

**Nashville Public Library Foundation**  
**Operating Budget Draft**  
**FY 2021-22**

	<b>FY21-22</b>	<b>FY20-21</b>
	<b>Budget</b>	<b>Budget</b>
<b>Fundraising</b>		
Community	149,000	110,000
Corporate	1,049,475	999,500
Carnegie	365,000	350,000
Major Gifts	300,000	300,000
Events		
Gala	519,000	546,000
Picnic	22,000	20,850
String City	21,000	29,920
Use of Reserves (VFW)	153,631	141,000
<b>Total Fundraising</b>	<b>2,579,106</b>	<b>2,497,270</b>
Retail Space Income	125,444	123,312
Other Income	25,000	25,000
Investment Earnings	325,000	150,000
Endowment Allocation	300,000	300,000
<b>Total Revenue</b>	<b>3,354,550</b>	<b>3,095,582</b>
<b>Library Support</b>		
Children	298,578	324,805
Teens	559,526	554,922
Community	157,610	165,720
Collections	705,816	695,668
Lifelong Learning	279,037	293,777
General Programming	186,986	147,894
Library Operation Support	82,000	52,000
<b>Library Support</b>	<b>2,269,553</b>	<b>2,234,786</b>
<b>Foundation Expenses</b>		
Personnel	862,119	802,754
Consultants/Professional Fees	51,600	64,000
Marketing/Advertising	6,000	5,200
Dues, Subscriptions, Memberships	24,410	24,560
Meetings/Networking	2,500	2,500
Donor Stewardship/Recognition	5,500	13,000
Professional Development/Trainings	7,500	9,072
Travel	14,190	15,410
Supplies	2,000	2,150
Equipment	14,181	13,005
Telephone	4,320	4,320
Board Meeting Expense	2,875	5,250
Postage	6,000	6,000
Printing	14,850	14,850

Insurance	4,722	4,718
Bank/Investment Fees	33,000	33,000
Community Events	1,000	1,000
In-Kind Expenses	16,000	16,000
Retail Expenses	12,230	24,006
<b>Foundation Expenses</b>	<b>1,084,997</b>	<b>1,060,795</b>
<b>Total Expenses</b>	<b>3,354,550</b>	<b>3,295,581</b>
<b>Net Operating Surplus/(Deficit)</b>	<b>(0)</b>	<b>(199,999)</b>