

1/1/2009	2009
	Budget
<b>CASH REVENUE</b>	
<b>CONTRIBUTIONS INCOME</b>	
Cultivation Appeals	\$ 1,900,000
Acquisition Appeals	\$ -
Acquisition Appeals - Radiothon	\$ 115,000
Friends of the Friendless	\$ 165,000
Newsletter	\$ 1,040,000
Thank You Receipts	\$ 535,000
White Mail	\$ 1,201,079
Memorials & Tributes	\$ 85,000
Major Gifts	\$ 235,000
Matching Gifts	\$ 32,000
Challenge Gifts	\$ 35,000
Special Events	\$ 150,000
Donated Autos	\$ 19,000
Church Relations	\$ 225,000
Planned Gifts	\$ 85,000
Travelers Aid Grants	\$ 20,000
Foundation Grants	\$ 375,000
Tele-Marketing Gifts	\$ 100,000
Website Gifts	\$ 350,000
<b>Sub-Total Income</b>	<b>\$ 6,667,079</b>
<b>OTHER INCOME</b>	
Interest & Dividends	\$ 46,800
Gain or Loss on Sale of Assets	-
Gain or Loss on Sale of Investments	-
Housing Fees	210,000
Vending and Pay Phones	14,000
Lockers	20,000
Travelers Aid Reimbursemts	30,000
Miscellaneous	30,000
<b>Sub-Total Other Income</b>	<b>\$ 350,800</b>
<b>TOTAL CASH INCOME</b>	<b>\$ 7,017,879</b>
<b>NON CASH INCOME</b>	
Food	\$ 1,504,889
Clothing	1,169,171
Misc/Supplies	174,849
Holiday Gifts	125,006
Professional Services	55,142
<b>Sub-Total Non-Cash</b>	<b>\$ 3,029,057</b>
<b>TOTAL INCOME</b>	<b>\$ 10,046,936</b>

<b>OPERATING EXPENSES</b>	<b>2009</b>
<b>BUDGETED EXPENSES</b>	<b>Budget</b>
<b>PERSONNEL</b>	
Salaries	\$ 2,598,979
Annual Increase - 5% Pool - Jan	\$ 129,949
New Hires (11 Positions)	\$ 193,287
Incentive Raises	\$ 15,000
Payroll Taxes	224,697
Group Insurance	546,665
Retirement	89,000
Staff Training	40,000
Extended Travel	13,000
Local Mileage Reimbursemts	7,500
Drug Free Program	2,100
<b>Sub-Total Personnel</b>	<b>\$ 3,860,177</b>
<b>NON-PERSONNEL</b>	
Professional Fees	\$ 23,500
Accounting - Outsource	16,800
Legal	2,000
Financial Service Fees	7,000
Credit Card Processing Fees	24,000
Dues & Licenses	15,000
Insurance-General	95,000
Interest on Line of Credit	-
Interest on Mortgage	51,000
Office Supplies	15,000
Office Equipment Maintenance	4,000
Computer Services & Supplies	47,500
Postage	65,000
Printing	57,000
Newsletter Printing - Postage	178,136
Promotions	375,000
Special Events Cost	45,000
Auto Disposal Cost	400
Cultivation Appeals - Outsource	472,865
Cultivation Appeals - In House	70,000
Telemarketing Service	5,000
Acquisition Appeals	-
Acquisition Appeals - Radiothon	63,000
Development Services	30,000
Allowances - Program	28,500
Program Transportation	7,000
Supplies - Program	30,000
Supplies - Residential	37,000
Supplies - Kitchen	35,000
Food	75,000
Janitorial - Sanitation	90,000

	<b>2009</b>
	<b>Budget</b>
Leases & Rentals	\$ 750
Medical	5,000
Education	4,000
Transient Lockers	13,000
Building Maintenance	130,000
Capital Improvements*	-
Building Security	8,500
Property Taxes	3,900
Telephone & Data Lines	31,500
Utilities	550,000
Vehicles - Gas & Oil	21,000
Vehicles Maintenance	6,500
Travelers Aid	60,000
Benevolence	3,237
Small Equipment	1,500
Contingency	1,614
Miscellaneous	2,500
<b>Sub-Total Non Personnel</b>	<b>\$ 2,807,702</b>
<b>Total Cash &amp; Accrued Expense</b>	<b>\$ 6,667,879</b>
<b>Non Cash Expense</b>	
GIK - Food	\$ 1,479,597
GIK - Food to Other Ministries	25,292
GIK - Clothing	284,000
GIK - Clothing to Other Ministries	885,171
GIK - Misc/Supplies	25,000
GIK - Misc/Supplies-Other Mins.	149,849
GIK - Holiday Gifts	125,006
GIK - Professional Services	55,142
<b>Sub-Total Non Cash Expense</b>	<b>\$ 3,029,057</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 9,696,936</b>
<b>NET SURPLUS/(DEFICIT) *</b>	<b>\$ 350,000</b>
	* Capital Improvements