

**MARTHA O'BRYAN CENTER**  
**APPROVED BUDGET**  
**July 1, 2006 through June 30, 2007**

|                                   | 05/06<br>APPROVED<br>BUDGET | PER CENT<br>TO TOTAL | 06/07<br>APPROVED<br>BUDGET | PER CENT<br>TO TOTAL | Variance          |
|-----------------------------------|-----------------------------|----------------------|-----------------------------|----------------------|-------------------|
| <b>REVENUES</b>                   |                             |                      |                             |                      |                   |
| CHURCHES                          | 190,000                     | 7.8%                 | 191,000                     | 7.0%                 | 1,000             |
| INDIVIDUALS                       | 489,000                     | 20.1%                | 614,000                     | 22.6%                | 125,000           |
| FOUNDATIONS                       | 334,124                     | 13.8%                | 394,471                     | 14.5%                | 60,347            |
| CORPORATIONS                      | 146,100                     | 6.0%                 | 148,500                     | 5.5%                 | 2,400             |
| SPECIAL EVENTS                    | 110,000                     | 4.5%                 | 171,500                     | 6.3%                 | 61,500            |
| UNITED WAY DESIGNATIONS           | 37,000                      | 1.5%                 | 37,000                      | 1.4%                 | 0                 |
| UNITED WAY PROGRAM GRANTS         | 352,344                     | 14.5%                | 354,231                     | 13.0%                | 1,887             |
| GOVERNMENT GRANTS                 | 295,453                     | 12.2%                | 369,949                     | 13.6%                | 74,496            |
| EARNED GOVERNMENT REVENUE         | 341,059                     | 14.0%                | 283,181                     | 10.4%                | (57,878)          |
| CHILD CARE REVENUE                | 38,621                      | 1.6%                 | 36,275                      | 1.3%                 | (2,346)           |
| PRIVATE GRANTS                    | 84,553                      | 3.5%                 | 88,083                      | 3.2%                 | 3,530             |
| MISCELLANEOUS REVENUE             | 11,200                      | 0.5%                 | 33,200                      | 1.2%                 | 22,000            |
| <b>TOTAL REVENUES</b>             | <b>2,429,454</b>            | <b>100.0%</b>        | <b>2,721,390</b>            | <b>100.0%</b>        | <b>291,936</b>    |
| <b>EXPENDITURES</b>               |                             |                      |                             |                      |                   |
| SALARIES AND WAGES                | 1,520,382                   | 62.6%                | 1,734,236                   | 63.7%                | 213,854           |
| EMPLOYEE BENEFITS AND TAXES       | 335,171                     | 13.8%                | 369,652                     | 13.6%                | 34,481            |
| PROFESSIONAL/TEMPORARY SERVICES   | 17,500                      | 0.7%                 | 22,569                      | 0.8%                 | 5,069             |
| INSURANCE EXPENSE                 | 23,750                      | 1.0%                 | 25,920                      | 1.0%                 | 2,170             |
| FOOD AND SUPPLIES                 | 150,630                     | 6.2%                 | 178,098                     | 6.5%                 | 27,468            |
| SPECIFIC ASSISTANCE               | 4,690                       | 0.2%                 | 9,620                       | 0.4%                 | 4,930             |
| COMMUNICATIONS                    | 78,481                      | 3.2%                 | 59,201                      | 2.2%                 | (19,280)          |
| UTILITIES                         | 63,065                      | 2.6%                 | 70,565                      | 2.6%                 | 7,500             |
| BUILDINGS AND GROUNDS             | 84,200                      | 3.5%                 | 91,325                      | 3.4%                 | 7,125             |
| EQUIPMENT                         | 11,843                      | 0.5%                 | 14,808                      | 0.5%                 | 2,965             |
| COMPUTERS                         | 22,840                      | 0.9%                 | 19,915                      | 0.7%                 | (2,925)           |
| VEHICLES & TRAVEL                 | 11,015                      | 0.5%                 | 13,965                      | 0.5%                 | 2,950             |
| PROFESSIONAL DEVELOPMENT          | 18,186                      | 0.7%                 | 22,499                      | 0.8%                 | 4,313             |
| SUBSCRIPTIONS AND MEMBERSHIPS     | 6,771                       | 0.3%                 | 6,851                       | 0.3%                 | 80                |
| INTEREST, LICENSES, FEES AND MISC | 8,930                       | 0.4%                 | 9,536                       | 0.4%                 | 606               |
| FUNDED DEPRECIATION               | 72,000                      | 3.0%                 | 72,000                      | 2.6%                 | 0                 |
| <b>TOTAL EXPENDITURES</b>         | <b>2,429,454</b>            | <b>100.0%</b>        | <b>2,720,760</b>            | <b>100.0%</b>        | <b>291,306</b>    |
| <b>TOTAL BUDGET SURPLUS</b>       | <b><u>0</u></b>             |                      | <b><u>630</u></b>           |                      | <b><u>630</u></b> |