

| Urban Green Lab Budget                 |                         |
|--|-------------------------|
| EIN: 27-1011744                        |                         |
|  | FY 2015-16<br>Projected |
| <b>REVENUE</b>                         |                         |
| Corporate and Foundation               | 91,700                  |
| Public/Government Funding              | 20,449                  |
| Individual                             | 20,000                  |
| Events                                 | 12,000                  |
| Fee for Service                        | 4,000                   |
| In kind                                | 99,920                  |
| <b>TOTAL CASH REVENUE</b>              | <b>148,149</b>          |
| <b>TOTAL REVENUE</b>                   | <b>248,069</b>          |
| <b>EXPENSE</b>                         |                         |
| Executive Director                     | 52,250                  |
| Bonus                                  | 2,100                   |
| Program Director/Educator              | 15,000                  |
| Part-time Driver                       | 5,000                   |
| Employee benefits                      | 7,650                   |
| Payroll taxes                          | 5,649                   |
| <b>TOTAL PERSONNEL</b>                 | <b>87,649</b>           |
| Travel: Fuel                           | 1,194                   |
| Equipment: Additional Exhibits         | 0                       |
| Supplies: Materials                    | 3,034                   |
| Supplies: Technology                   | 835                     |
| Supplies: Free-Standing Lab Activity   | 0                       |
| Supplies: Tire/Battery Replacement     | 0                       |
| Contractual: Extra exhibit design work | 0                       |
| Other: Engine Service                  | 0                       |
| Other: Truck taxes & fees              | 2,505                   |
| Other: Washing and Cleaning            | 332                     |
| Other: Mobile Lab + Truck Insurance    | 3,000                   |
| Other: Driver licensing fees           | 46                      |
| Other: Generator Fuel & Maintenance    | 892                     |
| <b>TOTAL LAB OPERATIONS</b>            | <b>11,838</b>           |
| Sub-grants (EPA funds)                 | 1,667                   |
| Other program (non-lab)                | 2,000                   |
| <b>TOTAL PROGRAM (non-Lab)</b>         | <b>3,667</b>            |
| Advertising                            | 1,500                   |
| Americorps VISTA Volunteers            | 12,500                  |
| Office Expenses                        | 2,940                   |
| PO Box                                 | 92                      |

|  |                |
|--|----------------|
| Insurance (D&O + General Liability)      | 2,000          |
| Service Fees & Bank Charges              | 200            |
| Professional development                 | 500            |
| Dues and subscriptions                   | 2,488          |
| Taxes & Licenses                         | 100            |
| Meetings                                 | 500            |
| <b>TOTAL OTHER EXPENSES (SCHEDULE O)</b> | <b>22,820</b>  |
|  | 0              |
| <b>TOTAL FACILITIES</b>                  | <b>6,000</b>   |
|  |                |
| <b>TOTAL PROFESSIONAL SERVICES</b>       | <b>2,200</b>   |
|  |                |
| <b>TOTAL PRINTING &amp; MARKETING</b>    | <b>1,500</b>   |
|  |                |
| <b>TOTAL FUNDRAISING</b>                 | <b>2,000</b>   |
|  |                |
| <b>TOTAL IN KIND</b>                     | <b>99,920</b>  |
|  | 0              |
| <b>TOTAL CASH EXPENSE</b>                | <b>137,674</b> |
| <b>TOTAL EXPENSE</b>                     | <b>237,594</b> |
|  |                |
| <b>NET GAIN (LOSS)</b>                   | <b>10,475</b>  |
| <b>ENDING CASH RESERVES</b>              |                |