

**Sweet Sleep Budget
Fiscal Year 2019**

INCOME	Total Year
Individual Donors	
Donations for Beds	\$ -
Co-op	\$ 14,760
General Support	\$ 229,319
Monthly Donors GS Donors	\$ 12,072
Development Fundraising	\$ -
Community Outreach Development	\$ 5,500
Staff and Board Giving	\$ 2,400
2019 Fundraising Dinner	\$ -
Give the Gift	\$ -
Total Individual Donors	\$ 264,051
Church and School Donors	
Donations for Beds	\$ 84,923
General Support	\$ 31,800
Co-op	\$ -
Total Church Donors	\$ 116,723
Business Donors	
Donations for Beds	\$ -
General Support	\$ 4,200
Co-op	\$ -
2019 Fundraising Dinner	\$ 20,000
Give the Gift	\$ -
Total Business Donors	\$ 24,200
Foundations & Grantors	
Ministry/ Program Grants	\$ 10,000
General Support	\$ 24,360
Give the Gift	\$ -
Total Foundations & Grantors	\$ 34,360
Mission Journey Income	
Individual Donors - Trip Costs	\$ 72,000
Church and School Donors - Trip Costs	\$ -
Mission Team - Bed fundraising - Individual	\$ -
Mission Team - Bed fundraising - Church and School	\$ 20,000
Total Mission Journey Income	\$ 92,000
Merchandise Sales	\$ 4,000
Other Income	
In-kind Income	\$ -
Interest Income	\$ -
Total Other Income	\$ -
Gross Income	\$ 535,334

EXPENSES	on the tabs, please
Payroll Expenses	
Salary & Wages	\$ 106,686
Taxes - OASDI & Medicare	\$ 30,137
Payroll Service Fees	\$ 888
Total Payroll Expenses	\$ 137,711
Professional Fees & Dues	
Dues and Subscriptions	\$ 2,073
Accounting/ Legal	\$ 13,700
Professional Fees & Emp Development	\$ 2,000
Total Professional Fees & Dues	\$ 17,773
Office Improvements	\$ -
Mission Journey Expenses	\$ 70,200
Church and School Programs Expenses	

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Booth Rentals/Conference Registration	\$ 7,855
Conference Travel and Meals	\$ 1,165
Postage	\$ -
Printing	\$ 5,000
Promotion	\$ 5,000
Total Church and School Programs Expense	\$ 19,020
Ministry Delivery: Beds	
Uganda Bed Costs	\$ 139,000
Uganda Beds Program Expenses	\$ 546
Uganda Beds Salaries	\$ 3,244
USA Bed Costs	\$ 11,000
USA Beds Program Expenses	\$ -
Total Ministry Delivery: Beds	\$ 153,790
Ministry Delivery: Co-op	
Uganda Co-op project startup	\$ 72,000
Uganda Co-op program expense	\$ 3,654
Uganda co-op salaries	\$ 21,713
Total Ministry Delivery: Co-op	\$ 97,367
Development Events & Expenses	
Development Events	\$ 11,250
Marketing & Communication	\$ 7,475
Printing, Postage, & Delivery	
Postage & Delivery	\$ 4,478
Printing	\$ 11,170
Total Printing, Postage, & Delivery	\$ 15,648
Meetings, Bus Meals, Gifts, & Enter	
Board Meetings	\$ 860
Gifts & Contributions	\$ -
Meals & Entertainment	\$ 2,496
Total Mtg, Bus Meals, Gifts, & Enter.	\$ 3,356
Travel Expense	\$ 8,320
Telecommunications & Technology	
ISP & Ground Lines	\$ 2,232
Mobile Phones	\$ 2,100
Computers & Software	\$ -
Web Services	\$ 1,000
Total Telecommunications & Tech	\$ 5,332
Rent Expense	\$ 42,269
Office Furniture & Supplies	
Office Furniture & Equipment	\$ -
Office Supplies	\$ 1,740
Total Office Furniture & Supplies	\$ 1,740
Insurance Expense	\$ 2,018
Bank ServiceCharges	\$ 600
Credit Card Fees	\$ 3,144
Cost of Goods Sold (Merch)	\$ 150
TOTAL EXPENSES	\$ 597,163
NET CONTRIBUTION	<u>(61,829)</u>