

United Cerebral Palsy of Middle Tennessee
Budget for the Fiscal Year Ending June 30, 2023
Approved by the Board of Directors June 17, 2022

| | <i>Income</i> | <i>Expenses</i> | <i>Net</i> |
|--|---------------------|-----------------------|--------------------|
| Fund Raising Events | | | |
| <i>Casual Day</i> | \$ 500 | \$ - | \$ 500 |
| <i>Music Row Ladies Golf</i> | 70,000 | (10,000) | 60,000 |
| <i>Southeast Financial Golf</i> | 8,500 | (880) | 7,620 |
| <i>Board Event/Spaghetti Supper</i> | - | - | - |
| Total Fund Raising Events | 79,000 | (10,880) | 68,120 |
| Gifts & Other Income | | | |
| <i>Designated Gifts</i> | 5,000 | - | 5,000 |
| <i>Non-designated Gifts</i> | 1,000 | - | 1,000 |
| <i>Grants/Foundations/Corporate</i> | 75,000 | - | 75,000 |
| <i>Interest Income</i> | 15 | - | 15 |
| <i>Martin McGrath Fund Income</i> | 20,000 | - | 20,000 |
| <i>National Sponsors</i> | 500 | - | 500 |
| <i>United Way--Donor Designations</i> | 1,000 | - | 1,000 |
| <i>VIP Gifts</i> | 14,000 | - | 14,000 |
| Total Gifts & Other Income | 116,515 | - | 116,515 |
| Program Income | | | |
| <i>Burch Special Needs Grants</i> | - | (2,500) | (2,500) |
| <i>DDC Leadership Development</i> | 40,722 | (35,222) | 5,500 |
| <i>Equipment Exchange</i> | - | (10,334) | (10,334) |
| <i>Family Support Rutherford</i> | 414,115 | (351,998) | 62,117 |
| <i>Recreational Program</i> | - | (1,100) | (1,100) |
| <i>Holiday Boxes</i> | - | (2,000) | (2,000) |
| <i>THDA Contract - Ramps & DHA</i> | 156,496 | (129,275) | 27,221 |
| Total Program Income | 611,333 | (532,429) | 78,904 |
| Fixed Costs | | | |
| <i>Payroll</i> | - | (261,884) | (261,884) |
| <i>General & Administrative</i> | - | (74,800) | (74,800) |
| <i>Interest Expense</i> | - | (8,321) | (8,321) |
| Total Fixed Costs | - | (345,005) | (345,005) |
| Operating Totals | \$ 806,848 | \$ (888,314) | \$ (81,466) |
| Other Income/Expense | | | |
| <i>In-Kind Durable Medical Equipment</i> | \$ 427,000 | \$ (427,000) | \$ - |
| Total Other Income/Expense | 427,000 | (427,000) | - |
| Capital Items | | | |
| <i>Loan Principal Repayments</i> | - | (6,932) | (6,932) |
| Overall Totals | \$ 1,233,848 | \$ (1,322,246) | \$ (88,398) |