iscal Year	2010	2009	2008	Fiscal Year	2013	2012	2011	2010	2009	2008
Total Revenue	\$127,500	\$77,758	\$50,429	Foundation and Corporation Contributions	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenses	\$128,325	\$74,668	\$49,668	Government Contributions	\$0	\$0	\$0	\$0	\$0	\$0
				Federal	\$0	\$0	\$0	\$0	\$0	\$0
				State	\$0	\$0	\$0	\$0	\$0	\$0
				Local	\$0	\$0	\$0	\$0	\$0	\$0
iscal Year	2010	2009	2008	Unspecified	\$0	\$0	\$0	\$0	\$0	\$0
Program Expense	\$78,086	\$25,843	\$26,663	Individual Contributions	0	\$132,499	\$165,796	\$127,500	\$77,758	\$50,429
Administration Expense	\$44,344	\$42,567	\$23,006	Indirect Public Support	\$0	\$0	\$0	\$0	\$0	\$0
Fundraising Expense	\$5,896	\$5,993	\$0	Earned Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Payments to Affiliates	\$0	\$0	\$0	Investment Income, Net of Losses	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue/Total Expenses	0.99	1.04	1.02	Membership Dues	\$0	\$0	\$0	\$0	\$0	\$0
Program Expense/Total Expenses	61%	35%	54%	Special Events	\$0	\$0	\$0	\$0	\$0	\$0
Fundraising Expense/Contributed Revenue	5%	8%	0%	Revenue In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
				Other	\$0	\$0	\$0	\$0	\$0	\$0

YEar	Revenue	Expense			
2007	25000				
2008	50000				
2009	80000				
2010	127000				
2011	154000				
	Tou	ched By Grace	Revenue and Exp	ense	
Year	2007	2008	2009	2010	2011
Revenue	\$25,000	\$50,429	\$77,758	\$127,500	\$150,000
Expense		\$49,668	\$74,668	\$128,325	
Diff		\$761	\$3,090	-\$825	\$150,000
			\$2,009.00	\$2,010.00	\$2,011.00
Assets			\$761.00	\$3,090.00	\$3,012.00
Long-Term Lia	bilities		\$0.00	\$0.00	\$0.00
			\$761.00	\$3,090.00	\$3,012.00
Net Worth					

Date	Vehicle Expense - August, 20 Expense	Expense	Amount Remaining
Nov 2, 2012	Car Registration & Wiper Blades	\$65.79	
Nov 5, 2012	Emergency Road Service Insurance	\$103.23	
Nov 5, 2012	Insurance	\$330.32	
Dec 17, 2012	Front Brakes and Oil Change	\$158.31	
Feb 14, 2013	Insurance	\$326.09	
Feb 28, 2013	Tires	\$322.58	
April 18,2013	Regular Insurance Payment	\$414.36	
April 26,2013	License Renewal and Inspection	\$464.00	
May 8,2013	Regular Insurance Payment	\$476.69	
May 21,2013	Air Con /Filter Change / Recharge	\$83.10	
May 23,2013	Back Brakes/Air Filter/Spark Plugs/Oil Change	\$285.56	
Expense To Date		\$3,030.03	
Car Payments	Original Amount	\$23,300.00	
Jan 20, 2013	Payment - David Smedar	\$543.48	\$22,756.52
Feb 9, 2013	Payment - David Smedar	\$543.48	\$22,213.04
Feb 28, 2013	Payment - David Smedar	\$1,075.27	\$21,137.77
Apr 10, 2013	Payment - David Smedar	\$552.49	\$20,585.28
Apr 18, 2013	Payment - David Smedar	\$414.36	\$20,170.92
Apr 25,2013	Payment - David Smedar	\$1,104.97	\$19,065.95
May 6,2013	Payment - David Smedar	\$600.00	\$18,465.95
June 5,2013	Payment - David Smedar	\$544.95	\$17,921.00
June 19,2013	Payment - David Smedar	\$1,000.00	\$16,921.00
Aug 7,2013	Payment - David Smedar	\$988.01	\$15,932.99
Aug 30,2013	Payment - David Smedar	\$1,026.41	\$14,906.58
Payments To Date		\$8,393.42	
Total To Date		\$11,423.45	

Touched By Grace Revenue & Expense Summary										
Year	2013	2012	2011	2010	2009	2008				
Revenue	\$122,773.67	\$132,499	\$165,796	\$127,500	\$77,758	\$50,429				
Expense	\$122,530.00	\$133,529	\$159,670	\$128,325	\$74,668	\$49,668				
Diff	\$243.67	-\$1,030	\$6,126	-\$825	\$3,090	\$761				

Touched By Grace - 2013 Expense										
Expense	2013	2012	2011	2010	2009	2008				
Program Expense	\$108,120	\$111,189	\$98,000	\$78,086	\$25,843	\$26,663				
Administration Expense	\$14,410	\$22,430	\$48,000	\$44,344	\$42,567	\$23,006				
Fundraising Expense	\$0	\$0	\$14,000	\$5,896	\$5,993	\$0				
Payments to Affiliates	\$0	\$0	\$0	\$0	\$0	\$0				
Total Expense	\$122,530	\$133,619	\$160,000	\$128,326	\$74,403	\$49,669				

Touched By Grace - Revenue										
D 6	IC	oucnea By (Jrace - K	evenue						
Revenue & Fund Raising	2013	2012	2011	2010	2009	2008				
Foundation and Corporation Contributions	\$0	\$0	\$0	\$0	\$0	\$0				
Government Contributions	\$0	\$0	\$0	\$0	\$0	\$0				
Federal	\$0	\$0	\$0	\$0	\$0	\$0				
State	\$0	\$0	\$0	\$0	\$0	\$0				
Local	\$0	\$0	\$0	\$0	\$0	\$0				
Unspecified	\$0	\$0	\$0	\$0	\$0	\$0				
Individual Contributions	\$48,613.09	\$132,499	\$165,796	\$127,500	\$77,758	\$50,429				
Indirect Public Support	\$0	\$0	\$0	\$0	\$0	\$0				
Retail Income	\$221									
Interest Income	\$19									
Designated Contributions	\$73,721									
Other Income	\$199									
Earned Revenue	\$0	\$0	\$0	\$0	\$0	\$0				
Investment Income, Net of Losses	\$0	\$0	\$0	\$0	\$0	\$0				
Membership Dues	\$0	\$0	\$0	\$0	\$0	\$0				
Special Events	\$0	\$0	\$0	\$0	\$0	\$0				
Revenue In- Kind	\$0	\$23,300	\$0	\$0	\$0	\$0				
Total Revenue	\$122,774	\$155,799	\$165,796	\$127,500	\$77,758	\$50,429				

T								
			Iou	ched By Grace				
		mplen	nentatio	on Plan – April 12, 2012				
Short-Term [4-6 months]	Date	Person Involved	Funds Needed	Results Expected	Results			
Contact Potential Donors	Apr-12	Todd	None	Determine Date and Place to meet	Complete			
California Donors	Apr-12	Family	\$1,200	California, meet with potential donors	Complete			
Arizona Trip	May-12	Todd	\$500	Travel to Arizona meeting with potential don	Not needed - Item Complete			
Purchase tickets	May-12	Todd	\$5,000	Round Trip Tickets	Complete			
Return to Israel	May-12	Family	None	Travel to Israel, leave May 20, 2012	Complete - Family Living in Israe			
Facilitate trips	May-12	TBG	Trip Funds	Facilitate 3 trips during May, Jun, Jul, August	Complete			
Develop Org. Struct.	Fall-12	Strg Com	None	New organizational structure-2013	In process - Retain for 2013-14			
BD Member Training	Fall-12	TBD	\$3,000	Board Member Training	On-hold - Retain for 2013-14			
Book	Sept - 12	TBD	\$1,000	Book to be released electronic to public	In process - Retain for 2013-14			
Mid-Term [12 months]	Date	Person Involved	Funds Needed	Results Expected				
Offer 1 trip per month		TBG	None	12 Trips planned and paid for	Complete			
Trip to US	Jan-13	Family	None	Tickets purchased Sep 1, 2012	Not needed - Item Complete			
Fundraising	Ongoing	TBG	See Budget	Stable, consistent source of revenue	In process - Retain for 2013-14			
Search for Trip Coordinator	Ongoing	TBG	None	Praying and search for person	In process - Retain for 2013-14			
Long-Term [12-36 months]	Date	Person Involved	Funds Needed	Results Expected				
Add additional Trip Coordinato	Jan-14	TBG	TBD	New coordinator trained and able to schedul	In process - Retain for 2013-14			
Offer 2-3 trips per month	Ongoing	TBG	None	24+ Trips planned and paid for	In process - Retain for 2013-14			

Touched By Grace Implementation Plan - April 18, 2013									
Short-Term [4-6 months]	Date	Person Involved	Funds Needed	Results Expected					
Funds Raised to Pay Off Mazda	Fall-13	All	\$20,000	Pay off Mazda					
Define and Develop Galilee Project	Fall-13	TBG	None	Galilee Proj-Mission, Vision, Prog & Svc Estab					
Achieve Non-profit Status for Galilee Project	Fall-13	TBG	\$3,000	Non-profit status					
Establish and Implement Fund Raising-Israel	Fall-13	TBG	None	Strategies Developed and Implemented					
Complete Israel Experience Book	May-13	TBG	None	Book sent to Publisher					
Develop Teaching Curriculum	Fall-13	TBG	None	Curriculum Developed					
Investigate Partnership with Lifeway Pub	Fall-13	TBG	None	Agreement Reached on Services					
Develop Org. Struct.	Fall-12	Strg Com	None	New organizational structure-2013					
BD Member Training	Fall-12	TBD	\$3,000	Board Member Training					
Book	Sep-13	TBD	\$1,000	Book to be released electronic to public					
Mid-Term [12 months]	Date	Person Involved	Funds Needed	Results Expected					
Purchase Another Car	Fall-14	TBG	\$20,000	Car purchased					
Offer 1 trip per month	Ongoing	TBG	None	12 Trips planned and paid for					
Develop On-site Teaching Videos	Fall-14	TBG	\$10,000	Videos Developed and Use for Teaching					
Search for Trip Coordinator	Ongoing	TBG	None	Praying and search for person					
Update Strategic Plan	May-14	Strg Com	None	Strategic Plan Updated					
Long-Term [12-36 months]	Date	Person Involved	Funds Needed	Results Expected					
Add additional Trip Coordinator	Jan-14	TBG	TBD	New coordinator trained & able to schedule trips					
Offer 2-3 trips per month	Ongoing	TBG	None	24+ Trips planned and paid for					
Purchase House in Galilee	Jan-16	TBG	\$250k	House Purchased					

What Would We Do with \$100,000	
Short Term Uses [1-3 Months]	
Pay Off Mazada	\$9,400.00
TBG Rent-2013	\$3,600.00
TBG House - Utilities	\$800.00
TBG House - Improvements	\$10,000.00
Discipleship App For One-on-One Discipleship	\$10,000.00
Israel Exp Booklet Printing	\$500.00
Trip Coordinator Training - Hong Kong	\$4,000.00
Trip Coordinator Training - America	\$4,000.00
Trip Coordinator Training - Australia	\$4,000.00
Training - Ukraine	\$2,500.00
Training - South Africa [Todd & Thulani]	\$4,000.00
Trip Scholarship for Liz Redinour - TBG Book Editor	\$4,000.00
Second Car [On-the-ground discipleship activities]	\$30,000.00
Supplies, Materials [Bibles, etc.]	\$5,000.00
Technology Equipment [Cell Phones, iPads, etc.]	\$3,000.00
Total Short Term Uses	\$94,800.00
Long Term Goals/Uses [3-5 Months]	
Total Long Term Uses/Goals	\$0.00
Total	\$94,800.00

	2011 Actual	2012 Actual	2013 Actual as of Sept. 7	Projected 2014	Projected 2015	Projected 2016	Projected 2017
Revenue:							
Contributions	\$165,796.96	\$132,500.00		\$200,000.00	\$250,000.00	\$300,000.00	\$350,000.00
Donation Income			\$48,613.09				
Interest Income			\$19.20				
Other Income			\$199.48				
Retail Income			\$221.26				
Designated Donation Income			\$73,720.64	\$700,000,00	¢4 440 000 00	фо 000 000 00	#0.040.000.00
Israel Experience Trip Income				\$720,000.00	\$1,440,000.00	\$2,880,000.00	\$3,840,000.00
TBG University				\$22,500.00	\$32,500.00	\$54,000.00	\$70,000.00
Special Contribution Refund Bank Errors			\$44.62	\$100,000.00	\$150,000.00	\$200,000.00	\$250,000.00
Total Income	\$165,796.96	\$132,500.00	\$122,818.29	\$1,042,500.00	\$1,872,500.00	\$3,434,000.00	\$4,510,000.00
Other Assets [Vehicles]	\$103,790.90	\$23,300.00	\$23,300.00	\$50,000.00	\$75,000.00	\$75,000.00	\$75,000.00
Total Income plus Assets	\$165,796.96	\$155,800.00	\$146,118.29	\$1,092,500.00	\$1,947,500.00	\$3,509,000.00	\$4,585,000.00
Expenses:	\$103,730.30	\$133,000.00	\$140,110.2 <i>3</i>	ψ1,032,300.00	ψ1,547,500.00	\$3,303,000.00	Ψ4,303,000.00
Personnel Expense							
Executive Director Salary	\$18,032.86	\$14,412.00	\$9,708.07	\$37,000.00	\$42,000.00	\$55,000.00	\$60,000.00
Staff Salary - Accounting/Treas	<u> </u>	\$0.00	\$0.00	\$20,000.00	\$25,000.00	\$30,000.00	\$35,000.00
Staff Salary - ?	40.00	73.00	73.00	\$10,000.00	\$15,000.00	\$25,000.00	\$30,000.00
Volunteer Benefits				\$2,000.00	\$3,000.00	\$5,000.00	\$7,000.00
Total Salary	\$18,032.86	\$14,412.00	\$9,708.07	\$69,000.00	\$85,000.00	\$115,000.00	\$132,000.00
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Supplies For Services			\$108,120.24	\$180,000.00	\$250,000.00	\$300,000.00	\$350,000.00
Local & International Projects	\$95,942.45	\$98,469.00					
Training/Counseling	\$921.42						
Teaching/Education	\$149.87	\$1,568.00					
Humanitarian Aid	\$701.26	\$503.00		\$1,000.00	\$2,000.00	\$5,000.00	\$10,000.00
Total Supplies for Service	\$97,715.00	\$100,540.00	\$108,120.24	\$181,000.00	\$252,000.00	\$305,000.00	\$360,000.00
TBG University				***	447.000.00	*** ***	
Staff Salary				\$10,000.00	\$15,000.00	\$30,000.00	\$35,000.00
Supplies For Services				\$2,500.00	\$2,500.00	\$4,000.00	\$5,000.00
Training/Counseling				\$5,000.00	\$7,500.00	\$10,000.00	\$15,000.00
Teaching/Education	\$0.00	¢0.00	\$0.00	\$5,000.00	\$7,500.00	\$10,000.00	\$15,000.00
TBG University	\$0.00	\$0.00	\$0.00	\$22,500.00	\$32,500.00	\$54,000.00	\$70,000.00
Israel Experience Trip Expense							
Airfare				\$270,000.00	\$540,000.00	\$1,080,000.00	\$1,440,000.00
Land Expense				\$450,000.00	\$900,000.00	\$1,800,000.00	\$2,400,000.00
Donna Lee Jenkins Frizzelle Sch	olarshin FUnd			\$ +50,000.00	\$300,000.00	\$1,000,000.00	\$2,400,000.00
Doma Lee Jemans 11122ene ben							
Operating Expense							
Staff Expenses [FICA, WC, etc.]				\$6,000.00	\$8,000.00	\$11,000.00	\$13,000.00
Staff Health Care				\$6,000.00	\$8,000.00	\$10,000.00	\$12,000.00
Auto Expenses-Loan Payments				\$6,500.00	\$0.00	\$0.00	\$0.00
Auto Expenses-Repairs, Mainter	nance			\$6,000.00	\$7,000.00	\$12,000.00	\$13,000.00
Auto Expenses-Insurance				\$1,200.00	\$2,400.00	\$5,000.00	\$6,000.00
Professional Fundraising Fees	\$1,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Meals/Entertainment	\$452.24	\$0.00	\$0.00	\$600.00	\$800.00	\$1,200.00	\$1,500.00
Administration	\$2,598.56	\$0.00	\$0.00	\$1,500.00	\$2,000.00	\$4,000.00	\$6,000.00
Travel - Airfare-Visa Renewal	\$18,531.87	\$13,388.00	\$285.07	\$600.00	\$600.00	\$600.00	\$600.00
Computer Equipment	\$0.00	\$0.00	\$0.00	\$3,000.00	\$2,000.00	\$5,000.00	\$7,500.00
Licenses/Permits/Dues Subscri		\$723.44	\$577.85	\$2,000.00	\$2,500.00	\$3,000.00	\$3,500.00
Event Expenses	\$11,461.07	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,500.00	\$3,000.00
Office Expenses	\$1,347.15	\$7.31	\$776.29	\$2,000.00	\$2,500.00	\$3,500.00	\$4,000.00
Professional Fees - Accounting		\$0.00	\$0.00	\$2,000.00	\$2,500.00	\$3,000.00	\$3,500.00
Telephone/Internet	\$4,410.88	\$2,530.67	\$1,265.38	\$3,000.00	\$3,500.00	\$4,000.00	\$4,500.00
Information Technology	\$317.74	\$449.00	\$626.48	\$1,500.00	\$2,000.00	\$2,500.00	\$3,000.00
Bank & Vendor fees (Paypal/Ave	ŕ	\$1,454.20 \$18,552.62	\$1,215.24	\$1,800.00	\$2,200.00	\$2,500.00	\$3,000.00
Total Operating Expense	\$43,943.66	\$18,552.62	\$4,746.31	\$43,700.00	\$48,000.00	\$69,800.00	\$84,100.00
Total Expense	\$159,691.52	\$133,504.62	\$122,574.62	\$1,036,200.00	\$1,857,500.00	\$3,423,800.00	\$4,486,100.00
Net Income	\$6,105.44	-\$1,004.62	\$243.67	\$6,300.00	\$15,000.00	\$10,200.00	\$23,900.00
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