

[illegible]

	2021
Special Needs Law Center	\$ 4,800
United Way	\$ 1,000
Fees (camp & CoF)	\$ 2,000
Pizza Kits	\$ -
HOMES - Recall of loan (\$38,500k)	
Grant Opportunities	
Altria (Support & Education)	\$ -
Cares Act (ABA Led Tutoring)	\$ 9,000
CNM Grant	\$ -
Community Foundation Matching Grant (\$5k)*	
Global DS Family	\$ -
DIDD/United Cerebral Palsy of Middle TN (books)	\$ 1,000
TN Disability Coalition (*\$5k)	
Predators (Extraordinary Evening)	\$ 3,000
Other income	
PPP Loan proceeds	\$ 51,000
<b>TOTAL INCOME</b>	<b>\$ 586,100</b>
<b>Aministrative Expenses (AD)</b>	
Contract Labor	
Accounting	\$ 5,100
Audit	\$ 6,000
Other (database)	\$ 5,000
Filing & registration fees (TN Charitable solicitation w state, annual filing fee, etc.)	\$ 300
insurance	\$ 6,600
Miscellaneous	
Mortgage discount expense	\$ 530
Office supplies (not program specific - toner, etc.)	\$ 6,000
staff/taxes (10%)	\$ 25,309
telephone & internet (comcast, wifi)	\$ 3,500
<b>Total Administrative Expenses</b>	<b>\$ 58,339</b>
<b>First Call (FC) for caregivers/families</b>	
Celebration (baby showers & gift items like onesies)	\$ 4,000

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Crisis	\$ 4,000
Parent Mentors (Training/Appreciation)	\$ -
Collaterals we print (Extraordinary Lives Guidebook, trifolds, First Call brochures, etc.)	\$ 3,000
Sunshine (Bags/Visits/Meals or anything else we mail/give to parents that isn't celebration)	\$ 5,000
Miscellaneous	
<b>Education (ED)</b>	
ABA-led Tutoring (Cares Act - paid for in 2020)	\$ -
Books - ALL books purchased for caregivers on any topic	\$ 2,500
DSAIA Conference	\$ 150
DSC2U	\$ 2,500
Inspired Scholarship	\$ 1,000
Lunch & Learns/Workshops	\$ 3,000
NDSC Conference (virtual only)	\$ 600
Miscellaneous	\$ 500
<b>Advocacy (AD)</b>	
COPAA MEMBERSHIP	\$ 200
Self-Advocate of Year (stationary, photo session, trip to policy seminar or ndss)	\$ 1,000
Parent Mentor Advocacy Training	
School Advocacy (if we pay for advocate)	\$ 500
Legislation	
Organ Transplant Legislation	\$ -
Medicaid Payback Legislation	\$ -
Disability Day on the Hill	\$ -
Miscellaneous	\$ 1,000
<b>Community (CO)</b>	
3.21	\$ 2,500
Amigos	\$ 1,500
CCK	\$ 6,000
Counselor-led Support Group	\$ 2,880
County Groups	\$ 6,000

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DADS	\$ 2,000
Dual Extraordinaire (DS/Autism)	\$ 1,000
GOATS	\$ 2,000
Halloween	\$ 750
Holiday (xmas party, santa & cards)	\$ 8,500
MOMS	\$ 2,000
Nashville Shores Day	\$ 50
Respite	\$ 5,000
Sibling Saturdays	\$ -
Spring Picnic	\$ 1,000
What Would Julie Do	\$ 2,880
Miscellaneous	\$ -
<b>Medical Partnership (MP)</b>	
Conferences (CPF, National Society of Genetics Counselors)	\$ -
Hospital/Physician Materials (books, giveaways, trainings, etc.)	\$ 3,500
<b>School Partnership (SP)</b>	
Conference (e.g. PIE)	\$ -
DS Awareness Curriculum	\$ 8,000
DS Specialist Program	\$ 500
Music & Fun with Belmont	\$ -
Miscellaneous	\$ 500
<b>Employment (EM)</b>	
Employer Partnership	\$ -
EMPLOY	\$ -
Pepe's w/a Purpose	\$ -
<b>Inclusive Programs (IN)</b>	
Circle of Friends	\$ 500
Creative Camp	\$ 2,000
Creative Club	\$ 2,500
Extraordinary Fun with Friends	\$ 2,000
One Extraordinary Evening (16+ dance)	\$ 10,000
Meredith Brunner Scholarship	\$ 1,000
Miscellaneous	\$ 1,000
Next Chapter Book Club	\$ 200

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<b>Development/Fundraising (DF)</b>	
Buddy Walk*	\$ 60,000
NDSS Payback for BW	\$ 4,000
Fishing tourney	\$ 12,000
Fundraising thank you/other	\$ -
Golf Tourney	\$ 25,000
Merchandise (to sell)	\$ 1,000
Race to include	\$ 4,000
Miscellaneous	\$ -
<b>Programs Miscellaneous (PM)</b>	
Biz/Volunteer (gifts, meals)	\$ 500
BOD Meetings	\$ 1,000
Credit Card Fees	\$ 7,000
Marketing/Communication	
Stationary (letterhead, biz cards, etc.)	\$ 500
Website (CF Webtools)	\$ 3,000
Memberships & Fees	
Center for NonProfit Management	\$ 350
Community Health Charities	\$ 250
DSAIA Membership	\$ 1,000
Global DS Membership	\$ 500
NDSC Affiliate Membership	\$ 250
state of tn annual filing	\$ 20
Robertson Co. Chamber	\$ 110
Office Items	
Cell Phones (staff)	\$ 2,400
Equipment (not specific to a program, e.g. computers, printers)	\$ 1,000
Exterminator	\$ 1,500
HVAC	\$ 1,000
Nashville Gas	\$ 800
NES	\$ 2,900
Office Cleaning	\$ 1,000
Office upgrades & materials	\$ 5,000
PO Box	\$ 115
Rent	\$ 30,000

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Security (ADT - Protection One & etc)	\$ 720
Software	
Adobe	\$ 600
Background checks	\$ 150
Emma	\$ 1,500
iStock	\$ 260
Kindful	\$ 1,800
LogMeIn - GoToWebinar	\$ 3,180
Maleware	\$ 300
MobileUp APP	\$ 3,000
Survey Monkey	\$ 420
Webconnex (refund reconcillation)	\$ 18
Staff/taxes (&ED) - 90%*excludes \$51k ppp	\$ 227,780
Staff Training/Professional Development/Meetings	\$ 500
Miscellaneous	
<b>Total Program Expenses</b>	<b>\$ 511,133</b>
<b>TOTAL EXPENSES</b>	<b>\$ 569,472</b>
<b>Net Income</b>	<b>\$ 16,628</b>