

**Sweet Sleep  
FY 11/12 Proposed Budget**

	Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 12	Aug 12	Sep 12	TOTAL
<b>Income</b>													
1Individual Donors	43,500.00	28,500.00	103,500.00	23,500.00	23,500.00	43,500.00	33,500.00	28,500.00	43,500.00	53,500.00	28,500.00	28,500.00	482,000.00
2Church Donors	15,000.00	20,000.00	20,000.00	20,000.00	30,000.00	20,000.00	30,000.00	20,000.00	20,000.00	35,000.00	35,000.00	35,000.00	300,000.00
3Business Donors	15,000.00	10,000.00	5,000.00	5,000.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	10,000.00	10,000.00	70,000.00
4Foundations & Grantors	0.00	0.00	30,000.00	0.00	0.00	0.00	30,000.00	0.00	0.00	0.00	0.00	0.00	60,000.00
5School Donors	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	2,500.00	20,000.00
Mission Journey	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00
<b>Total Income</b>	<b>78,000.00</b>	<b>63,000.00</b>	<b>163,000.00</b>	<b>53,000.00</b>	<b>60,500.00</b>	<b>70,500.00</b>	<b>100,500.00</b>	<b>53,000.00</b>	<b>68,000.00</b>	<b>93,000.00</b>	<b>75,500.00</b>	<b>78,000.00</b>	<b>956,000.00</b>
<b>Cost of Goods Sold</b>													
Cost of Goods Sold	4,000.00	0.00	0.00	0.00	0.00	0.00	4,000.00	0.00	0.00	0.00	0.00	0.00	8,000.00
<b>Total COGS</b>	<b>4,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>8,000.00</b>
<b>Gross Profit</b>	<b>74,000.00</b>	<b>63,000.00</b>	<b>163,000.00</b>	<b>53,000.00</b>	<b>60,500.00</b>	<b>70,500.00</b>	<b>96,500.00</b>	<b>53,000.00</b>	<b>68,000.00</b>	<b>93,000.00</b>	<b>75,500.00</b>	<b>78,000.00</b>	<b>948,000.00</b>
<b>Expense</b>													
Advertising and Promotion	10,746.67	1,706.67	1,706.67	10,206.67	1,706.67	2,746.67	1,706.67	1,706.67	1,706.66	3,206.66	1,706.66	1,706.66	40,560.00
Automobile Expense	355.00	355.00	100.00	222.40	100.00	100.00	554.50	100.00	100.00	325.00	100.00	100.00	2,511.90
Bank Service Charges	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	2,500.00
Beds	11,878.08	7,438.08	7,404.08	7,599.08	27,190.08	7,430.08	46,467.08	57,446.08	57,519.08	11,158.08	7,378.08	11,749.08	260,656.99
Board Meetings	0.00	83.33	0.00	83.33	0.00	83.33	0.00	83.33	0.00	83.33	0.00	83.33	500.00
Communications	4,100.00	2,100.00	100.00	2,100.00	3,300.00	100.00	3,100.00	3,300.00	100.00	100.00	11,300.00	100.00	29,800.00
Computer and Internet Expenses	1,000.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	4,300.00
Continuing Education	0.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,200.00
Credit Card Discounts	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	4,500.00
Development Events	12,000.00	0.00	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	5,000.00	27,000.00
Dues and Subscriptions	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	2,000.00
Fundraising Overhead	50.00	50.00	50.00	50.00	50.00	5,050.00	50.00	50.00	50.00	50.00	50.00	50.00	5,600.00
General Program Expenses	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Gifts & Contributions	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	500.00
Insurance Expense	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	0.00	0.00	2,600.00
Licenses and Permits	8,020.83	20.83	20.83	20.83	20.83	20.83	20.83	20.83	20.83	20.83	20.83	20.83	8,250.00
Meals and Entertainment	741.67	691.67	391.67	1,141.67	841.67	741.67	741.67	1,941.67	441.66	441.66	941.66	441.66	9,500.00
Meeting Expense	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	500.00
Office Furniture	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
Office Supplies	708.33	708.33	708.33	708.33	708.33	708.33	708.33	708.33	708.33	708.33	708.33	708.33	8,500.00
Payroll Expenses	23,508.71	24,068.49	24,068.49	25,144.99	25,144.99	34,667.87	25,269.20	25,269.20	34,854.19	25,269.20	25,269.20	25,269.20	317,803.74
Postage and Delivery	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Printing	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
Professional Fees	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.66	1,666.66	1,666.66	1,666.66	31,500.00
Rent Expense	2,761.00	2,761.00	2,761.00	2,761.00	2,761.00	2,761.00	2,815.00	2,815.00	2,815.00	2,815.00	2,815.00	2,815.00	33,456.00
Repairs and Maintenance	0.00	0.00	125.00	0.00	0.00	125.00	0.00	0.00	125.00	0.00	0.00	125.00	500.00
Shipping Costs	0.00	1,500.00	0.00	1,000.00	0.00	2,000.00	0.00	1,000.00	0.00	0.00	2,500.00	0.00	8,000.00
Telecommunications	541.67	541.67	541.67	541.67	541.67	541.67	541.67	541.67	541.67	541.67	541.67	541.67	6,500.00
Travel Expense	3,016.67	2,066.66	1,166.67	3,116.66	3,416.67	3,016.66	2,266.67	4,166.66	1,166.67	1,666.67	1,666.67	1,166.67	27,900.00
Trip Costs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Volunteer Expense	0.00	0.00	0.00	700.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00
Web Services	6,100.00	100.00	6,100.00	100.00	100.00	100.00	100.00	100.00	200.00	100.00	100.00	100.00	13,300.00
<b>Total Expense</b>	<b>91,003.64</b>	<b>48,166.74</b>	<b>49,219.42</b>	<b>66,471.64</b>	<b>74,356.92</b>	<b>64,168.13</b>	<b>98,316.63</b>	<b>103,224.45</b>	<b>104,324.09</b>	<b>51,061.43</b>	<b>59,073.10</b>	<b>53,952.43</b>	<b>863,338.63</b>
<b>Net Income</b>	<b>-17,003.64</b>	<b>14,833.26</b>	<b>113,780.58</b>	<b>-13,471.64</b>	<b>-13,856.92</b>	<b>6,331.87</b>	<b>-1,816.63</b>	<b>-50,224.45</b>	<b>-36,324.09</b>	<b>41,938.57</b>	<b>16,426.90</b>	<b>24,047.57</b>	<b>84,661.37</b>
<b>Cumulative</b>	<b>-17,003.64</b>	<b>-2,170.38</b>	<b>111,610.20</b>	<b>98,138.56</b>	<b>84,281.64</b>	<b>90,613.51</b>	<b>88,796.88</b>	<b>38,572.43</b>	<b>2,248.34</b>	<b>44,186.91</b>	<b>60,613.81</b>	<b>84,661.37</b>	