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| **Saddle Up!** | **2013 Budget** |
| **INCOME** |  |
| **ANNUAL FUND 2012** | $ 0.00 |
| **ANNUAL FUND 2013** | 121,000.00 |
| **CORPORATE SPONSORS** |  |
| Corporate Gift | 5,000.00 |
| Employee Support | 33,000.00 |
| **ENDOWMENT INTEREST INCOME** | 0.00 |
| **FUNDRAISERS** |  |
| Chukkers for Charity | 55,000.00 |
| Clinics/Seminars | 7,300.00 |
| Grand Prix | 120,000.00 |
| Horse/Cat Sponsorships | 27,000.00 |
| Miscellaneous Fundraisers | 10,000.00 |
| Country Ride & Roll | 0.00 |
| Year-End Homecoming | 0.00 |
| Chris Cagle Concert | 35,000.00 |
| **GIFTS** | 135,000.00 |
| **SENSORY TRAIL** | 0.00 |
| **GRANTS** |  |
| Designated Grants | 35,000.00 |
| Undesignated Grants | 10,000.00 |
| **HORSE SHOWS** | 2,300.00 |
| **IN-KIND DONATIONS** |  |
| Veterinarian-In Kind | 7,000.00 |
| Farrier- In Kind | 6,500.00 |
| Miscellaneous In-Kind Donation | 40,000.00 |
| **INTEREST INCOME** | 5,000.00 |
| **LESSON FEES** | 112,500.00 |
| **EQUESTRIAN CLUB** | 3,600.00 |
| **HIPPOTHERAPY** | 20,000.00 |
| **SCHOOL PROGRAM FEES** | 0.00 |
| **MERCHANDISE** | 800.00 |
| **MISCELLANEOUS INCOME** | 500.00 |
| **RENT INCOME** | 0.00 |
| **UNITED WAY DESIGNATED** | 18,000.00 |
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| **TOTAL INCOME** | **809,500.00** |
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| **EXPENSES** |  |
| **PROGRAM EXPENSE** |  |
| Property Maintenance | 3,000.00 |
| Facilities Maintenance | 15,000.00 |
| Program Insurance | 50,000.00 |
| Vehicle Expenses | 5,000.00 |
| Tack, Lesson & Camp Equipment | 2,000.00 |
| Horse Show Expenses | 2,200.00 |
| PATH Dues | 1,700.00 |
| PR/Marketing | 12,000.00 |
| Volunteer Support | 3,000.00 |
| Equestrian Club | 300.00 |
| Sensory Trail Expenses | 0.00 |
| Hippotherapy | 750.00 |
| **EMPLOYEE EXPENSE** |  |
| Payroll Salaries & Wages | 425,876.00 |
| Payroll Taxes | 46,789.00 |
| Health Insurance | 22,000.00 |
| Continuing Educ. & Training | 2,000.00 |
| Employee Travel | 3,500.00 |
| PATH Conference | 5,000.00 |
| 401(K) ADMINISTRATIVE | 500.00 |
| 401(K) MATCH | 5,000.00 |
| **ADMINISTRATIVE** |  |
| Office Supplies | 5,000.00 |
| Postage | 4,000.00 |
| Audit | 8,000.00 |
| Bookkeeping-Monthly | 6,500.00 |
| **HORSE EXPENSE** |  |
| Farrier | 3,500.00 |
| Feed & Supplies | 22,000.00 |
| Veterinarian | 11,000.00 |
| **UTILITIES** |  |
| Gas | 100.00 |
| Electric | 10,500.00 |
| Telephone | 9,200.00 |
| Waste | 2,600.00 |
| Water | 750.00 |
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| **FUNDRAISER EXPENSE** |  |
| Clinics/Seminars | 6,000.00 |
| Grand Prix | 40,000.00 |
| Miscellaneous Fundraisers | 2,000.00 |
| Country Ride & Roll | 0.00 |
| Year-End Homecoming Event | 0.00 |
| Chris Cagle Concert | 5,000.00 |
| **ANNUAL FUND EXPENSE** | 8,000.00 |
| **INKIND EXPENSES** |  |
| Veterinarian-In Kind | 7,000.00 |
| Farrier-In Kind | 6,500.00 |
| Miscellaneous-In Kind | 25,000.00 |
| **GRANT COVERED EXPENSE** | 8,000.00 |
| Scholarship Expense | 0.00 |
| **MERCHANDISE** | 735.00 |
| **MISCELLANEOUS** | 7,500.00 |
| **DEVELOPMENT & MARKETING** | 5,000.00 |
| **PROPERTY TAX** | 0.00 |
|  |  |
| **TOTAL EXPENSES** | **809,500.00** |
|  |  |
| **NET INCOME** | **$ 0.00** |
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