

Preston Taylor Ministries - 2013 BUDGET

	2013 BUDGET	2012 ACTUAL	Variance	%	Comments
Income					
4100 · Contributions					
4110 · Congregation	\$ 105,000	\$ 113,696	\$(8,696)	-7.6%	
4125 · Individuals					
4130 · Special Gift	-	75,000	(75,000)	-100.0%	Not expecting this one-time gift again in 2013
4125 · Individuals - Other	220,000	203,136	16,864	8.3%	Anticipated increase in Individual Giving
Total 4125 · Individuals	220,000	278,136	(58,136)	-20.9%	
4150 · Private Foundations/Grants					
4152 · Junior League Grant	-	32,850	(32,850)	-100.0%	Not expecting another JL grant; any grant received will be used for specific purpose outlined in proposal
4150 · Private Foundations/Grants - Other	61,000	59,160	1,840	3.1%	
Total 4150 · Private Foundations/Grants	61,000	92,010	(31,010)	-33.7%	
4175 · Corporations	16,000	14,011	1,989	14.2%	
Total 4100 · Contributions	\$402,000	\$ 497,853	\$(95,853)	-19.3%	
4200 · Fundraising Events					
4210 · Capture the Flag	2,500	1,834	666	36.3%	Modest increases anticipated
4225 · Golf Tournament	24,000	21,721	2,279	10.5%	Modest increases anticipated
Total 4200 · Fundraising Events	26,500	23,555	2,945	12.5%	
4400 · Youth					
4425 · Youth Enrichment	-	560	(560)	-100.0%	Any funds received in these categories offset field trip and additional Youth expenses below
4450 · Christmas Tree Fundraiser	-	1,917	(1,917)	-100.0%	
Total 4400 · Youth	-	2,477	(2,477)	-100.0%	
4500 · Barefoot Republic Camp	-	50	(50)	-100.0%	
4700 · Reimbursements	12,500	11,428	1,072	9.4%	
4750 · Fees	-	88	(88)	-100.0%	
4755 · Nativity Store	-	3,157	(3,157)	-100.0%	Not budgeted since proceeds offset expenses
4800 · Miscellaneous Giving (Memorial, etc.)	-	237	(237)	-100.0%	
4900 · Interest Income	1,000	943	57	6.0%	
Total Income	\$ 442,000	\$ 539,788	\$(97,788)	-18.1%	
Expense					
5100 · Personnel					
5101 · Executive Director	55,955	59,325	(3,370)	-5.7%	Bonus in 2012; 3% cost of living increase on amount before bonus
5102.01 · Children's Director	35,020	34,000	1,020	3.0%	3% cost of living increase
5102.02 · Youth Director	39,758	38,600	1,158	3.0%	3% cost of living increase
5102.03 · Site Director - Faith United	13,000	12,355	645	5.2%	Hourly wages; estimated
5102.05 · Site Director - Park Avenue	13,000	13,474	(474)	-3.5%	Hourly wages; estimated
5102.XX · Site Director - NEW Site	6,925	-	6,925	100.0%	New 4th site budgeted to start in Jul/Aug 2013
5102.06 · Junior High Director	16,800	19,633	(2,833)	-14.4%	Set at \$1,400 per month per new agreement
5102.07 · Volunteer Coordinator	31,000	13,140	17,860	135.9%	Started Jul-2012. Increase to \$30k salary as of Jan 1 and to \$32k as of Jul 1, 2013
5102.08 · PTM Life Director	6,000	2,560	3,440	134.4%	Position started August 2012
5102.XX Program Director - NEW	19,250	-	19,250	100.0%	New position for 2013 to start July 1, 2013; Program Director over 4 sites
5103 · Reading Instructors - Main Site	21,000	19,141	1,859	9.7%	Hourly wages; estimated
5103.01 · Reading Instruct - Faith United	6,000	5,388	612	11.4%	Hourly wages; estimated
5103.02 · Reading Instruct - Park Avenue	6,000	6,858	(858)	-12.5%	Hourly wages; estimated

Preston Taylor Ministries - 2013 BUDGET

	2013 BUDGET	2012 ACTUAL	Variance	%	Comments
5103.XX · Reading Instruct - NEW Site	3,100	-	3,100	100.0%	New 4th site budgeted to start in Jul/Aug 2013
5103.XX Consulting / Social Work	2,000	-	2,000	100.0%	New social work consulting wages (Carmen)
5104.01 · Interns	6,900	6,500	400	6.2%	
5104.02 · Bus Drivers	20,320	15,374	4,946	32.2%	Cost has continued to increase without a steady, full-time driver
5104.04 · Development Director	11,400	10,878	522	4.8%	3% cost of living increase; hourly wages vary by year
5105 · Health Benefits	22,140	17,401	4,739	27.2%	Includes health benefits for new Program Director starting Jul-2013
5106 · Payroll taxes and expenses	22,180	18,648	3,532	18.9%	Averages 8% of Total Salaries/Wages
5109 · Staff Appreciation	-	283	(283)	-100.0%	
5109.01 · SDA - Staff Development (Designated)	4,900	2,661	2,239	84.1%	Spending of 2012 Designated Gift as per committee recommendation
5111 · Board Development	100	39	61	154.3%	
5114 · Background Screening	150	100	50	50.0%	
Total 5100 · Personnel	362,898	296,358	66,540	22.5%	\$18k Volunteer Coordinator (full 12 months + increase); \$19k new Program Director; \$10k payroll cost New Site; \$9k associated payroll taxes & benefits; \$4k COLA for existing staff; \$9k Other (PTM Life full year, Bus Drivers, etc.)
5200 · Volunteer Management					
5203 · Volunteer Functions & Training	-	398	(398)	-100.0%	
5204 · Volunteer Appreciation	-	205	(205)	-100.0%	
5205 · VSA - Volun/Staff Apprec (Designated)	7,700	7,061	639	9.0%	Spending of 2012 Designated Gift as per committee recommendation
Total 5200 · Volunteer Management	7,700	7,664	36	0.5%	
5300 · PTM Programs					
5301 · Curriculum/Materials	1,500	1,299	201	15.5%	
5301.05 · Faith Utd.	750	484	266	55.0%	
5301.10 · Park Avenue	750	579	171	29.5%	
5301.XX - NEW Site	500	-	500	100.0%	New 4th site budgeted to start in Jul/Aug 2013
5302 · Outings/Field Trips	250	187	63	33.7%	
5303 · Food/Snacks	3,200	3,217	(17)	-0.5%	
5304 · Barefoot Camp	6,000	6,833	(833)	-12.2%	
5308 · Springbreak in the Marketplace	200	175	25	14.1%	
5311 · Summer JAM	400	295	105	35.7%	
5316 · Nativity Store	-	2,303	(2,303)	-100.0%	Neither the income or the expenses for Nativity Store are budgeted
5317 · Community Supper	800	759	41	5.4%	
5318 · Breakfast & Bible Study	800	568	232	40.8%	
5320 · PTM Life	6,000	2,915	3,085	105.8%	Full year of program
5321 · Play and Read	450	58	392	675.9%	
Total 5300 · PTM Programs	21,600	19,672	1,928	9.8%	
5400 · PTM Youth					
5401 · Curriculum/Materials	400	335	65	19.4%	
5402 · Outings/Field Trip-Calvin House	2,500	3,764	(1,264)	-33.6%	Excess spending is covered by Youth fundraisers (neither side budgeted)
5403 · Food/Snacks	1,000	1,067	(67)	-6.3%	
5406 · SaLT					
5406.01 · Senior Banquet	500	493	7	1.5%	
5406 · SaLT - Other	2,400	2,476	(76)	-3.1%	
Total 5406 · SaLT	2,900	2,969	(69)	-2.3%	
5408 · Jr. High Afterschool Program	1,200	1,307	(107)	-8.2%	
Total 5400 · PTM Youth	8,000	9,442	(1,442)	-15.3%	

Preston Taylor Ministries - 2013 BUDGET

	2013 BUDGET	2012 ACTUAL	Variance	%	Comments
5500 · Administration					
5501 · Office Supplies	1,000	761	239	31.4%	
5502 · Postage	1,200	1,241	(41)	-3.3%	
5503 · Printing	3,400	3,302	98	3.0%	
5504 · Small Equipment Purchase	500	188	312	166.0%	
5505 · Vehicle Insurance	1,200	1,147	53	4.6%	
5506.01 · Bank and Government Fees	350	309	41	13.3%	
5506.03 · Pay Pal Fees	500	701	(201)	-28.7%	
5507 · Directors & Officers Insurance	2,700	2,629	71	2.7%	
5508 · General Liability Insurance	2,200	2,016	184	9.1%	
5509 · Accident Insurance	500	864	(364)	-42.1%	
5509.5 · Workers Comp Insurance	3,000	2,874	126	4.4%	
5510 · Alarm System	200	169	31	18.1%	
Total 5500 · Administration	16,750	16,202	548	3.4%	
5600 · Utilities					
5601 · Electric Service	4,400	4,367	33	0.8%	
5603 · Metro Water	1,200	1,016	184	18.1%	
5604 · Mobile Phone	1,920	1,843	77	4.2%	
5605 · Phone	2,400	2,387	13	0.5%	
Total 5600 · Utilities	9,920	9,613	307	3.2%	
5700 · Supplies/Equipment					
5702 · Maintenance/Sanitation Supplies	6,000	4,457	1,543	34.6%	
5704 · Gas and Oil	5,500	5,392	108	2.0%	
5705 · Vehicle Maintenance	5,000	597	4,403	737.5%	2012 was a very light bus maintenance year; budgeting normal amount for 2013
Total 5700 · Supplies/Equipment	16,500	10,446	6,054	58.0%	
5900 · Fundraising Expenses					
5901 · Golf Classic	8,000	7,494	506	6.8%	
5902 · Capture the Flag	500	303	197	65.2%	
5904 · Fall Dinner	-	-	-	0.0%	
5905 · Development Expenses	300	###	-	0.0%	
Total 5900 · Fundraising Expenses	8,800	8,097	703	8.7%	
6280 · Facilities and Equipment					
6284 · Facilities Maintenance, Repairs	2,000	2,452	(452)	-18.4%	
Total 6280 · Facilities and Equipment	2,000	2,452	(452)	-18.4%	
Total Expense	\$ 454,168	\$ 379,945	\$74,223	19.5%	
Net Income	\$ (12,168)	\$ 159,843	\$(172,010)	-107.6%	Net loss approximates the 2013 Designated Gift spending that's already in the bank.