

Possibilities Inc, dba The Onsite Foundation
Statement of Income & Expense
PREVIOUS YEAR COMPARISON: 2016 - 2017

	Jan - Dec 2017	Jan - Dec 2016	\$ Change	% Change
OPENING BANK BALANCE (Jan)	61,844.52	116,750.60	-54,906.08	-47.03%
NOTE: CATEGORIES were tracked differently in 2016 & 2017. This is for general comparison only.				
Direct Public Support				
Kroger Community Donation	33.07		33.07	100.0%
Sun Trust	83.34		83.34	100.0%
Individ, Business Contributions	263,191.54	76,917.79	186,273.75	242.17%
Onsite Partners	6,570.50		6,570.50	100.0%
Vets LCP	54,740.00		54,740.00	100.0%
Inspire Nashville				
Tax Deductible	212,263.38		212,263.38	100.0%
Non-Tax Deductible	56,496.32		56,496.32	100.0%
Inspire Nashville - Other	0.00	118,569.00	-118,569.00	-100.0%
Total Inspire Nashville	268,759.70	118,569.00	150,190.70	126.67%
Life After Loss Program				
General Donations	2,000.00	0.00	2,000.00	100.0%
Peacock Invitational - Golf				
Tax Deductible	106,660.00	0.00	106,660.00	100.0%
Non-Tax Deductible	42,640.00	0.00	42,640.00	100.0%
Total Peacock Invitational - Golf	149,300.00	0.00	149,300.00	100.0%
Total Life After Loss Program	151,300.00	0.00	151,300.00	100.0%
Total Direct Public Support	744,678.15	195,486.79	549,191.36	280.94%
Investments				
Interest-Savings, Short-term CD	15.89	132.22	-116.33	-87.98%
Total Investments	15.89	132.22	-116.33	-87.98%
Other Types of Income				
Miscellaneous Revenue	0.00	12,972.36	-12,972.36	-100.0%
Total Other Types of Income	0.00	12,972.36	-12,972.36	-100.0%
Total Income	744,694.04	208,591.37	536,102.67	257.01%
Expense				
Charitable Donations	10,250.00	2,500.00	7,750.00	310.0%
Contract Services				
Accounting Fees	0.00	2,793.00	-2,793.00	-100.0%
Total Contract Services	0.00	2,793.00	-2,793.00	-100.0%
Event Costs				
Life After Loss - Peacock	27,266.90	0.00	27,266.90	100.0%
Vets LCP	60,000.00	0.00	60,000.00	100.0%
Inspire	79,675.17	58,954.00	20,721.17	35.15%
Scholarships	66,410.00	141,950.00	-75,540.00	-53.22%
Event Costs - Other	2,457.00	6,785.15	-4,328.15	-63.79%
Total Event Costs	235,809.07	207,689.15	28,119.92	13.54%
Operations				
Giving Platform Cost	2,988.00	0.00	2,988.00	100.0%
Gifts Given	150.79	0.00	150.79	100.0%
Bank Fees	-2.01	0.00	-2.01	-100.0%
Merchant Account Fees	8,430.25	1,442.65	6,987.60	484.36%
Non-Employee Compensation	43,117.87	43,958.33	-840.46	-1.91%
Postage, Mailing Service	278.49	0.00	278.49	100.0%
Printing and Copying	483.99	0.00	483.99	100.0%
Promotion & Website Cost	3,516.24	5,784.85	-2,268.61	-39.22%
State Taxes & Charter	210.00	120.00	90.00	75.0%
Supplies	264.84	1,086.44	-821.60	-75.62%
Travel and Meetings	8.00	0.00	8.00	100.0%
Total Operations	59,446.46	52,392.27	7,054.19	13.46%
Total Expense	305,505.53	265,374.42	40,131.11	15.12%
YEARLY NET	501,033.03	59,967.55	441,065.48	735.51%
CLOSING BANK BALANCE (Dec)	499,158.03	61,844.52	437,313.51	707.12%