,610	(636,706)	89,904	716,134	(654,194)	61,940	10,476	17,488	27,964	682,966	(639,043)	43,923
Fixed Costs												
Payroll	-	(243,387)	(243,387)	-	(245,000)	(245,000)	-	1,613	1,613	-	(288,500)	(288,500)
General & Administrative	-	(62,629)	(62,629)	-	(64,926)	(64,926)	-	2,297	2,297	-	(78,800)	(78,800)
Interest Expense	-	(7,017)	(7,017)	-	(7,065)	(7,065)	-	48	48	-	(6,937)	(6,937)
	-	(313,033)	(313,033)	-	(316,991)	(316,991)	-	3,958	3,958	-	(374,237)	(374,237)
Operating Totals	$ 966,987	$ (1,008,217)	$ (41,230)	$ 1,041,959	$ (1,039,910)	$ 2,049	$ (74,972)	$ 31,693	$ (43,279)	$ 1,078,826	$ (1,076,980)	$ 1,846
Capital Items												
Loan Repayments	-	(1,158)	(1,158)	-	(1,110)	(1,110)	-	(48)	(48)	-	(1,238)	(1,238)
Overall Totals	$ 966,987	$ (1,009,375)	$ (42,388)	$ 1,041,959	$ (1,041,020)	$ 939	$ (74,972)	$ 31,645	$ (43,327)	$ 1,078,826	$ (1,078,218)	$ 608