

[illegible]

Touched By Grace - Revenue						
Revenue & Fund Raising	2013	2012	2011	2010	2009	2008
Foundation and Corporation Contributions	\$0	\$0	\$0	\$0	\$0	\$0
Government Contributions	\$0	\$0	\$0	\$0	\$0	\$0
Federal	\$0	\$0	\$0	\$0	\$0	\$0
State	\$0	\$0	\$0	\$0	\$0	\$0
Local	\$0	\$0	\$0	\$0	\$0	\$0
Unspecified	\$0	\$0	\$0	\$0	\$0	\$0
Individual Contributions	\$48,613.09	\$132,499	\$165,796	\$127,500	\$77,758	\$50,429
Indirect Public Support	\$0	\$0	\$0	\$0	\$0	\$0
Retail Income	\$221					
Interest Income	\$19					
Designated Contributions	\$73,721					
Other Income	\$199					
Earned Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Investment Income, Net of Losses	\$0	\$0	\$0	\$0	\$0	\$0
Membership Dues	\$0	\$0	\$0	\$0	\$0	\$0
Special Events	\$0	\$0	\$0	\$0	\$0	\$0
Revenue In-Kind	\$0	\$23,300	\$0	\$0	\$0	\$0
Total Revenue	\$122,774	\$155,799	\$165,796	\$127,500	\$77,758	\$50,429

Touched By Grace Implementation Plan – April 12, 2012					
Short-Term [4-6 months]	Date	Person Involved	Funds Needed	Results Expected	Results
Contact Potential Donors	Apr-12	Todd	None	Determine Date and Place to meet	Complete
California Donors	Apr-12	Family	\$1,200	California, meet with potential donors	Complete
Arizona Trip	May-12	Todd	\$500	Travel to Arizona meeting with potential donors	Not needed - Item Complete
Purchase tickets	May-12	Todd	\$5,000	Round Trip Tickets	Complete
Return to Israel	May-12	Family	None	Travel to Israel, leave May 20, 2012	Complete - Family Living in Israel
Facilitate trips	May-12	TBG	Trips Funds	Facilitate 3 trips during May, Jun, Jul, August	Complete
Develop Org. Struct.	Fall-12	Strg Com	None	New organizational structure-2013	In process - Retain for 2013-14
BB Member Training	Fall-12	TBD	\$3,000	Book Member Training	On-hold - Retain for 2013-14
Book	Sept - 12	TBD	\$1,000	Book to be released electronic to public	In process - Retain for 2013-14
Mid-Term [12 months]	Date	Person Involved	Funds Needed	Results Expected	
Offer 1 trip per month		TBG	None	12 Trips planned and paid for	Complete
Trip to US	Jan-13	Family	None	Tickets purchased Sep 1, 2012	Not needed - Item Complete
Fundraising	Ongoing	TBG	See Budget	Stable, consistent source of revenue	In process - Retain for 2013-14
Search for Trip Coordinator	Ongoing	TBG	None	Praying and search for person	In process - Retain for 2013-14
Long-Term [12-36 months]	Date	Person Involved	Funds Needed	Results Expected	
Add additional Trip Coordinator	Jan-14	TBG	TBD	New coordinator trained and able to schedule	In process - Retain for 2013-14
Offer 2-3 trips per month	Ongoing	TBG	None	24+ Trips planned and paid for	In process - Retain for 2013-14

Touched By Grace Implementation Plan – April 18, 2013				
Short-Term [4-6 months]	Date	Person Involved	Funds Needed	Results Expected
Funds Raised to Pay Off Mazda	Fall-13	All	\$20,000	Pay off Mazda
Define and Develop Galilee Project	Fall-13	TBG	None	Galilee Proj-Mission, Vision, Prog & Svc Estab
Achieve Non-profit Status for Galilee Project	Fall-13	TBG	\$3,000	Non-profit status
Establish and Implement Fund Raising-Israel	Fall-13	TBG	None	Strategies Developed and Implemented
Complete Israel Experience Book	May-13	TBG	None	Book sent to Publisher
Develop Teaching Curriculum	Fall-13	TBG	None	Curriculum Developed
Investigate Partnership with Lifeway Pub	Fall-13	TBG	None	Agreement Reached on Services
Develop Org. Struct.	Fall-12	Strg Com	None	New organizational structure-2013
BD Member Training	Fall-12	TBD	\$3,000	Board Member Training
Book	Sep-13	TBD	\$1,000	Book to be released electronic to public
Mid-Term [12 months]	Date	Person Involved	Funds Needed	Results Expected
Purchase Another Car	Fall-14	TBG	\$20,000	Car purchased
Offer 1 trip per month	Ongoing	TBG	None	12 Trips planned and paid for
Develop On-site Teaching Videos	Fall-14	TBG	\$10,000	Videos Developed and Use for Teaching
Search for Trip Coordinator	Ongoing	TBG	None	Praying and search for person
Update Strategic Plan	May-14	Strg Com	None	Strategic Plan Updated
Long-Term [12-36 months]	Date	Person Involved	Funds Needed	Results Expected
Add additional Trip Coordinator	Jan-14	TBG	TBD	New coordinator trained & able to schedule trips
Offer 2-3 trips per month	Ongoing	TBG	None	24+ Trips planned and paid for
Purchase House in Galilee	Jan-16	TBG	\$250k	House Purchased

What Would We Do with \$100,000	
Short Term Uses [1-3 Months]	
Pay Off Mazada	\$9,400.00
TBG Rent-2013	\$3,600.00
TBG House - Utilities	\$800.00
TBG House - Improvements	\$10,000.00
Discipleship App For One-on-One Discipleship	\$10,000.00
Israel Exp Booklet Printing	\$500.00
Trip Coordinator Training - Hong Kong	\$4,000.00
Trip Coordinator Training - America	\$4,000.00
Trip Coordinator Training - Australia	\$4,000.00
Training - Ukraine	\$2,500.00
Training - South Africa [Todd & Thulani]	\$4,000.00
Trip Scholarship for Liz Redinour - TBG Book Editor	\$4,000.00
Second Car [On-the-ground discipleship activities]	\$30,000.00
Supplies, Materials [Bibles, etc.]	\$5,000.00
Technology Equipment [Cell Phones, iPads, etc.]	\$3,000.00
Total Short Term Uses	\$94,800.00
Long Term Goals/Uses [3-5 Months]	
Total Long Term Uses/Goals	\$0.00
Total	\$94,800.00

	2011 Actual	2012 Actual	2013 Actual as of Sept. 7	Projected 2014	Projected 2015	Projected 2016	Projected 2017
Revenue:							
Contributions	\$165,796.96	\$132,500.00		\$200,000.00	\$250,000.00	\$300,000.00	\$350,000.00
Donation Income			\$48,613.09				
Interest Income			\$19.20				
Other Income			\$199.48				
Retail Income			\$221.26				
Designated Donation Income			\$73,720.64				
Israel Experience Trip Income				\$720,000.00	\$1,440,000.00	\$2,880,000.00	\$3,840,000.00
TBG University				\$22,500.00	\$32,500.00	\$54,000.00	\$70,000.00
Special Contribution				\$100,000.00	\$150,000.00	\$200,000.00	\$250,000.00
Refund Bank Errors			\$44.62				
Total Income	\$165,796.96	\$132,500.00	\$122,818.29	\$1,042,500.00	\$1,872,500.00	\$3,434,000.00	\$4,510,000.00
Other Assets [Vehicles]		\$23,300.00	\$23,300.00	\$50,000.00	\$75,000.00	\$75,000.00	\$75,000.00
Total Income plus Assets	\$165,796.96	\$155,800.00	\$146,118.29	\$1,092,500.00	\$1,947,500.00	\$3,509,000.00	\$4,585,000.00
Expenses:							
Personnel Expense							
Executive Director Salary	\$18,032.86	\$14,412.00	\$9,708.07	\$37,000.00	\$42,000.00	\$55,000.00	\$60,000.00
Staff Salary – Accounting/Treas	\$0.00	\$0.00	\$0.00	\$20,000.00	\$25,000.00	\$30,000.00	\$35,000.00
Staff Salary – ?				\$10,000.00	\$15,000.00	\$25,000.00	\$30,000.00
Volunteer Benefits				\$2,000.00	\$3,000.00	\$5,000.00	\$7,000.00
Total Salary	\$18,032.86	\$14,412.00	\$9,708.07	\$69,000.00	\$85,000.00	\$115,000.00	\$132,000.00
Supplies For Services							
Local & International Projects	\$95,942.45	\$98,469.00					
Training/Counseling	\$921.42						
Teaching/Education	\$149.87	\$1,568.00					
Humanitarian Aid	\$701.26	\$503.00		\$1,000.00	\$2,000.00	\$5,000.00	\$10,000.00
Total Supplies for Service	\$97,715.00	\$100,540.00	\$108,120.24	\$181,000.00	\$252,000.00	\$305,000.00	\$360,000.00
TBG University							
Staff Salary				\$10,000.00	\$15,000.00	\$30,000.00	\$35,000.00
Supplies For Services				\$2,500.00	\$2,500.00	\$4,000.00	\$5,000.00
Training/Counseling				\$5,000.00	\$7,500.00	\$10,000.00	\$15,000.00
Teaching/Education				\$5,000.00	\$7,500.00	\$10,000.00	\$15,000.00
TBG University	\$0.00	\$0.00	\$0.00	\$22,500.00	\$32,500.00	\$54,000.00	\$70,000.00
Israel Experience Trip Expense							
Airfare				\$270,000.00	\$540,000.00	\$1,080,000.00	\$1,440,000.00
Land Expense				\$450,000.00	\$900,000.00	\$1,800,000.00	\$2,400,000.00
Donna Lee Jenkins Frizzelle Scholarship FUnD							
Operating Expense							
Staff Expenses [FICA, WC, etc.]				\$6,000.00	\$8,000.00	\$11,000.00	\$13,000.00
Staff Health Care				\$6,000.00	\$8,000.00	\$10,000.00	\$12,000.00
Auto Expenses–Loan Payments				\$6,500.00	\$0.00	\$0.00	\$0.00
Auto Expenses–Repairs, Maintenance				\$6,000.00	\$7,000.00	\$12,000.00	\$13,000.00
Auto Expenses–Insurance				\$1,200.00	\$2,400.00	\$5,000.00	\$6,000.00
Professional Fundraising Fees	\$1,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Meals/Entertainment	\$452.24	\$0.00	\$0.00	\$600.00	\$800.00	\$1,200.00	\$1,500.00
Administration	\$2,598.56	\$0.00	\$0.00	\$1,500.00	\$2,000.00	\$4,000.00	\$6,000.00
Travel – Airfare–Visa Renewal	\$18,531.87	\$13,388.00	\$285.07	\$600.00	\$600.00	\$600.00	\$600.00
Computer Equipment	\$0.00	\$0.00	\$0.00	\$3,000.00	\$2,000.00	\$5,000.00	\$7,500.00
Licenses/Permits/Dues Subscri	\$1,453.20	\$723.44	\$577.85	\$2,000.00	\$2,500.00	\$3,000.00	\$3,500.00
Event Expenses	\$11,461.07	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,500.00	\$3,000.00
Office Expenses	\$1,347.15	\$7.31	\$776.29	\$2,000.00	\$2,500.00	\$3,500.00	\$4,000.00
Professional Fees – Accounting	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,500.00	\$3,000.00	\$3,500.00
Telephone/Internet	\$4,410.88	\$2,530.67	\$1,265.38	\$3,000.00	\$3,500.00	\$4,000.00	\$4,500.00
Information Technology	\$317.74	\$449.00	\$626.48	\$1,500.00	\$2,000.00	\$2,500.00	\$3,000.00
Bank & Vendor fees (Paypal/Ave	\$1,463.55	\$1,454.20	\$1,215.24	\$1,800.00	\$2,200.00	\$2,500.00	\$3,000.00
Total Operating Expense	\$43,943.66	\$18,552.62	\$4,746.31	\$43,700.00	\$48,000.00	\$69,800.00	\$84,100.00
Total Expense	\$159,691.52	\$133,504.62	\$122,574.62	\$1,036,200.00	\$1,857,500.00	\$3,423,800.00	\$4,486,100.00
Net Income	\$6,105.44	–\$1,004.62	\$243.67	\$6,300.00	\$15,000.00	\$10,200.00	\$23,900.00

