

Better Decisions

Proposed

	Actual: 6-30-17	2017 Budget	2018 Budget	2019 Budget	2019 Actual	2020 Budget Draft
Income						
Contributions						
Individuals	10,334.48	13,660.00	14,500.00	16,000.00	\$ 12,439.34	\$ 14,500.00
Organizations	520.00			0.00	\$ 100.00	\$ 100.00
Total Contributions	\$ 10,854.48	\$ 13,660.00	\$ 14,500.00	\$ 16,000.00	\$ 12,539.34	\$ 14,600.00
Board Member Challenge	1,835.16	1,700.00	1,500.00	4,000.00		\$ 5,000.00
Foundations (incl. United Way)	1,000.00		2,500.00	7,000.00	\$ 6,000.00	\$ 17,600.00
Program Fees		120.00		0.00		
Religious Donations	13,550.00	16,500.00	16,000.00	14,600.00	\$ 9,745.00	\$ 13,250.00
State of Tenn Grant	8,000.00	8,000.00	8,000.00	8,000.00	\$ 8,000.00	\$ 8,000.00
Total Income	\$ 35,039.64	\$ 39,980.00	\$ 42,500.00	\$ 48,500.00	\$ 36,284.34	\$ 56,350.00
Gross Profit	\$ 35,039.64	\$ 39,980.00	\$ 42,500.00	\$ 48,500.00	\$ 36,284.34	\$ 56,350.00
Expenses						
Administrative						
Phone & Answering Service	668.44	1,070.00	1,030.00	1,030.00	\$ 948.77	\$ 1,030.00
Contract Labor (Vol Trn/Curr)					\$ 2,075.00	
Fees & Other	100.00	250.00	250.00	250.00	\$ 100.00	\$ 250.00
Meals/Travel-related Costs	28.00		280.00	250.00	\$ 173.56	\$ 150.00
Payroll Cost	557.87	600.00	600.00	600.00	\$ 531.48	\$ 600.00
Professional Services	2,975.49	400.00	540.00	540.00	\$ 231.30	\$ 1,000.00
Training	78.33	1,150.00	1,150.00	200.00	\$ -	\$ 270.00
Dues & Subscriptions			600.00	125.00	\$ 708.66	\$ 700.00
Total Administrative	\$ 4,606.23	\$ 3,470.00	\$ 4,420.00	\$ 2,995.00	\$ 4,768.77	\$ 4,000.00
Bank Charge	0.47				\$ 0.47	
Computer	399.97					
Charity (CRB - Inmates/Memorial)					\$ 192.00	\$ 217.00
Volunteer Insurance		380.00	380.00	399.00		\$ 399.00
Office						
Copying & Printing (cycle)					\$ 106.10	\$ 250.00
Office Supplies	633.75	300.00	500.00	400.00	\$ 819.66	\$ 400.00
Postage	134.58	250.00	250.00	400.00	\$ 415.76	\$ 400.00
Total Office	\$ 768.33	\$ 550.00	\$ 750.00	\$ 800.00	\$ 1,141.52	\$ 1,050.00
Program-Related Costs						
Marketing			1,500.00	1,000.00		\$ 200.00
Book Club		425.00	0.00	0.00		\$ -
Program Costs	697.69	1,250.00	1,250.00	1,250.00	\$ 653.56	\$ 1,260.00
Mileage Reimbursement		400.00	1,000.00	1,200.00	\$ 1,277.42	\$ 1,000.00
Curriculum Committee				1,000.00		
Student Impact Committee				250.00		
Volunteer Training 2018				1,000.00	\$ 63.68	
Volunteer Appreciation 2019		450.00	800.00	400.00		\$ 200.00
Total Programming Costs	\$ 697.69	\$ 2,825.00	\$ 4,550.00	\$ 6,100.00	\$ 1,994.66	\$ 2,650.00
Salary Cost						
Employee Benefits	2,369.94	4,975.00	1,320.00	1,320.00	\$ 327.00	\$ 1,320.00
Gross Salary	18,500.02	28,000.00	44,000.00	44,000.00	\$ 43,999.93	\$ 44,000.00
Payroll Taxes	1,700.10	2,080.00	3,366.00	3,366.00	\$ 2,653.13	\$ 3,366.00
Total Salary Cost	\$ 23,923.91	\$ 33,055.00	\$ 48,686.00	\$ 48,686.00	\$ 46,980.06	\$ 48,686.00
Total Expenses	\$ 30,396.90	\$ 39,980.00	\$ 58,786.00	\$ 58,990.00	\$ 55,077.48	\$ 56,785.00
Net Operating Income	\$ 4,641.04	\$ 0.00	-\$ 16,286.00	-\$ 10,490.00	\$ (18,793.14)	\$ 1,565.00
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